

CCOP

A Publication of Church Supplies & Services | February 2014



Ken Davis
Keynote



Michael Euliss
*Featured Session D
Workshop Speaker*



Texas Ministry ConferenceSM
Together
We Amplify...

*"O magnify the Lord with me, and let us
exalt His name together!" Psalms 34:3*

Exclusive Texas Ministry Conference Issue | Texas Ministry Conference Brochure Inside

Texas Ministry ConferenceSM

A Conference for Churches, Schools & Ministries

www.TexasMinistryConference.org

THE PEOPLE OF TEXAS HAVE ALWAYS MADE US PROUD. YOU INCLUDED.

Frost Public Finance
(866) 261-5547
publicfinance@frostbank.com
MEMBER FDIC



MANAGEMENT TEAM

Noel M. Byrne
Division Manager
(713) 388-1146

Shirley Cox
North Texas Sales Manager
(817) 420-5563

Anthony White
South Texas Sales Manager
(210) 220-6996

Martha Martin
Public Sector Treasury Sales
Manager
(214) 515-4948

Kim Spears
Statewide Public Finance
Coordinator
(713) 388-1144

SAN ANTONIO REGION

Jerry Yost
Relationship Manager
(210) 220-4077

Mallory Ahl
Relationship Manager
(210) 220-5133

HOUSTON REGION

Jeff Nuckols
Relationship Manager
(713) 388-1138

Corey Powell
Relationship Manager
(713) 388-7643

Karen White
Relationship Manager
(713) 388-1196

AUSTIN REGION

Norman Witcher
Relationship Manager
(512) 473-4359

CORPUS CHRISTI / VALLEY REGION

Rick Ramirez
Relationship Manager
(361) 844-1160

FORT WORTH REGION

Jeff Salavarría
Relationship Manager
(817) 420-5108

Justin Armstrong
Relationship Manager
(817) 420-5382

DALLAS REGION

Grant Simmons
Relationship Manager
(214) 515-4866

CONTENTS



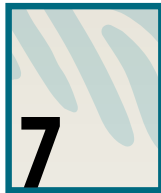
FEBRUARY 2014

FEATURE ARTICLE

am·pli·fy [am-pluh-fahy] by Michael Euliss

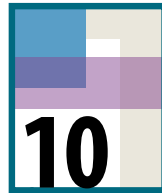
Page 14

As Christians, we must be cautious not to distract others from the true meaning of His amazing grace with our own choice of behaviors.



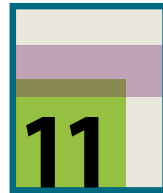
Background Checks: What Every Church Should Know

Conducting background checks is essential. But if all you're doing is conducting background checks, that's not enough.



Interview with Elaine and Frank Sommerville

Special interview with Frank and Elaine Sommerville, who share their 20-year experience with the Texas Ministry Conference.



The Value of the Texas Ministry ConferenceSM

Special interview with Dr. Stephen Trammell, who shares his opinion of the value of the Texas Ministry Conference.



Hey, What About Us? New Pastors Track!

A special invite to all Pastors to attend the new "Pastor's Track" at the Texas Ministry Conference.



Texas Ministry ConferenceSM Brochure

All inclusive 2014 Texas Ministry Conference Brochure.



Why Your Church Needs a Communication Service

Leverage the power of your voice with the power of technology, and benefit your congregation.

Keep your contact information current. The lifeline of communication to our members is through correct contact information, i.e. key contact names, phone numbers and e-mail addresses. Send all updates to pattimalott@churchco-op.org. Help us keep you informed of the latest in events and savings from our vendors.

Editors Note: For submitting articles, artwork or comments about this publication, please contact: Patti Malott at 832.478.5131 patti@churchco-op.org



Church Supplies & Services, Inc CO+OP
Issue Dates: Feb, May, Aug, Nov

AUTHORIZED ORGANIZATION Church Supplies & Services, Inc.

LOCATION 9950 Cypresswood, Suite 320, Houston, TX 77070

TELEPHONE 832.478.5131 **INTERNET** www.churchco-op.org

Issue Number: 34 Subscription Price \$0.00

From the Director

My father came to Houston to spend the holidays with our family. Prior to his arrival, I reminded him to be sure and bring his hearing aids. He fussed at having to bring them. When I asked him why he didn't wear them, he responded, "When I wear them, I hear loud noises, but I still can't understand what people are saying." I mentioned that he might need to have them adjusted.

As I thought about what Dad said, my thoughts quickly moved to the theme of this year's conference, *Together We Amplify...* Since the word *Amplify* means both to strengthen or increase AND clarify or elaborate, our Non-Profit organizations could be missing some opportunities. We could be sending loud messages to the community, but is our message really being heard? Do others outside of our churches and non-profits truly understand our mission? Or do we need to adjust our methods to deliver the message and be successful?

The 2014 Texas Ministry Conference is packed with tools and resources to help your organization *Amplify* your vision and mission. We are blessed again by a line-up of national, professional, and skilled speakers who are preparing to share some exciting things with you that will help your ministry *Amplify*. I believe we have the best workshop topics and speakers than ever before.

This year we have added a very special track—the Pastors Only Track. Six workshops are offered—all taught by Pastors and those who have years of experience in ministry. Pastors, bring your team with you. As they attend classes that match their ministry needs, you can learn and collaborate with other Pastors who truly understand the same challenges you face in leadership. We have 30 scholarships available to Pastors that have the desire to attend and need help with funding. Call 832-478-5131 if you would like to receive a scholarship.

Come learn, network, laugh with our noon Keynote, win some prizes, enjoy the food, and end the day with an abundance of blessings in your heart. You will be glad you came!

Together We Amplify...!

Patti Malott
Executive Director



Church Supplies & Services, Inc.

Board of Directors | 2014

Randy Barnett

Champion Forest Baptist Church, Houston, TX
rbarnett@cfbc.org

Carter Bliss

Memorial Drive Presbyterian Church, Houston, TX
cbliss@mdpc.org

John Bohacek - Chairman

Family Church of Houston, Inc., Houston, TX
johnbohacek@msn.com

Paula Burns - Vice Chairman

Insurance One Agency, The Woodlands, TX
pburns@insuranceoneagency.com

Susan Converse - Secretary

St. Mark Lutheran Church & School, Houston, TX
sconverse@stmarkhouston.org

Bob Dyer

Houston, TX
bdyerhou@comcast.net

Dale Hendrix - Treasurer

New Braunfels, TX
cdalehendrix@icloud.com

Jeff Nuckols

Frost Bank, Houston, TX
jeff.nuckols@frostbank.com

Robert Painter

Painter Law Firm PLLC, Houston, TX
rpainter@painterfirm.com

Taunya Painter

Painter Law Firm PLLC, Houston, TX
tpainter@painterfirm.com

Doug Reed

BEMA Information Technologies, Houston, TX
doug.reed@bemaservices.com

Dave Thomas

St. Luke's Episcopal Church, San Antonio, TX
davidt@stlukes-sa.net

Ann Williams

Ann E. Williams PC, Pearland TX
awillcpa@cpawilliamsonline.com

CO+OP Member & Vendor Relations

www.churchco-op.org

888.350.3264 | 832.478.5131

Charlotte Hughes

charlottehughes@churchco-op.org | 832.256.0523

Dan Bishop

danbishop@churchco-op.org | 281.382.3469

Leslie Gawthorp

lesliegawthorp@churchco-op.org | 512.775.3490

Production

Design

Elbe Creative
Dallas, Texas, 972.658.2751

Publisher

Patti Malott
Houston, Texas, 832.478.5131

Editor

Cynthia Gustava
Houston, Texas, 832.478.5131

Printer

Brodnax/Varidoc Printing
Dallas, Texas, 214.528.2622

NACBA

National Association of Church Business Administration 2014 Chapter Contact Info

Alamo Chapter – San Antonio

Contact: Dave Thomas, 210.828.6425
davidt@stlukes-sa.net
www.nacbaalamo.org

Texas Capital Area Chapter - Austin

Contact: Marshall Smith 512.476.2625
msmith@fbcaustin.org

Dallas Chapter #1

Contact: Greg Humphries 972.771.5500
ghumphries@fumcrockwall.com
www.nacbadallas.org

Fort Worth Chapter

Contact: Leonard Harris, 817.295.2221
lharris@fbcburleson.com
www.gfwnacba.org

Houston Metro Chapter

Contact: Harry Fritzenschaft, 713.869.9070
harry@houstonvineyard.org
www.nacbahouston.org

For more information on a Chapter meeting in your area, or
the 2014 National Convergence, visit www.nacba.net

NACFM

National Association of Church Facilities Managers 2014 Chapter Contact Info

Contacts:

Jeff Galasso, 303.210.6911, Vice President
vicepresident@nacfm.com

Rick Burdon, 713.303.0319, President
president@nacfm.com

For information about membership, certification, or the
2014 National Conference, visit <http://www.nacfm.org/>

STRETCHING YOUR EMPLOYEES' BENEFITS PACKAGE

**At Core Benefits we
stick our neck out searching
for a variety of benefit options.**

We provide a wide range of employer-paid and voluntary
benefits, including dental, disability, life, and vision.
Core Benefits also offers payroll administration options to maximize
integration and increase efficiency with your stewardship dollars.

**Let us design a package to cover your church from
recruitment to retention.**

 **Core Benefits**
www.corebenefits.net

Kelly Shea, 713.647.9700
kshea@corebenefits.net

WWW.SUNSETGLASSTINTING.COM
1-888-WHYBHOT

Stained Glass Film
3 Weeks from Concept to Install
\$30 SQFT - Restrictions Apply

**SUNSET
GLASS TINTING**

AUSTIN | HOUSTON | SAN ANTONIO #1 3M DEALER IN THE USA



Lowering Your Electricity Costs for Your Church or Facility!

Is Your Church Paying too much per kWh for Electricity?



TES Energy Services, LP Saves Churches an Average of 30% on Their Electric Bill!

✓ Lower Your Electric Bill! Join our "Power Buying Pool"

By enrolling in our "Power Buying Pool" group rate, you will be leveraging the buying power of over 400+ churches and schools. Contracts can start in either 2014/2015/2016. Contact us to enroll your facility now!

✓ Contract Terms to Fit Your Church or School Needs

TES Energy Services, LP partnering with the Church COOP, has special terms written into the contracts to benefit the your Church or School!

✓ Relationship with Providers

Placing over 4 billion kWh, we have great buying power and very strong, positive relationships with over 25 qualified Texas Retail Electric Providers.

✓ Market Timing

Today's marketplace is a fast changing, commodity-based playing field. We are constantly monitoring the marketplace - "every hour" - for buying patterns, enabling you to focus on your specific business issues.

✓ Competitive Negotiations

TES Energy Services, LP brings the providers that are interested in your church or schools' specific needs into a "Hot Box" to push the price down.

Once your "Strike Price" has been negotiated, TES will present you with one or more contracts and strategies to choose from.

✓ As Your Consultant

As your consultant, we will represent you on any issues in the future with your contracted provider (billings, meters etc.).



CALL FOR A QUOTE:

Dallas office: (214) 697-0567

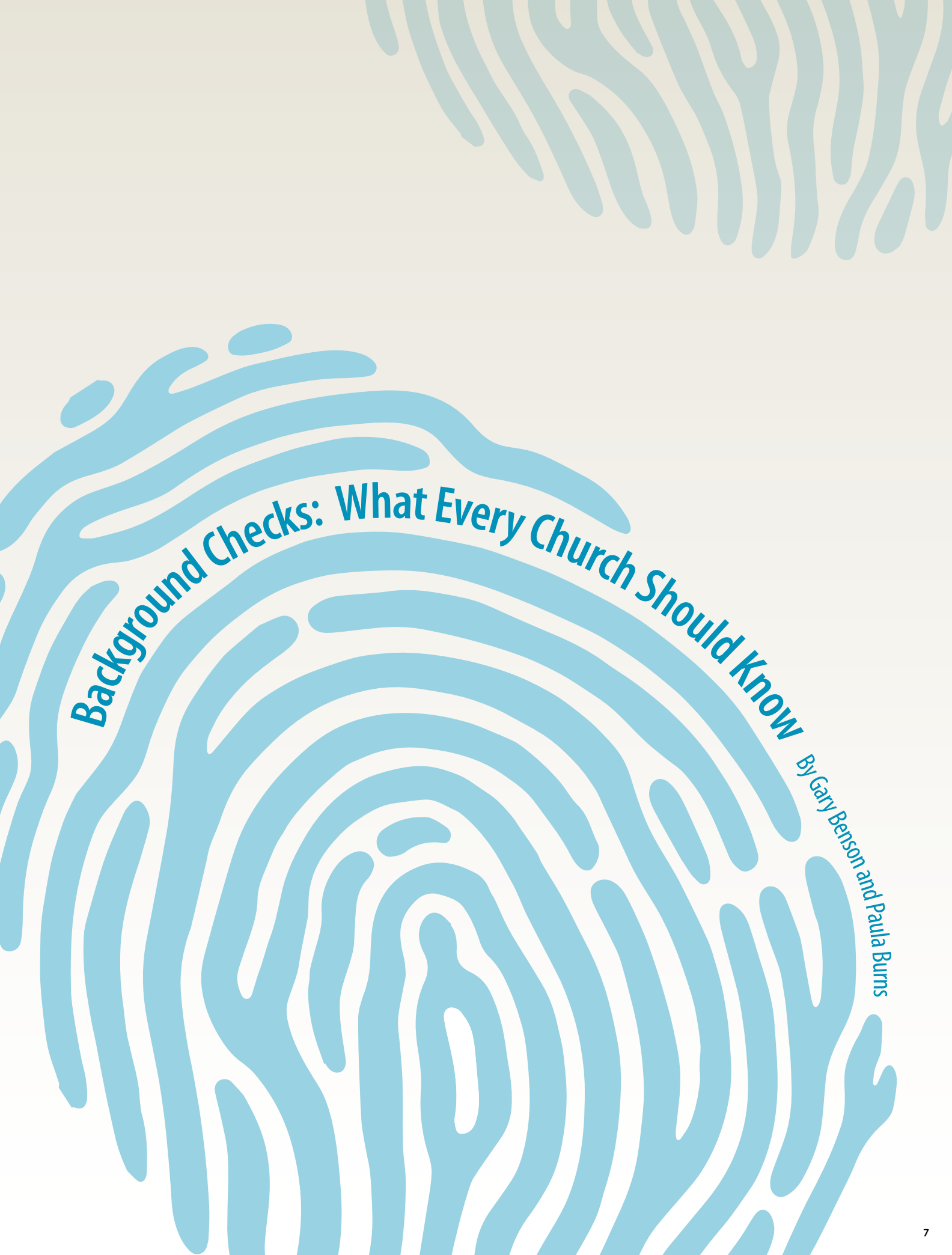
Houston office: (832) 516-8525

TOLL FREE: (866) 948-5720

X103

www.tesenergyservices.com

"Integrity, Knowledge, Experience"



Background Checks: What Every Church Should Know

By Gary Benson and Paula Burns

One of the nice things about starting a new year is that it seems to allow us the opportunity to refocus on our goals and those things we wish to accomplish. A new year means new goals, new possibilities, and new resolutions. A new year means the opportunity for a renewed focus – the opportunity to practically and intentionally evaluate the various things you do to make your ministry safer.

We'll address many of these throughout the year through this venue and our own email newsletter. For now, we'd like to highlight one very important item in your safety planning and also introduce a new low cost screening option for your volunteers, employees, and others who work with children and youth. This new low cost screening option is through a unique partnership between Insurance One, the CO+OP, and First Advantage.

Before we get started with some basic questions, let's remember two very important facts:

- 1. Conducting background checks is essential.**
- 2. If all you're doing is conducting background checks, that's not enough.**

Background checks should be considered as one part of an overall risk management plan which should also include written applications, staff training, and reference checks from other institutions or programs such as churches, schools, coaching, etc., ideally from which the applicant has worked with minors.

Okay, let's evaluate some basics...

Why should churches and non-profits conduct background checks?

- The purpose of conducting background checks is to protect children from child sexual abuse. Sexual abuse has been, over the past six years, one of the top reasons why churches and ministries are being sued. Statistically speaking, if your ministry does not conduct background checks, chances are you will allow someone with a criminal record to volunteer.
- While protecting children is the paramount reason, let's not overlook the negative impact a sexual allegation or incident could have on your ministry. Conducting background checks will help protect your ministry.
- Those who seek access to children will often follow the path of least resistance, so conducting background checks, along with other processes, will discourage those with ill intent.

Who should receive a background check?

- Anyone who serves with infants, children or youth. In addition, it is important to run background checks on each of your employees or anyone who has access to children on a regular basis.

Must I run a background check on the volunteer who only works on Sunday?

- It is our recommendation that you run background checks on anyone who has access to your children on Sunday or events throughout the week.

How often do I conduct background checks?

- This is a question that you and your leadership must decide. Some organizations run them every two years. Some every five years. And some organizations run them once and never again. If you have an extensive hiring process that includes thorough reference checking, interviews and screening, you may want to run them every five years. If you are not checking references and doing a complete screening process, you might want to run them every two years.

What other kinds of background reports are available and when should I use them?

- Other reports you may want to consider are the Motor Vehicle Report and the Credit Report. The Motor Vehicle report is good for anyone who will be transporting people on behalf of the ministry of your organization. This could include mission trips, special events, camps and retreats, etc. We recommend you run the Credit Report on anyone who is handling money in your organization. This includes Money Counters, Bookkeepers, Treasurers, or those opening mail.

Again, remember that background checks are essential, but not the only plan. Even so, many churches and organizations still do not conduct background checks. Why? There could be a variety of reasons, but we'll narrow it down to the three we perhaps hear of most often.

- **We know everybody** – The tendency, especially with some smaller congregations, is to assume that you know everything about that person. The truth is, you may not. Time and again, we know of individuals that we never would have thought had a criminal background or had other issues of concern. Diligence on your part in doing a background check would have revealed a past or tendencies you would never have dreamed of, so this is no longer a valid excuse.

- **We can't afford it** – One of the very reasons we developed this program is to help ministries with this cost. For as little as \$3.85, you can obtain a National Background check and Social Security verification.

- **We will discourage volunteers** – Unless someone has something to hide, it shouldn't matter and will tend to attract more quality volunteers.

If background checks are already a vital part of your program, you are to be commended and we congratulate you on being proactive. The CO+OP has worked hard negotiating this rock-bottom pricing, so if this program might prove beneficial, we welcome you to compare. Or if you are new to background checks and want to get started, we believe you're making a wise choice. Either way, we invite you to view the website of Insurance One at www.insuranceonewoodlands.com, click on "Background Checks" in the far right column and follow the guidelines from there.

Editor's Note: Stop by the Insurance One booth in CO+OP Alley on February 20th... Gary and Paula look forward to sharing more information on background checks with you.

We want what is best for your church or non-profit so that you are protected and can then focus on your mission or ministry. Including background checks as part of your screening process for workers is an essential part of the process. +

Gary Benson and Paula Burns
Insurance One Agency
281-350-6277

The Insurance One team assembled to service the CO+OP members is led by experienced agents with close to 100 years of combined experience. The Woodlands (Texas) office is led by agency owners, Gary Benson and Paula Burns.



INSURANCE
ONE



**STRENGTH.
STABILITY.
EXPERIENCE.**

That's what you get when working with Insurance One Agency. We are recognized as one of the leading independent agencies insuring the needs of churches, Christian schools and other faith-based ministries. We are uniquely qualified to help you!

Houston 281-350-6277
DFW 214-220-1118
San Antonio 210-587-6960

InsuranceOneAgency.com

Special Interview with Elaine and Frank Sommerville about the Texas Ministry ConferenceSM

Q: How long have you been presenting at the Texas Ministry Conference?

Frank - I started speaking about 20 years ago when the conference was just six people coming every year and then for a period of time, I stopped speaking and Elaine started being a speaker.

Elaine - I started presenting about seven years ago. I spoke for a couple of years by myself doing workshops for the conference and then we started presenting workshops together as a team, which are the ones we now do every year. We've been very active in the conference for the last five years.

Q: As you look back over the years, what have been some of the highlights?

Frank - Lunch! ... Spring Creek BBQ every year is just wonderful. We have great times with that. But I think the true highlight for me is seeing all the friends and relationships we've developed over the years here at the Texas Ministry Conference. Seeing friends and interacting with them, and catching up with what's going on in their lives. And I think it's a blessing for us to share what we know that can help the churches and ministries with what they're trying to do.

Elaine - I agree. We have a lot of our clients that attend and people we see only once a year, and it's great to get to connect with those relationships. We love helping people and our topics aren't that exciting, plus sometimes they're a little scary, so one of the highlights is being able to help people navigate through the difficult areas... areas that they have trouble understanding and that they have to go back to their churches to explain. We get to play a small part in being able to help them out and help their churches work better.

Q: What would you say to someone who can't decide if they should attend?

Frank - This is one of the best values in the country for getting good, quality education and the speakers are

great. There are a lot of good topics and it's relatively inexpensive. The conference is underwritten by a lot of the CO+OP sponsors to hold the costs down, so for bang for your buck... this is it.

Elaine - I agree. I think this is a great place to bring your whole team so you have a whole team day, and it's inexpensive enough to do that. I believe that if you want cohesive training with your team, this is a great way to do that. And I believe there is something here for all levels of your team. There are plenty of options to choose from and everybody doesn't have to go to the same workshops. The more people you bring, the more topics you get covered.

Q: Which team members would benefit from this conference?

Frank - When this first started 20 years ago, it was the support staff members that were invited and it was specifically for the lower level employees that were trying to update their computer skills.

Elaine - And now it's for everybody throughout the church. You can come whether you're an Executive Pastor, or part of the support staff, or if you're an Administrative Assistant. There is really something for everybody: Human Resource, Tax Management, Legal, and Facilities. It's really a great way to cover a lot of information in one very short period of time.

Frank - It promotes excellence throughout the church, because now all of your team members of the church are getting trained in how to do their job with excellence. And that is what's unique about this conference. You can bring everybody and everybody gets on the same page of excellence. That's what the theme of the CO+OP is - to bring excellence to the church - and this is a great way to get it!

Elaine - And team members feel more valued when you are willing to invest in them and for a little money, this is a great way to invest in your team. ✚

Editor's Note: To view the live version of this interview, go to www.TexasMinistryConference.org and click on the YouTube icon on the bottom right-hand side of the Home Page. Both Frank and Elaine will present workshops at the 2014 Texas Ministry Conference.

Frank Sommerville, JD, CPA
Weycer, Kaplan, Pulaski & Zuber, P.C.

Frank Sommerville (J.D.) is a shareholder in the law firm of Weycer, Kaplan, Pulaski & Zuber, P.C., in Houston and Dallas, Texas. He received his Bachelor's degree in business from Texas Wesleyan University. He received his Masters in Professional Accounting from the University of Texas at Arlington.

He can be reached at 817-461-9164 or fsommerville@wkpz.com. Visit his website at www.wkpz.com.

Elaine Sommerville, CPA
Sommerville & Associates, P.C.

Elaine Sommerville is licensed as a certified public accountant by the State of Texas. She has worked in public accounting since 1985. Elaine holds a Bachelor of Business Administration in Accountancy and Information Systems from the University of Texas of the Permian Basin. She can be reached at 817-795-5046 or elaine@nonprofit-tax.com. Visit her website at www.nonprofit-tax.com.

The Value of the Texas Ministry ConferenceSM

Dr. Stephen Trammell

You make room for what you value and this is a valuable experience. What I like about the Texas Ministry Conference is that it's a one-day conference and it is a power-packed day that will influence and impact you as a pastor...it will impact your staff and your lay people... and it will teach you things that you are just not going to learn in other environments.

This conference will stretch you and grow you. You will be exposed to other leaders and other churches. As an attendee, you get to take that back with you to your local environment, contextualize it and implement it. It helps you become a better leader and a better follower of Christ. ✦

Dr. Stephen Trammell

Stephen engages in the ministry of preaching, teaching, leading, writing, mentoring, and implementing vision at Champion Forest Baptist Church www.cfbc.org. He serves as the Lead Pastor of CFBC's North Campus and continues serving throughout the week on our main campus, including preaching in our Wednesday night service. Stephen is a graduate of Louisiana College and New Orleans Baptist Theological Seminary where he received his Master of Divinity and Doctor of Ministry degrees. He served as senior pastor in churches in Louisiana for nearly 20 years before joining the team at Champion Forest in 2007. Dr. Trammell can be reached at strammell@cfbc.org or by phone: 281-440-3800.

Editor's Note: To view the live version of this interview, go to www.TexasMinistryConference.org and click on the YouTube icon on the bottom right-hand side of Home Page. Dr. Trammell will present two workshops at the 2014 Texas Ministry Conference.

Looking for aggressive pricing on office supplies and services?

IT'S **DEPOT** TIME!

Office Depot® is proud to offer CO+OP members significant savings through our **new** national account agreement. The agreement provides outstanding value on the following:



Copying, printing, binding and finishing services



Coffee & breakroom solutions



Office essentials



Technology and furniture solutions

For sign-up information, please contact Kelley Copeland at Kelley.Copeland@officedepot.com today.

ADV08-0212

Texas Ministry ConferenceSM New Pastors Track!

Hey, What About Us?

By Dr. David Fleming

That's the question I asked as I walked the halls of Champion Forest Baptist Church during the 2013 Texas Ministry Conference. Over the years, the conference has been such an exciting and enriching event for all the participants, but where are all the pastors? Good news, Pastor...we are in!

This year, the Texas Ministry Conference, in addition to an already stellar lineup, will feature a track for pastors, too. There will be six sessions for us, all designed to encourage and to further equip pastors for the work we share together. I'm excited to be leading two of those sessions:

Session A: "Leading the Laity: You don't pay them to follow, they pay you to lead!"

It's a tough assignment! Leading people you don't pay, but who pay you, to take them where they wouldn't have gone on their own, perhaps didn't want to go in the first place, and might have even fought you all along the way, but end up thanking you when you get there. Now that's leadership!

Session B: "Leading the Staff: You need more than a position, they need more than a paycheck!"

It's a delicate balance! When the business model and the ministry model of leadership collide, sparks fly. But is it possible for the business of ministry and the ministry business to coexist? It is not only possible, but essential to healthy staff and church relations in any size staff and church.

Pastor, let me invite you to join us at this year's Texas Ministry Conference for the Pastor's Track. We'll share a great time of fellowship, talk about the issues we all face on a daily basis, and learn from each other. I know a day is a precious commodity, especially with Sunday coming. But I believe the day will be well worth the investment. That's why I'm in, and I hope you will be as well.

See you at this year's Texas Ministry Conference! ✦

David Fleming, Sr. Pastor Champion Forest Baptist Church

Dr. David Fleming has been Senior Pastor of Champion Forest Baptist Church since December of 2006. He previously was the Senior Pastor at Warren Baptist Church in Augusta, Georgia for almost four years. Preceding that, Dr. Fleming served on the staff at First Baptist Church, Daytona Beach, Florida, for six years. For his last three years at Daytona, David served as Co-Pastor alongside Dr. Bobby Welch (a past President of the Southern Baptist Convention). While completing his masters and doctorate course work, he served as Senior Pastor at New Zion Baptist Church in Covington, Louisiana. For three years David was also an Adjunct Professor, Preaching and Biblical Studies at New Orleans Baptist Theological Seminary in Orlando.



am·pli·fy [*am-pluh-fahy*]

To make louder, larger or more powerful; increase.

By Michael Euliss

For many years I served as our church's lead sound engineer. As a team, we were responsible for what was amplified from the singers, musicians, and speakers. We would always strive for the cleanest sound possible. By "clean" I mean without annoying static, shrill feedback, or the occasional miscue caused by an inadvertent open microphone. One such event happened on one of my first Sundays in that role. A new sound board had been installed the week before, and I had not properly prepared or trained myself to use it. When the pastor was not speaking, I would mute his microphone so that it could not be heard in the sanctuary. However, I could still hear what he was saying in my headphones. He would often tell me "in private" with his head turned away things that he observed that needed to be addressed (lighting, seating, etc.) The new sound board mute button was different than the old, and I pressed what I thought was the "mute" button as he finished the first part of the service. I was to learn later that the button I pressed actually boosted the strength of the amplification. How did I learn that? The pastor stepped out of the sanctuary during a hymn and decided to blow his nose! And he did so, amplified throughout the sanctuary!

Needless to say, the rest of the service was quite interesting as people wondered what would happen next. There is nothing like the sound of an elephant blasting through the speakers to

distract the true meaning of "Amazing Grace." Imagine if you were an "outsider" what you might have thought.

As Christians, we must be cautious not to distract others from the true meaning of His amazing grace with our own choice of behaviors. Paul reminds us in Colossians:

"Devote yourselves to prayer, being watchful and thankful. And pray for us, too, that God may open a door for our message, so that we may proclaim the mystery of Christ, for which I am in chains. Pray that I may proclaim it clearly, as I should. Be wise in the way you act toward outsiders; make the most of every opportunity. Let your conversation be always full of grace, seasoned with salt, so that you may know how to answer everyone." Colossians 4:2-6, emphasis added.

That verse is as insightful today as when it was written. From prison, Paul could relate that the message presented by Christians through their intentional actions had the possibility of being misinterpreted by the very people they were trying to reach. He wanted no one to miss the Good News of God's amazing grace. Despite our efforts, many have.

In his book *UnChristian*, David Kinnaman set out to study the perception of today's "outsiders" about Christians, the church, and the Christian Faith. According to Kinnaman, here

are some things we should know. Outsiders, for this study, are described as atheists, agnostics, and those affiliated with faiths other than Christianity.

- Less than one in ten young adults list faith as their top priority, despite the fact that a majority of those studied attended a church during their high-school years.
- Two in five have a “bad impression” of present-day Christianity.
- The majority of those who knew the term “evangelical” saw it as negative.
- The most common perceptions driving these opinions were:
 - The church did not like homosexuals
 - The church was judgmental
 - The church was hypocritical
- The most favorable impression is that Christianity teaches the same basic idea as other religions and that Christians are “friendly.”
- A large number of those polled said they have had a “bad experience” with a church or with a Christian that gave them a negative image of Jesus Christ.

I think we must be amplifying the wrong messages.

How did we get here? In our efforts to “share the word” and “do what is right,” some of us fell into Satan’s oldest trap, pride. Many universities today are studying a phenomenon that occurs when a person is elevated from one status to another. Maybe they get a job, when many others do not. They get a promotion when others do not. Or, they “find Jesus” when others have yet to. Immediately, the person is faced with the temptation to see themselves as better than those who did not make the cut. Researchers are trying to label this as psychological or even physiological. It may be both but, it is **definitely spiritual**. It is our challenge to see ourselves in the shoes of others. Only then are we truly able to humble ourselves and serve them, allowing them to see Jesus clearly through our love. (No distortion, static, or feedback.)

One of the greatest servant leaders of our time, Nelson Mandela, was imprisoned unjustly for 27 years. During the time he spent in prison, he focused on love. Love for his family, his country, and his fellow humans. When he was released, rather than seek revenge, he simply forgave his captors. Now that is a witness. He went on to encourage those closest to him to learn the language and traditions of those around them. He taught them that it was the only way the people would hear the message of hope he wanted to send.

Think about it this way. If you suddenly find yourself in Russia, and you don’t speak Russian, and you don’t know Russian culture, you may become confused. If you try and clarify in English, and those you are speaking with don’t understand English or American culture, they may misinterpret what you are saying. And, as we’ve learned from sitcoms, saying it slower or louder, does not help. If you want to really understand a culture, you must make it your mission to learn it, and love the people in it. The books of Daniel and Jeremiah teach us that God wants us to be a beacon of hope in a broken and hurting world. The WHOLE world.

As we get ready for the 2014 Texas Ministry Conference, let’s pause to examine exactly what we are amplifying. Amplify God’s love! Let’s shout it from the mountain tops and demonstrate it through our lives while meeting people where they are. If we do, we might be surprised how many “outsiders” become “insiders.” After all, it is the way of the Master. I will see you there. ✚

Michael Euliss

Michael Euliss is president and founder of the American Institute for Servant Leadership. Mr. Euliss is a motivational teacher and holds several nationally-recognized certifications in training, teaching, and congregational health. He has provided educational events to hundreds of governmental, church, corporate, and civic groups across North America to help them develop a culture of servant leadership, and displace ineffective and autocratic leadership practices.

Editor’s Note: Michael will be our Featured Session D Workshop Presenter at the Texas Ministry Conference.

*A Conference for
Churches, Schools, and Ministries*



Texas Ministry Conference SM
Together
We Amplify...

Presented By:



**Premier Vendors
in CO+OP Alley!**

**New for 2014...
Pastor's Track!**

Champion Forest Baptist Church, Houston, TX

Check out all the details at www.TexasMinistryConference.org:

- Speaker Information
- Workshop Summaries
- Schedule
- Hotel Accommodations
- Registration
- Venue

**Networking
Fellowship
Learning
Great Food**

February 20, 2014

*"O magnify the Lord with me, and let us
exalt His name together!" Psalms 34:3*

2014 Texas Ministry Conference SM

Keynote Speaker



Ken Davis
Keynote

Best-selling author, frequent radio and television guest, and one of the country's most sought after inspirational and motivational speakers. Ken's mixture of side-splitting humor and inspiration delights and enriches audiences of all ages.

Michael Euliss
*Featured Session D
Workshop Speaker*



Michael Euliss is president and founder of the American Institute for Servant Leadership. Mr. Euliss is a motivational teacher and holds several nationally-recognized certifications in training, teaching, and congregational health. He has provided educational events to hundreds of governmental, church, corporate, and civic groups across North America.

Personnel & Human Resources

Complying with Wage and Hour Laws – Gayla Crain

Church employers continue to believe that they do not have to comply with wage and hour laws. These beliefs are incorrect. During this workshop, attendees will learn which churches and other religious employers are subject to the wage and hour laws, who must be paid overtime and what the specific requirements are for volunteers who are also employees.

Employment Law Update – Gayla Crain

Church and all religious employers need to understand that most employment laws apply to them and their employees. Attendees to this workshop will gain an understanding of the applicable federal and state employment laws, learn the importance of having employee policies and procedures, and also learn that a church employer has to act like a business when dealing with employee issues, while acting within its Mission Statement.

Making the Team – Chuck Cummings

A lively and entertaining workshop on developing a productive and motivational environment that makes work more enjoyable and fulfilling. This workshop examines the seven ingredients necessary to building a team: purpose, accepted leadership, good communication, strong relationships, agreed-upon plans and processes, division of labor and follow-through. Attendees will not only learn the practical aspects of building a team, but will hear ideas for effectively managing people and examine many other relevant issues.

Healthcare Reform Update – Donna Lively

This session will examine the current state of the Affordable Care Act, and review the legislation in light of the 2014 roll-out of Exchanges. We will examine what applicable large employers need to do NOW to be ready for 2015 and will review the current and anticipated rules, regulations and taxes impacting employers in 2014. We will define some of the most important 2014 requirements, and their impact on benefit and financial planning. This session will help attendees understand the type of benefit programs allowed under the Affordable Care Act.

Additional workshop content and speaker biographies can be found online.

Personnel & Human Resources (continued)

Tax Advantaged Accounts: Affordable Care Act Update – Mike McLaughlin

This workshop will cover the latest update on Tax Advantaged Accounts resulting from the Affordable Care Act.

Supervisor/Employee Roles and Relationships – Dr. Judy Stamey

Understanding the roles and relationships of the Supervisor and the Employee is a critical part of developing a long and lasting work relationship. This workshop will have three objectives: Lead the attendee to examine the roles and relationships of supervisors and employees; lead the attendee to examine the challenges of changing expectations and relationships; and lead the attendee to become better equipped when an ethical problem occurs in the workplace.

Help! What Needs to be Included on W-2's? – Ann Williams

Have you ever wondered what should be reported on a W-2 and how it should be reported? This workshop will discuss the federal withholding requirements, as well as reporting employee benefits. Attendees will learn how to identify which benefits should be added to the W-2, identify the church's responsibility for reporting housing allowances, and identify which employees are considered self-employed for federal withholding purposes.

Finance, Tax & Legal

Budgeting and Saving – Dixie Beard

The objective of this workshop is to enhance your understanding of budgeting, saving, and managing debt to assist you in developing a personal financial planning strategy. Statistics report that 60% of Americans experience moderate to high levels of financial stress. This course is to help you have a better understanding of the steps you need to take to experience financial freedom.

Best Practices for Developing and Documenting Financial Processes – Cynthia Cox

If you spend any time in accounting seminars, you hear how important it is to have good accounting procedures in place. This workshop will define good financial processes for receiving monies, making disbursements, paying employees, etc. This workshop will help attendees understand good simple accounting processes, how to document those processes, the advantages of utilizing those processes and how to administer them with grace.

Defining Effective and Efficient Boards or Governing Committees – Cynthia Cox

When a volunteer is asked to serve on a board of directors, trustees, or a finance committee, what should be expected of him or her? Do we train our board/committee members? Do we explain their duties and what we expect them to do? At the conclusion of this workshop, attendees will understand what defines an effective board of directors or church committee and how to implement a well-run board/committee using the tools discussed.

Thinking Like a Criminal: How to Protect Your Organization's Assets – Cynthia Cox

More and more people are finding creative ways to funnel your organizations' dollars into their pockets. This workshop will explore common ways that monies are misappropriated and simple safeguards that any size organization can utilize to prevent it. Attendees will leave with workshop with an improved awareness of the schemes that can be perpetrated and workable ways to deflect those schemes.

Contracts, Riders and Binding Documents – Taunya Painter

This workshop covers some key provisions for contracts and agreements that everyone should understand, and also covers when a contract should be used instead of a "handshake." Learn how to protect your church or ministry, lower your risk, and preserve your testimony by minimizing the risk of conflict.

Facility Usage: Protecting the Church's Property and Its Tax Exempt Status – Frank & Elaine Sommerville

From sales tax to unrelated business income tax to property tax, defining and documenting a church's facility usage policies can be a maze to navigate. Some of the common areas of concern will be discussed in this workshop, along with circumstances to avoid if the church is going to allow anyone else to use its facilities.

What's New and What's Hot – Frank & Elaine Sommerville

Attend this annual Tax and Legal update with the Sommerville's to catch up on the latest IRS rulings and recently issued court decisions that affect your church's compliance obligations. Also, be they new or be they old, it's a chance to find out what are the current hot topics are with the IRS and Department of Labor that need to come back to the top of the administrator's "to do" list.

Fulfilling the Great Commission While Complying with the Government – Frank & Elaine Sommerville

Great ideas and plans for activities in foreign countries can be compromised when the rules for operating in foreign countries are not taken into consideration when planning a mission outreach. Whether it is long or short term mission endeavors, the current U.S. rules and regulations have to be considered in order to avoid unintended consequences. This class will review the regulatory areas that must be considered in the operation of any mission program.

Finance, Tax & Legal (continued)

You Don't Need an Audit: Other Accounting Services Relevant to Your Church – Ashley Voss & John Ratliff

Is a traditional financial statement audit not necessary to your church? What other options are there? If not audits, churches need to routinely assess their processes and procedures for governance, operations, controls and reporting. Attendees will leave this workshop understanding other accounting services, and will be able to determine which, if any, third-party accounting service is relevant, and then develop a tailored plan and budget for their church.

Legal and Accounting Issues with Designated Funds: Part 1 of 2 – Ashley Voss & John Ratliff

Does your church have numerous designated funds cluttering up your ledger and financial statements? Have you effectively communicated to your contributors which funds are restricted or unrestricted? Have you considered both the accounting and legal implications of donor-restricted contributions? Attendees to this workshop will be able to understand the language and accounting for various funds, create and publicize a gift acceptance policy, and understand the life-cycle of restricted funds.

Legal and Accounting Issues with Designated Funds: Part 2 of 2 – Ashley Voss & John Ratliff

Follow-up to Part 1: What internal controls should you have in place to effectively monitor all designated funds? How should you handle contributions to individuals? Can you apply donor-restricted funds to administrative costs? We will explore internal controls and nuances of restricted funds. Attendees will leave this workshop being able to implement controls to help properly monitor funds, answer questions and address nuances of donor-restricted refunds, and understand GAAP requirements and financial presentation.

Audit, Review, Compilation: Which is Right for Your Non-Profit Organization? – Ann Williams

Churches and other not for profit organizations are often required to have an annual audit, review, or compilation in adherence to bylaws, church covenants, or lender-debt covenants. There are times when church management considers having a CPA take a look at books and records. Attendees to this workshop will learn to identify the difference between the three types of attestation services, identify the process used in each service, and complete a cost benefit analysis for each service.

Operations & Facilities

Facility Management 101 – Rick Cadden

Taking care of facilities can be daunting, especially the bigger and more complex your facility becomes. Whatever size you manage, there are basics that can help you be more effective. In this session, attendees will learn the theory of facility management, procedures to implement before you start, and then how to do it. The workbook provided will show many practical methods that can be implemented. This workshop will be especially useful to those new to facility management.

Organizational Culture = Story – Tim Cool

Have you ever studied the topic of Organizational Culture? I am a fan of Organizational Culture. As I have been studying this more recently, I was struck with the incredible similarity of *Story* and *Organizational Culture*. They are so similar, it is uncanny. I have considered the concept of the Story facilities tell and there is nearly a one-to-one ratio of similarity between these two concepts. In this workshop, we will explore how these concepts apply to your church.

What "Story" Does Your Facility Tell? – Tim Cool

Facilities tell stories. For the first-time guest, the appearance, design, signage, upkeep, care and so many elements will tell a story that your words may or may not support. When have you looked at your facility with *fresh eyes*? Does your facility tell a story that is congruent with who you think you are? We will explore the various components associated with telling a story with your facility...even if you are not there to say a word.

Energy Management System (EMS) / Building Automation System (BAS) – Ken Davis & Panel of Experts

This can be as simple as "Communicating Thermostats" or as complex as a web-based interface system. Does your church need it? Would Building Automation lower your church's utility bill? Are there incentives available to lower the costs involved in installing a BAS? Attendees to this workshop will learn the answers and more about Building Automation. A panel of experts will hold a Q&A session at the end and Honeywell will host a short presentation on their BAS.

Navigating OSHA's New Regulations – Terry Hall

This presentation will be centered on the new Hazardous Communication Standard (HCS). This workshop will cover labeling, Safety Data Sheets, Written Hazardous Communication programs, and the role of managers and employees in handling chemicals safely. We will also cover what has not changed in the HCS. Attendees will leave this workshop with an understanding of the new HCS, new labeling and SDS requirements, the timeframe in which the standard becomes effective, requirements for training employees and requirements for record keeping.

Motivating and Delegating a Facilities Team – Dean Johnson

"Because I said so." "Speak softly and carry a big stick." "Just put a little more water in the soup." "It's my way or the highway." If any of these sayings remind you of how you motivate and delegate, let's talk. In this workshop, we'll look at some practices that will inspire your team to want to come to work and then do the work when they get there.

Cleaning for First Impressions – Ken Kippes

In the short amount of time it takes a visitor to enter the front door, a first impression forms. Attendees to this workshop will learn what visitors base their first impressions on and why they are important, strategies for and obstacles to making a good first impression, and how attitudes of building users and cleaning staff influence the facility's cleanliness. At the end of the workshop, attendees will know how to help ensure a positive first impression.

Emergency Response and Crisis Management – David Moran & Panel of Experts

This interactive workshop will explain techniques for effective leadership and management during crisis situations and will be based on case studies of past disasters and emergency situations. Attendees will be lead in a scenario-based, guided discussion by a panel of professionals with experience in crisis management. The intent of the workshop is to provide lessons learned and review best practices for leaders of organizations to better equip themselves to effectively maneuver through crisis situations.

Operations & Facilities (continued)

3M LED Lighting: Energy Efficiency Without the Compromise – Pam Wilson & Eric Gittelman

The 3M LED advanced light casts a beautiful glow on energy savings. The lamps consume a fraction of electricity burned by incandescent bulbs, yet emit a soft, natural-looking light. This workshop will cover why you should switch to 3M LED lighting, and how it will save you in energy costs and maintenance. Attendees will learn how they can potentially receive a quick “return on their investment” and how to maximize utility rebates and tax deductions.

Leadership, Ministry Development & Stewardship

God’s Got an App for That – Michael Euliss

In these days of iPads, iPhones, Kindles, Nooks, and tablets, we are always looking for the latest and greatest apps—short for “applications.” Apps are useful for many things. The Bible is a lot like that. There are apps for everything life may throw at us and they are all 4G compliant (4 God). Remember God gave Moses the first “Tablets.” In this workshop, we will explore three of the most commonly requested, but often ignored “apps” of the Bible.

Perception vs Reality: Houston, We Have a Problem – Michael Euliss (Featured Session D Workshop Speaker)

When was the last time you had an intentional breakfast, lunch, or dinner with a non-believer? Do you find yourself hanging out with church people rather than those who do not attend church? Did you know that those who don’t attend a church are often kinder and gentler than those who do? You would be interested to know that there are as many misconceptions about the church from non-believers, as there are about non-believers from those in the church. We find things confusing today and not in alignment with HIS message. Attendees will examine why it is difficult to understand those who view things differently and challenge you to take a fresh look at the signals we send, so the true meaning of the Gospel will be strong and clear.

Leading Up! What to Do When Your Skills are Greater Than Those of Your Boss – Michael Euliss

Many people are frustrated when they find their skill set to be greater than those of the person they work for. How do we deal with that? Easy! Lead Up! In this workshop, we will examine the dynamics of a team which, from the outside, seems upside down. But when you look closely, it just might be poised for greatness. And the best news? The answer is in scripture.

New Seniors, Older Adults and Intergenerational Opportunities – Michele Hendrix

Developing intergenerational and ministry opportunities for aging adults and “new seniors” is no longer optional... it is an absolute necessity! The newest diversity issue on the block is generational diversity. The question we face in our congregations is how to mold this generational hodgepodge of ages, faces, values, and views into a productive, collaborative group. People of all ages can worship, serve, and work together side by side, and draw from a rich mixture of skill and experience. Attend this workshop and learn why these are days of tremendous opportunity in the community of faith.

Parent Ministry: Re-engaging Parents in the Spiritual Growth of Children – CJ Malott

This seminar will take a look at a much forgotten part of ministry, the parents. The church is now expected to raise kids to grow up and be good, but it has forgotten the most influential people in a child’s life, the parents. Attendees will discuss ways to put the spiritual growth of children back into the hands of parents. Come willing to examine your own philosophy of parent ministry and discuss some potential ways to re-engage parents.

7 Principles Every Leader Needs to Know About Church Communications – Terrell Sanders

Many people will get their first impressions of your church through your communications: website, social media, brochures, advertising, etc. Does your church project a consistent and inviting message? Learn seven principles in this workshop that will help any communications team put out a consistent and effective image. Understand how effective communication is often sabotaged by good intentions, and how ministry silos hurt the overall image of the church and waste expensive resources.

A Day in the Life of Champion Forest Baptist Church – Dr. Stephen Trammell & CFBC Team Leaders

Have you ever wondered how a mega church functions on a daily basis? In this workshop, attendees will get a unique behind-the-scenes view of Champion Forest Baptist Church: how decisions are made, how vision is implemented, and how strategic planning is conducted. Gain insight into conducting staff meetings, leadership development, and programming. The CFBC Team Leaders will be available to answer your specific questions. Take the transferrable principles with you to implement in your own situation.

The Emotionally Intelligent Leader – Roy Wooten

Are you a leader who wants to help your team handle their emotions better and build a more mature leadership team? Do you have some staff that erupt emotionally or engage in significant misunderstandings that seem to get in the way of ministry? Are you a compassion ministry where your emotions are called on all the time. Discover how to improve your self-awareness, self-management, relational awareness, and relational management to produce high performance results.

Additional workshop content and speaker biographies can be found online.

Social Media, Communications & Technology

Engage Church Members via Immersive Digital Signage – Hussain Ali

This workshop will assist you in planning an effective indoor digital signage network. Attend this workshop and find out how digital signage can improve the quality of experience in your church and create a stronger identity in your community, have better interaction with your parishioners, and save on costs and help reduce the environmental impact of your church. Learn how to distribute relevant content to specific groups and know the right questions to ask before you start planning.

What's New in Technology: How it Can Enable Your Ministry – Chris Green

Attend this workshop to learn how staff can work remotely in a safe and confidential manner, what technology collaboration tools there are for churches, how secure your data is if you open up wireless access to all, and whether or not you can have a private and public environment or if you should move everything to The Cloud. This workshop will also answer many questions about The Cloud, Macs, and BYOD. You will learn how to empower your staff to serve efficiently in their ministry by using technology.

Social Media Management – David Moran, Priscilla Arteaga, & Reynel Oliva

This workshop will demonstrate how to utilize social media as a marketing avenue and how to improve your personal understanding. Attendees will learn the differences among social media platforms and the different markets. This workshop will also highlight the differences in creating Personal Profiles and Business Pages: as far as personal profiles, what not to mention and as far as professional, what you should mention. Attendees will also learn how to save time and consolidate all social media.

Avoiding Dangers Hidden in The Cloud – Nick Nicholaou

Flying through thick clouds can feel scary because of what you can't see. There are similar challenges with cloud computing. This session will look at some of those not-so-apparent dangers and help you plot a safe course that will result in full power with no baggage fees.

IT Oversight Update for Church Leadership – Nick Nicholaou

Leadership is responsible for the effective use of technology, but may not want to get into the details of making it work. This workshop will help church leaders grasp current and emerging trends in local computer networks, cloud computing, mobile technologies, and IT staffing and outsourcing.

Herding Cats: Managing the Church Communications Department – Terrell Sanders

Managing church communications can be like herding cats—everyone has their own agenda and little interest in working within deadlines and budgets. This workshop will present strategies for managing church communications, including worksheets for collecting information for promotions, annual schedules, and coordinating promotional campaigns. Starting with a job description for communications, this workshop will cover the four major tasks and how to manage them most effectively.

Social Media: The Best Fellowship Tool Since the Crockpot – Terrell Sanders

Social media allows church leaders unprecedented access into the lives of members and visitors. It allows both broader and deeper connections than other media, and it can enhance rather than replace face-to-face connections. Attend this workshop and learn strategies for using social media to make deeper connections with your members and provide new connections to your community.

Leveraging Technology to Proclaim the Gospel – Chris Todd

This workshop will explore the use of technology as a tool to proclaim the Gospel. From the Internet and Facebook to lights and video, the options for using technology in church can seem endless and priceless. Attendees will learn simple techniques and considerations to make those options and costs more manageable. Topics covered will include how technology can be used, why you should use technology, strategies for implementation of technology and best practices for the use of technology.

Leading Coordinated Church Communications – Bob Wolfe & Phil Elmore

This workshop will help your church build and maintain a consistent, dependable communication strategy. Attendees will learn how to develop best practices for understanding church communication in terms of audience needs, overall strategy, content and implementation. This workshop covers developing the role and discipline of communication leadership within a church environment, as well as evaluating communication tools and systems for optimal effectiveness.

Improving Church Communication Using a Web-based Notification Service – Bob Wolfe & Phil Elmore

Through the use of web-based notification services, your church can simplify and streamline routine and emergency communication. A web-based notification service uses technology appropriate for everyone in the congregation, no matter their age, background or technological sophistication. Attendees will learn how important, timely communication can occur at the individual, group, and church-wide level, using messaging sent from any device to any device. We will also discuss how communication can be created, delegated, monitored and measured through simplified cloud-based technology.

Additional workshop content and speaker biographies can be found online.

Churches, Schools, & Non-Profits

Special Events: 5 Things Every Leader Needs to Know – Paula Burns

If your ministry is involved with planning or hosting special events and those outside your normal scope of operations, you will not want to miss this interactive workshop. Packed with information that will protect your ministry events, attendees will gain insight into important tools to keep you out of the courtroom, learn about proper contract transfer with vendors, special event riders, insuring the special event, facility-use agreements, and get free tools such as a Checklist for Leaders and a Facility-Use Agreement.

Best Practices in Church and School Communication – April Canik

Christian organizations have the best news in the universe to share with their audiences... existing and prospective! Participants in this workshop will see how best practices in the business world can apply to the non-profit arena to provide greater focus and impact. Attendees will learn how to fight information obesity, communicate more clearly, strategically, consistently—and affordably. Discussion will include a facilitated exchange of lessons learned or “best tips” at the end of the workshop.

Fraud Happens: Even in Charities, Schools and Churches – Chuck Cummings

Theft or embezzlement is possible in a charity, school or church...it happens more than you think. Learn why people commit theft, especially in a non-profit; learn to recognize the danger signs that indicate you could be a victim; understand the “Fraud Triangle” and examine the most common frauds; find ways to slow criminals down and how to catch them. This workshop will give attendees new ideas and utilize examples of actual embezzlement cases to help understand and recognize the issues.

ACS – Mobile Apps for Ministry – Keith Hudgins

Church life keeps you busy 24/7. How would you like to stay connected while on the go? Whether you are a pastor looking for a new tool or trick to help you stay informed, or a church member wanting a quick and easy way to look up information, you do not want to miss this workshop. Learn how to give from your iPhone or Android device, view church event calendars, manage your staff tasks, and look up member contact information all while on the go.

Human Trafficking: What You Must Know – Bob Janusaitis & Panel of Law Enforcement and Fire Department Experts

This panel of law enforcement, judicial, and recovery personnel will discuss the current state of this international problem. It is estimated that between 100,000 and 300,000 U.S. children are sex slaves, the average age being between 12 and 13 years. The discussion will include how a child becomes a victim, what to do to recognize an imminent or threatening environment, how to report suspicious activity, and the resources available for the victims of this crime.

Stress Management: Don't Let Worry Kill You, Let the Church/School/Ministry Help – Gary Milbourne

Working at a church is the perfect environment and stress free” said no one, ever! Life can be stressful, but stress can be managed if we follow God’s principles for work, family, and life in the church. Join us as we discover Biblical ways to manage stress before it gets the best of us.

Defending Your Body, Not Just Your Beliefs: Simple Techniques for Self-Defense – David Moran & Panel of Experts

This workshop will discuss simple techniques for self-defense in the current environment that surrounds us today. From exercising situational awareness to non-lethal defense measures to the use of concealed firearms, this workshop will provide insight into immediately applicable methods of self-defense. Taught by former military and current law enforcement professionals, attendees will leave with a working knowledge of how to implement self-defense measures in their daily routines.

Bullying in the Workplace – Frank Mulcahy

Workplace bullying has a 6% preventable employee turnover. For little or no capital expense, an organization can not only reduce litigation exposure, but reduce operating costs, absenteeism, and healthcare costs. An organization can save substantially in tangible and intangible costs. Attend this workshop and learn what the true definition of workplace bullying is, what the economic and human cost of it is to your bottom line, and how to detect, deter and defend against workplace bullying.

Misuse and Abuse of Social Media in Churches and Schools – Frank Mulcahy

Social media is as prone to misuse as your computer is to a virus. It can cost time, profits, company image and reputation, as well as potential legal actions. It is vital to educate employees on the use of social media. Identity thieves use these sites for personal, financial, and criminal activity. Attendees to this workshop will learn how to protect themselves and their organization from these pitfalls by changing their thinking and behavior, and managing risk.

The Secret to “I Can” – Nichole Sims

“I am able to do all things through Him who strengthens me.” (Philippians 4:13) According to Biblegateway.com, this verse is ranked third in the top 10 list. People are looking for the magic pill to being a super Christian. In our fast-paced culture, we do not have the time to do all the things we are supposed to do. Attendees will learn that by rejoicing always, showing graciousness, being less anxious, praying more, focusing our thoughts upward, and learning to be content, they will truly know the secret to “I can.”

Wired This Way – Nichole Sims

Do you have days when you are completely isolated and do not interact with people? The fact is that people are everywhere and we have to interact with them. Attendees to this workshop will learn how to network with people in a more effective manner by understanding how they are wired. You will be given an overview of the four personality temperaments, take an assessment of your own personality temperament, and learn ways to effectively interact with people on a regular basis.

Personal & Spiritual Development

Ministering to Marriages in the Church – Chris Garner & Carmen Garner

This workshop presents the Biblical importance of marriage, the need for couples to work together to influence their children and others, and how marriage ministry in the local church can strengthen marriages to be influencers. At the conclusion of this workshop, attendees will be able to present the need for marriage ministry to the congregation or the pastor, choose among marriage resources to strengthen marriages, and determine next steps to begin strengthening marriages.

Working Together to Meet the Challenges of Life – Chris Garner & Carmen Garner

Based on Ecclesiastes 4, this workshop discusses the need for husbands and wives to work together to meet the challenges they face daily and provides practical information about how couples can work together. Attendees will leave this workshop knowing how to identify challenges couples face, understand the need for couples to work together, and how they can begin the process of working together.

Needs and the Marriage Relationship – Chris Garner & Carmen Garner

Needs are an important aspect of the marriage relationship and understanding them will strengthen your marriage. Workshop discussion will include how to understand needs and how needs work in healthy or unhealthy relationships. Participants discover their spouse's needs and how they can meet those needs. Attendees to this workshop will leave understanding how needs work in individual's lives and relationships, identify the needs people have and begin to understand their spouse's needs.

Beyond Chicken Soup: Ministering to Those Chronically or Terminally ill and Their Families – Michele Hendrix & Panel

Seven out of ten people struggle with chronic illness every day and 75% of our health dollars go to the treatment of chronic diseases. The church needs to come up with a compassionate response to reach out to their members and the community at large who are hurting. Overwhelmingly, the church is quick to ignore this issue, pretend it does not exist, wonder why those with chronic illness are not "regulars" or urge the necessity of having a stronger faith and prayers for healing, while the ill and their families quietly suffer with intense pain and sickness, shattered hopes and dreams, relationship stress, financial hardship, and questions about the sovereignty of God.

Powerful Tools for Caregivers: Taking Care of You – Michele Hendrix and Ann McIntire

Family support is key in remaining in one's home and in the community, but it comes at substantial costs to the caregivers themselves, to their families, and to society. Right now, caregiving more often than not falls to people who are at midlife. And that's generally thought of as people who are between the ages of 33 and 60, but that range is enlarged because people are living longer. Caring for an aging parent or family member is simply part of life and it's something that should be prepared for. The church could be a part of that whole educational process. This workshop supports family caregivers of adults with a chronic condition.

Dealing with Difficult People – Dr. Stephen Trammell

Where there is motion, there is friction. In this workshop, two questions will be addressed: Why does God allow difficult people into your life? How do you forgive difficult people in your life? Overcoming the friction of difficult relationships will be explored with an engaging PowerPoint presentation, a listening guide, and a question and answer session. Each participant will gain clarity on how to deal with difficult people in a way that honors Christ and promotes unity.

Courageous Conversations – Roy Wooten

This workshop will show attendees how to move through fear to have the hard conversations they need to have. Whether in the office or home, hard conversations are a necessary part of every relationship. Not having the conversation usually means the issue is not resolved and the relationship struggles. Having the conversation might cost the relationship something of value. Attendees will discuss the barriers to difficult conversations, discover a formula for moving through those barriers, and learn the keys to setting up courageous conversations.

Uncovering Your Strengths for Maximum Impact – Roy Wooten

This workshop touches on strength-based approaches to ministry and life. God gave everyone strengths, but sometimes they are hidden behind other things. What would happen if you and those you lead knew their strengths and used them to reach their goals? In this interactive and inspiring workshop, attendees will uncover hidden strengths within, learn how to become a discoverer of strengths, and develop a road map for putting strengths to full use for maximum impact.

Office Applications

Killer Presentations – Ray Anthony

This is an interactive workshop where attendees will learn the seven key secrets of giving a game-changing presentation, and important ways to use one's voice and body language to project an image of professionalism, charisma, and leadership. Attendees will also learn how to design visuals away from text-saturated "death-by-bullets" PowerPoint presentations. This is a fast-paced, interesting, and entertaining presentation where everyone will receive lots of "Aha!" information, tips to improve their speeches, and many other kinds of presentations.

3 Keys to Successful Time Management – Lyn Hutchinson

Attendees to this Time Management workshop will be given easy and practical tools to manage time through function and content, to connect core values, family time and work/life balance.

VoIP: Enabling Your Ministry While Reducing Costs – Chris Green & Josh Williamson

Voice over IP (VoIP) is a technology that many are implementing as part of their overall strategy to reach both current members and unchurched people. The questions facing decision makers in ministries are many. Attendees to this workshop will come away with answers to various questions about aging and current phone systems, how to save money with carriers, and how it all integrates together. Discussions will evolve around merging VoIP with older technologies, how to shop for VoIP solutions and the conversion to VoIP.

Additional workshop content and speaker biographies can be found online.

Office Applications (continued)

The Organized Office – Gary Milbourne

It's been said that "a clean desk is a sign of a sick mind." Sounds like "sour grapes" to me! Would you like to be able to keep your desk clear, become more efficient, find things more quickly and keep your in-box clean? Attendees to this workshop will share really practical tips to help stay on top of things.

Office Productivity – Pam Wilson & Eric Gittelman

This workshop will provide attendees with solutions to stay organized with Post-it and Scotch products that complement the thinking and workflow process so that you are more productive on the job, and highlights products that are less impactful to the environment. Mobile interactive solutions will be discussed, as well as basic ergonomics that will help you improve your workstation and the way you work by recommending a change of behavior and/or a product that can help.

Excel Pivot Tables: Use Shelby v.5 Data – Ken Emert

Attend this workshop to learn how to use Pivot Tables—the hidden, secret weapon in Excel—as a way to analyze and summarize large grids of data that come from Shelby v.5. The workshop will begin with very simple concepts, but progress to more exciting uses of aggregates to read trends. Attendees will create a simple pivot table and will also learn how to link a query to build a Contributions analysis, how to create several financial reports with data connected live to your Shelby v.5 data, and how to create headcounts and analysis of demographics using non-financial data.

Moving from Shelby v.5 Financials to the New Shelby Financials – Alfred Johnson

Shelby Systems recently released a completely new user-friendly, cloud-based financial package. Attendees to this workshop will learn how easy it is to use the quick navigation system and convert from v.5 to the new Shelby Financials. Attendees will also learn about the new accounting structure, which even contains true subaccounts, and how to use several General Ledger time-saving features, the way Payroll now saves compensation and deduction history, and a new way to reconcile a bank statement directly to the General Ledger. Many more new features contained in this remarkable package will be discussed as well.

Best Practices for Dealing with Restricted and Designated Funds – Ken Emert

Attend this Shelby workshop and learn key considerations for handling restricted funds. In this workshop, attendees will be introduced to the difference between designated and restricted funds, the options for tracking designated and restricted funds, accounting guidelines for the proper handling of these monies, and the report options for designated and restricted monies.

Moving from Shelby v.5 Membership to Shelby Arena – Mark White

Thinking of moving from Shelby's v.5 Membership to ArenaChMS? Attendees to this workshop will learn how Arena differs from Shelby v.5, how a browser-based application can benefit your ministries, how to use Arena to manage your Groups, how to manage your volunteers with Arena, and all about the benefits of using Arena's built-in CMS to publish your website. Attendees will also learn the answer to the question, "What is the Arena Community?"

Pastor's Track

Leading the Laity: *You don't pay them to Follow, They pay you to Lead* – Dr. David Fleming

It's a tough assignment! Leading people you don't pay, but who pay you, to take them where they wouldn't have gone on their own and perhaps didn't want to go in the first place, and might even have fought you all along the way, but end up thanking you when you get there. Now that's leadership!

Leading the Staff: *You need more than a Position, They need more than a Paycheck* – Dr. David Fleming

It's a delicate balance! When the business model and ministry model of leadership collide, sparks fly. But is it possible for the business of ministry and the ministry business to coexist? It is not only possible, but essential to healthy staff and church relations in any size staff and church.

How to Disciple Higher Capacity Givers in Your Church – Brad Leeper

Pastors can delegate most things in their church, but cannot delegate the discipleship process of people with the gift of giving and of higher capacity givers. Attend this workshop to learn how many pastors find deep challenge and long-range impact in this life-on-life ministry investment. Just like a music pastor builds musicians... just like student pastors find and build volunteers... just like you find young leaders for small groups—you can invest in financial leaders to build Kingdom impact for your church with greater financial resources. You are not showing favoritism. You are raising the discipleship bar. Dare to enter this adventure!

10 Pastoral Myths that Short-Change Your Church Giving – Brad Leeper

Pastors tend to rely on past practices in church giving. Pastors most often default to standard patterns that will get more of the same...in other words, routine, average giving. Working with hundreds of churches each year in building expanded Kingdom generosity, I have found there are 10 myths that must be exposed to build a robust generosity culture. Learn these 10 myths and the 10 anecdotes that will give your church a flourishing generosity culture. Learn how your leadership will take your church to new levels of giving and discipleship expansion.

Things Pastors Wish They Knew Before They Became Pastors – Jason Paredes

Pastoring the flock is a hard job. Anyone who tells you otherwise is selling something that isn't pastoring. So that you don't have to learn this the hard way, this workshop will give you hints and helps on how to handle what you and every other pastor will face in the role of shepherd. We'll discuss how to balance leadership, family, and your black sheep all while trying to hold on to your faith.

Healthy Relationships for Successful Outcomes – Roy Wooten

This workshop for pastors will deal with relationships and marriages as a person and as a minister. What is going on at home frequently affects people engaged in ministry. Learn how, as a pastor, you can reach your maximum potential by strengthening healthy relationships. In this interactive workshop, pastors will discover the difference between healthy and unhealthy relationships, learn how to talk so that people will hear what they are saying, and identify key activities that strengthen healthy relationships.

Schedule

7:30 - 8:30

Registration, Coffee, Continental Breakfast

8:30 - 8:45

Kick-Off, Welcome, Door Prize

9:00 - 10:15

Session A

Workshop Topic

Speaker

A-1	What's New & What's Hot?	Frank & Elaine Sommerville
A-2	Employment Law Update	Gayla Crain
A-3	No Workshop This Session	
A-4	Contracts, Riders & Binding Documents	Taunya Painter
A-5	Leading Up! When Your Skills Are Greater Than Those of Your Boss	Michael Euliss
A-6	No Workshop This Session	
A-7	No Workshop This Session	
A-8	No Workshop This Session	
A-9	Healthcare Reform Update	Donna Lively
A-10	Budgeting & Saving	Dixie Beard
A-11	No Workshop This Session	
A-12	What Story Does Your Facility Tell?	Tim Cool
A-13	Cleaning for First Impressions	Jason Walton
A-14	Navigating OSHA's New Regulations	Terry Hall
A-15	No Workshop This Session	
A-16	How to Disciple Higher Capacity Givers in Your Church (Pastors Only)	Brad Leeper
A-17	No Workshop This Session	
A-18	Leading the Laity: You don't pay them to Follow, They pay you to Lead! (Pastors Only)	Dr. David Fleming
A-19	Social Media: The Best Fellowship Tool Since the Crockpot	Terrell Sanders
A-20	No Workshop This Session	
A-21	No Workshop This Session	
A-22	Best Practices in Church & School Communciations	April Canik
A-23	You Don't Need an Audit: Other Accounting Services Relevant to Your Church	Ashley Voss & John Ratliff
A-24	Working Together to Meet the Challenges of Life	Chris Garner & Carmen Garner
A-25	No Workshop This Session	
A-26	No Workshop This Session	
A-27	New Seniors, Older Adults, and Intergenerational Opportunities	Michele Hendrix
A-28	The Emotionally Intelligent Leader	Roy Wooten
A-29	Leading Coordinated Church Communications	Bob Wolfe & Phil Elmore
A-30	Leveraging Technology to Proclaim the Gospel	Chris Todd
A-31	No Workshop This Session	
A-32	Killer Presentations	Ray Anthony
A-33	Motivating and Delegating a Facilities Team	Dean Johnson
A-34	No Workshop This Session	
A-35	Bullying in The Workplace	Frank Mulcahy
A-36	No Workshop This Session	
A-37	No Workshop This Session	
A-38	No Workshop This Session	
A-39	No Workshop This Session	
A-40	3 Keys to Successful Time Management	Lyn Hutchinson
A-41	Office Productivity	Pam Wilson
A-42	No Workshop This Session	
A-43	Excel Pivot Tables: Use Shelby v.5 Data	Ken Emert
A-44	ACS - Mobile Apps for Ministry	Keith Hudgins
A-45	Avoiding Dangers Hidden in The Cloud	Nick Nicholaou

Register & Pay Online at: www.TexasMinistryConference.org

10:15 - 10:45

Coffee & Snack Break

10:45 - 12:00

Session B

Workshop Topic

Speaker

B-1	Facility Usage- Protecting the Church's Property & Its Tax Exempt Status	Frank & Elaine Sommerville
B-2	Complying With Wage & Hour Laws	Gayla Crain
B-3	Thinking Like a Criminal: How to Protect Your Organization's Assets	Cynthia Cox
B-4	Contracts, Riders & Binding Documents	Taunya Painter
B-5	God's Got an App For That	Michael Euliss
B-6	Help! What Needs to Be Included on W-2's?	Ann Williams
B-7	Making the Team	Chuck Cummings
B-8	No Workshop This Session	
B-9	Healthcare Reform Update	Donna Lively
B-10	Budgeting & Saving	Dixie Beard
B-11	Facility Management 101	Rick Cadden
B-12	Organizational Culture = Story	Tim Cool
B-13	Cleaning for First Impressions	Jason Walton
B-14	Navigating OSHA's New Regulations	Terry Hall
B-15	No Workshop This Session	
B-16	How to Communicate to Your Givers to Raise Their Total Giving	Brad Leeper
B-17	A Day in the Life of Champion Forest Baptist Church	Dr. Stephen Trammell & CFBC Staff
B-18	Leading the Staff: You need more than a Position, They need more than a Paycheck (Pastors Only)	Dr. David Fleming
B-19	Seven Principles Every Leader Needs to Know About Church Communications	Terrell Sanders
B-20	Emergency Response & Crisis Management	David Moran
B-21	What's New in Technology and How it Can Enable Your Ministry	Chris Green
B-22	No Workshop This Session	
B-23	You Don't Need an Audit: Other Accounting Services Relevant to Your Church	Ashley Voss & John Ratliff
B-24	Needs and the Marriage Ministry	Chris Garner & Carmen Garner
B-25	No Workshop This Session	
B-26	Parent Ministry: Re-Engaging Parents in the Spiritual Growth of Children	CJ Malott
B-27	Powerful Tools for Caregivers: Taking Care of You!	Michele Hendrix & Ann McIntire
B-28	Courageous Conversations	Roy Wooten
B-29	Improving Church Communciations: Using a Web-Based Notification Service	Bob Wolfe & Phil Elmore
B-30	No Workshop This Session	
B-31	Human Trafficking: What You Must Know	Bob Janusaitis & Panel
B-32	Killer Presentatoins	Ray Anthony
B-33	Motivating and Delegating a Facilities Team	Dean Johnson
B-34	Supervisor/Employee Roles & Relationships	Dr. Judy Stamey
B-35	Bullying in the Workplace	Frank Mulcahy
B-36	The Organized Office	Gary Milbourne
B-37	The Secret to "I Can"	Nichole Sims
B-38	No Workshop This Session	
B-39	Engaging Church Members via Immersive Digital Signage	Hussain Ali
B-40	3 Keys to Successful Time Management	Lyn Hutchinson
B-41	3M LED Lighting: Energy Efficiency Without the Compromise	Ken Morris
B-42	Energy Management (EMS)/Building Automation System (BAS)	Ken Davis & Panel
B-43	Moving from Shelby v.5 Financials to the New Shelby Financials	Alfred Johnson
B-44	ACS - Mobile Apps for Ministry	Keith Hudgins
B-45	Avoiding Dangers Hidden in The Cloud	Nick Nicholaou

12:00 - 12:30

Lunch in FLC & Networking

12:30 - 1:00

Special Events & Door Prizes

1:00 - 1:45

Keynote Address by Ken Davis

Additional workshop content and speaker biographies can be found online.

Schedule

2:00 - 3:15

Session C

Workshop Topic

Speaker

C-1	Fulfilling the Great Commission While Complying with the Government	Frank & Elaine Sommerville
C-2	Employment Law Update	Gayla Crain
C-3	Elements That Define Effective and Efficient Boards or Governing Committees	Cynthia Cox
C-4	No Workshop This Session	
C-5	No Workshop This Session	
C-6	Audit, Review, Compilation: Which is Right For Your Non-Profit Organization?	Ann Williams
C-7	Fraud Happens: Even in Charities, Schools & Churches	Chuck Cummings
C-8	Tax Advantaged Accounts: Affordable Care Act Update	Mike McLaughlin
C-9	No Workshop This Session	
C-10	Budgeting & Saving	Dixie Beard
C-11	Facility Management 101	Rick Cadden
C-12	Organizational Culture = Story	Tim Cool
C-13	Cleaning for First Impressions	Jason Walton
C-14	Navigating OSHA's New Regulations	Terry Hall
C-15	Things Pastors Wish They Knew Before They Were Pastors (Pastors Only)	Jason Paredes
C-16	How to Increase Electronic Giving to 50% of Your Revenue	Brad Leeper
C-17	Dealing With Difficult People	Dr. Stephen Trammell
C-18	No Workshop This Session	
C-19	Herding Cats: Managing the Church Communications Department	Terrell Sanders
C-20	Social Media Managment	David Moran, Priscilla Arteaga, Rey Oliva
C-21	VolP: Enabling Your Ministry While Reducing Costs	Chris Green & Josh Williamson
C-22	Best Practices in Church & School Communications	April Canik
C-23	Legal & Accounting Issues With Designated Funds - Part 1 of 2	Ashley Voss & John Ratliff
C-24	Ministering to Marriages in the Church	Chris Garner & Carmen Garner
C-25	No Workshop This Session	
C-26	No Workshop This Session	
C-27	Beyond Chicken Soup: Ministering to the Chronically Ill and their Families	Michele Hendrix & Panel
C-28	Uncovering Your Strengths for Maximum Impact	Roy Wooten
C-29	Improving Church Communciations Using a Web-Based Notification Service	Bob Wolfe & Phil Elmore
C-30	Leveraging Technology to Proclaim the Gospel	Chris Todd
C-31	Human Trafficking: What You Must Know	Bob Janusaitis
C-32	No Workshop This Session	
C-33	No Workshop This Session	
C-34	Supervisor/Employee Roles & Relationships	Dr. Judy Stamey
C-35	Misuse & Abuse of Social Media in Churches and Schools	Frank Mulcahy
C-36	Stress Management: Don't Let Worry Kill You-Let the Church & School Help	Gary Milbourne
C-37	Wired This Way	Nichole Sims
C-38	Special Events: 5 Things Every Leader Needs to Know	Paula Burns
C-39	No Workshop This Session	
C-40	3 Keys to Successful Time Management	Lyn Hutchinson
C-41	3M LED Lighting: Energy Efficiency Without the Compromise	Ken Morris
C-42	Energy Management/(EMS) Building Automation System (BAS)	Ken Davis & Panel
C-43	Best Practices for Dealing with Restricted and Designated Funds	Ken Emert
C-44	ACS - Mobile Apps for Ministry	Keith Hudgins
C-45	IT Oversight Update for Church Leadership	Nick Nicholaou

3:15 - 3:45

Afternoon Snack in CO+OP Alley

Register & Pay Online at: www.TexasMinistryConference.org

3:45 - 5:00

Session D

Workshop Topic

Speaker

D-1	What's New & What's Hot?	Frank & Elaine Sommerville
D-2	No Workshop This Session	
D-3	Best Practices for Developing & Documenting Your Financial Processes	Cynthia Cox
D-4	No Workshop This Session	
D-5	Perception vs Reality: Houston, We Have a Problem (Featured Workshop Speaker)	Michael Euliss
D-6	No Workshop This Session	
D-7	No Workshop This Session	
D-8	Tax Advantaged Accounts: Affordable Care Act Update	Mike McLaughlin
D-9	Healthcare Reform Update	Donna Lively
D-10	No Workshop This Session	
D-11	No Workshop This Session	
D-12	What Story Does Your Facility Tell?	Tim Cool
D-13	Cleaning for First Impressions	Jason Walton
D-14	No Workshop This Session	
D-15	No Workshop This Session	
D-16	10 Pastoral Myths that Short-Change Church Giving (Pastors Only)	Brad Leeper
D-17	No Workshop This Session	
D-18	No Workshop This Session	
D-19	No Workshop This Session	
D-20	Defending Your Body, Not Just Your Beliefs: Simple Techniques for Self-Defense	David Moran
D-21	No Workshop This Session	
D-22	No Workshop This Session	
D-23	Legal & Accounting Issues With Designated Funds - Part 2 of 2	Ashley Voss & John Ratliff
D-24	No Workshop This Session	
D-25	No Workshop This Session	
D-26	No Workshop This Session	
D-27	No Workshop This Session	
D-28	Healthy Relationships For Successful Outcomes (Pastors Only)	Roy Wooten
D-29	Leading Coordinated Communications	Bob Wolfe & Phil Elmore
D-30	No Workshop This Session	
D-31	No Workshop This Session	
D-32	Killer Presentations	Ray Anthony
D-33	What About the Team on the Front Lines?	Dean Johnson
D-34	No Workshop This Session	
D-35	Misuse & Abuse of Social Media in Churches and Schools	Frank Mulcahy
D-36	The Organized Office	Gary Milbourne
D-37	No Workshop This Session	
D-38	No Workshop This Session	
D-39	No Workshop This Session	
D-40	3 Keys to Successful Time Management	Lyn Hutchinson
D-41	Office Productivity	Pam Wilson
D-42	No Workshop This Session	
D-43	Moving from Shelby v.5 Membership to Shelby Arena	Mark White
D-44	ACS - Mobile Apps for Ministry	Keith Huddins
D-45	No Workshop This Session	

5:00

Door Prizes and Evaluation Prize

Additional workshop content and speaker biographies can be found online.

Schedule at a Glance

7:30 - 8:30

**Registration, Coffee,
Continental Breakfast,
CO+OP Alley Opens**

8:30 - 8:45

Welcome & Door Prizes

9:00 - 10:15

Session A Workshops

10:15 - 10:45

**Morning Snack Break
& CO+OP Alley**

10:45 - 12:00

Session B Workshops

12:00 - 12:30

Lunch & Networking

12:30 - 1:00

Special Events & Door Prizes

1:00 - 1:45

Keynote Address by Ken Davis

2:00 - 3:15

Session C Workshops

3:15 - 3:45

Afternoon Snack & CO+OP Alley

3:45 - 5:00

**Session D Workshops including
Featured Speaker, Michael Euliss**

5:00

Evaluation Drawing & Door Prizes

What others are saying about the Texas Ministry Conference...

"We have been privileged to be a CO+OP vendor for the past 9 years. Over the years we've seen the Texas Ministry Conference grow to an extraordinary level and one we're proud to be associated with. The learning opportunities are numerous and as a vendor, it's also a time we get to visit with many of our clients and a chance to meet new friends."

Gary Benson
Insurance One Agency

"Workshop speakers were relevant speakers and I liked the variety of workshops offered."

Eddie Foster,
Executive Pastor
Family Life Assembly of God

"I liked learning new things in each session I attended and enjoyed everything about the conference."

Nikki Baker,
Accounting
Spring Baptist Church

"Good content and speakers...very, very organized!"

Sheri Losoya,
Early Childhood Director
Salem Lutheran Early Childhood Program

"Being with other people who are working in the same field as I am...that is great!"

Paige Robinson,
Minister Assistant
A&M Church of Christ

Cost:

Early Bird Registration - to January 17:
\$109 each, \$95 each groups of 3 or more

Registration - January 18 thru February 7:
\$119 each, \$105 each groups of 3 or more

Late Registration - after February 7:
\$129 each, \$115 each groups of 3 or more

At the Door - \$139

- To receive the group rate, all registration forms must be submitted at the same time and the conference fee must be paid in one transaction (check or credit card).

Additional Information:

- Each person registering needs to submit the completed registration form from this brochure or register online at www.TexasMinistryConference.org.
- Make additional copies of this form as needed or download from www.TexasMinistryConference.org.

Cancellation Policy:

Cancellations received in writing by February 1, 2014 will be refunded less \$25.00 for processing. After February 1st, all registrations including "no shows" are subject to the full conference fee. An organization may substitute one individual for another at any time prior to the start of the program.

To be eligible for door prizes, you must attend the conference.

A Grand Door Prize will be drawn, plus many other door prizes throughout the day. You must be present to win.

For more information, email us at info@TexasMinistryConference.org or call 832.478.5131

For online promotions, please check the TMC website weekly at www.TexasMinistryConference.org



Registration Form

Register online at www.TexasMinistryConference.org or complete and fax this form to Church Supplies & Services, Inc. at 832.688.9874.

Name _____

Title _____

Organization/Church _____

Mailing Address _____

City _____ State _____ Zip _____

Telephone _____

Fax _____

Email _____

Is this your first time to attend? Yes No

If you were invited, please share the name of the person that invited you:

Are you, or do you have a school? Yes No

How did you learn about this conference?

Postcard Brochure Magazine CO+OP Rep Website

Poster Facebook Twitter Email Radio YouTube

Attended Previously Word of Mouth Other _____

Email info@TexasMinistryConference.org with any special needs you may have.

Select Your Workshops (One Per Session)

Session A: 9:00 - 10:15

Title _____

Session B: 10:45 - 12:00

Title _____

Session C: 2:00 - 3:15

Title _____

Session D: 3:45 - 5:00

Title _____

Payment Option One:

Please Make Checks Payable to Church Supplies & Services, Inc.

Amount Enclosed: \$ _____

Forward payment along with completed registration form(s) to:

9950 Cypresswood Dr., Suite 320, Houston, TX 77070

Payment Option Two:

Pay Online Using   at www.TexasMinistryConference.org

Visit CO+OP Alley and check out the new vendors and exhibitors! Register for Door Prizes!

Our thanks to these 2014 Texas Ministry Conference Sponsors...

Platinum Level



Gold Level



Gold Level



Silver Level



Silver Level



Bronze Level



Bronze Level



Keynote Speaker



Lanyard



Breakfast



Luncheon



Morning Snack



Afternoon Ice Cream Social



Tote Bag



Website



Social Media



Branding



Speaker Hospitality Suite



Special Promos

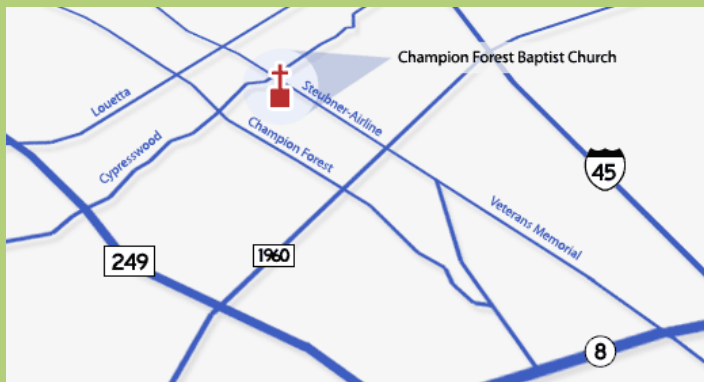
Glen Lake Camp & Retreat Center
Houston's First Baptist Church - Hunt Retreat
Bank of the West
Bill Womack

Dessert



The Texas Ministry Conference is underwritten by these generous sponsors to keep the cost per attendee affordable. Sponsorships are still available. Contact Patti Malott, 832-478-5131, or patti@TexasMinistryConference.org. Visit our website www.texasministryconference.org/Sponsors and browse through our Sponsorship Brochure.

Speaker Bios, Workshop Summaries,
and Registration now available online at
www.TexasMinistryConference.org



Hotel details
for out-of-town guests
are on our website at
www.TexasMinistryConference.org

**Continuing education
credits (CEU's) available.**

* **Parking &
Registration
Entrance on
West Side of
Campus near
Family Life
Center.**

**Champion
Forest
Baptist Church**
15555 Stuebner Airline Road
Houston, TX 77069

*"You all are doing a wonderful job of providing
specialty vendors. Nice choices! Thank you!"*

- Lori Jones
Family Cathedral of Praise



24 HOUR EMERGENCY RESPONSE

- Fire Damage Restoration
- Water Damage Restoration
- Dehumidification
- Microbial Remediation
- Document & Media Recovery
- Carpet Cleaning
- Air Duct Cleaning
- Construction Services

When disaster strikes, Blackmon Mooring is standing by to help. With a 24 Hour Emergency Response Center, 60 years of experience and a caring team of professionals, you can count on us for rapid response and recovery.

TOLL FREE 24 HOURS
1.877.340.7752

www.blackmonmooringcommercial.com



**Fire Damage
Restoration**



**Water Damage
Restoration**



**Carpet
Cleaning**

**MITY-LITE TABLES + CHAIRS
TOGETHER WE SERVE**



Choose Mity-Lite as your one-stop destination for durable lightweight Tables & Chairs. We have Table & Chair designs to suit every environment and price point.

Now featuring
MITY-EDGE™

TABLES
Al-13 Aluminum
Mity-Lite ABS
Madera Laminate
Madera Plywood

CHAIRS
SwiftSet® Folding & Stacking
Mesh•One™ Folding & Stacking
Flex•One™ Folding
Comfort Seating Banquet



3X More Durable
See for yourself



CS420 - Oval Back
Unsurpassed Quality + Comfort

MITY-LITE

Durable Lightweight Tables & Chairs

877-214-2005

mitylite.com/ce12



Establishing a Financial and Social Legacy for Generations of Servant Leaders

As a privately owned holding company and management consulting firm, Moran Enterprises, Inc. provides strategic oversight for its operating companies and critical leadership and management solutions for small to medium size businesses in the Greater Houston region and throughout the State of Texas. Our services include:



- Management Consulting
- Business Advisory Services
- Social Media Management & Marketing



- Private Investigative Services
- Facility Security Master Planning
- Safety and Security Training



- MEP Engineering
- Mechanical, Structural, Electrical Engineering
- Oil & Gas Consulting



- Commercial & Residential Painting Services
- Church Construction Consulting
- Construction Management

Contact us for more details on our comprehensive services:

281.893.1987 | moranenterprises.com | info@moranenterprises.com



The PJS Innovative Cleaning System offers:

A Systemized Approach to Cleaning Process for

- Increased Efficiency
- Cleaner, Healthier Facility

Rigorous Quality Control, Safety, and Training Programs

GREEN CLEANING for

- Health
- Safety
- Environment



LEED Certification Services

Online LEED Document Management Program (LDM)

Serving:

- Commercial Office Buildings
- Schools/Churches
- Healthcare
- Industrial



PJS Innovative Cleaning SystemSM



Jimmie Fauth • 713.850.0287 • PJS.com

ABM Caribbean Getaway 2014

You and a guest can cruise out of Galveston, for 3 days & 2 nights courtesy of ABM.

FOR FURTHER INFORMATION
Contact Daniel Anders 713.688.8873
caribbeangetaway@abmtexas.com

ABM Preferred Digital Imaging Vendor of Choice
 Print Copy Scan Fax **CO+OP**

SYSCO
 Food Services of Texas

Austin 512.388.8000	Houston 713.672.8080	San Antonio 210.661.4581	Dallas 469.384.6700	Lubbock 806.747.2678
------------------------	-------------------------	-----------------------------	------------------------	-------------------------

SYSCO offers the widest selection of food and related products in the industry. PointSource has created a manufacturer rebate and allowance program, comprised of agreements with over 90 manufacturers, which they offer in sync with SYSCO. The services are free of cost to CO+OP ministries. PointSource invoices manufacturers quarterly and returns to your ministry the rebates and allowances earned. Together SYSCO and PointSource can quickly and efficiently reduce your food costs.

To sign up or inquire about the program, please call **Dieter Kadoke at 214-336-0935**



www.gulfcoastsecurity.net

Business and Home Security, Fire Detection, Access Control and Video

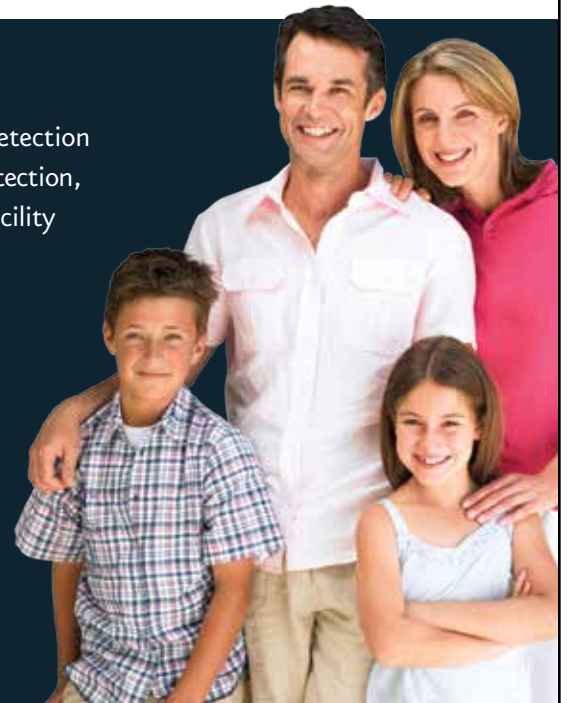
Installation, Monitoring and Maintenance of : Electronic Security and Fire Detection Systems; Access Control and Automation Systems; Asset/Equipment Theft Protection, like lacing A/C Units to detect theft or vandalism; Video Surveillance; Local/Facility communication systems, and; Low voltage structured wiring installation.

In Our 25th Year of local ownership, operation and service to the greater Houston area



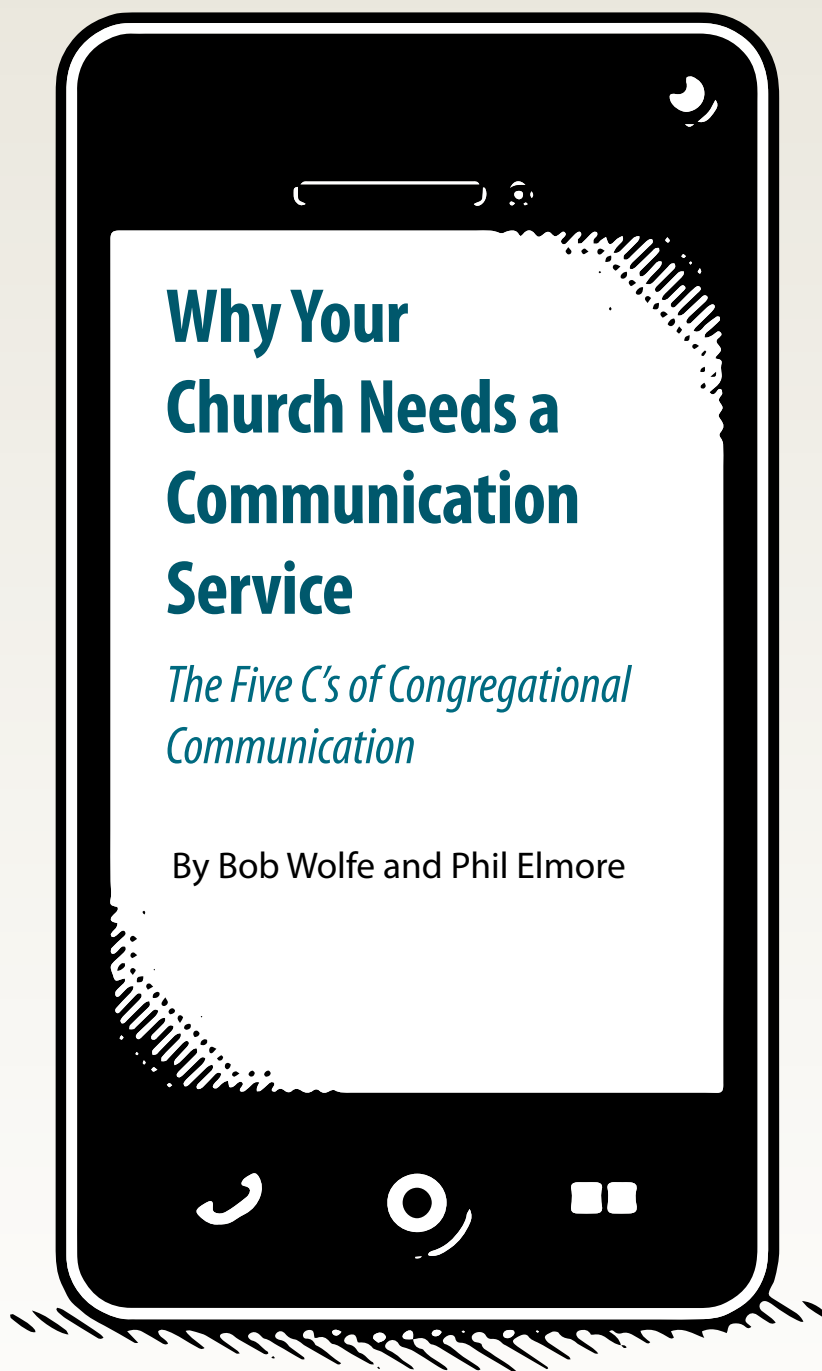
Serving church communities, home and business

Bringing customers an unmatched commitment to service, excellence, and lower costs



State Licenses: B-05803 & ACR-89265-982

info@gulfcoastsecurity.net | 713-936-4888



Automated messaging is not a new technology. For decades, churches, non-profit organizations and medical offices have used such services to remind their members and clients of upcoming appointments and events. As technology has improved, these services have been made simple and easy to use, as well as making them very affordable. And that places this simple, yet very effective tool into the hands of every church regardless of size.

It makes perfect sense for every church to take advantage of such services and work smarter rather than harder. Your congregation will appreciate it, and your staff will love it. You will wonder how you ever got along without it. Thousands of churches are using this technology, as it makes life easier for them and their members. By using such a service, you will discover the five C's of a messaging service.

1) Clarity: One of the biggest issues facing churches is clarity and accuracy. How many times have you experienced a last minute change of plans, a location change, cancellation, bus breakdown, etc. How do you get that information out to everyone quickly and effectively? You can't depend on everyone to bring up Facebook or go to your website to get that information when it's a last minute change, and they may already be on their way. Confusion is never a good thing, and when things seem to fall apart quickly, the last thing you need is confusion. Clarity is what you need—one source, one message, sent to everyone at the same time will bring peace and clarity to the situation.

2) Convenience: Everyone wins when you have a messaging service. The staff or the person responsible for getting the message out will no longer have to spend hours trying to verify the call list and calling everyone only to get no answers or voice mail. And then there's the person that picks up and decides now is a good time to have a 20-minute conversation! These days, you can send a message from anywhere to anywhere, from any standard phone or smart device such as a smart phone or tablet. The recipient wins when they get the message delivered right to their home phone or smart device. Your recipients can receive a voice message, text or email, and they don't have to do anything but answer the phone or read the message. They don't have to call the church office, go to your website, or social media page. Very convenient for everyone.

3) Compatibility: The typical message service is compatible with most church software and management systems. Simply export an excel file of names and phone numbers from your management system, import it into your message service account, and you are ready to start sending messages. It's that simple. You can also create subgroups, such as youth, choir, elders, prayer group, etc.,

and send specific messages just for those groups. Additionally, your messages can be sent directly to your favorite social media accounts such as Facebook or Twitter. Today's messaging services are smooth, flexible, and compatible.

4) Cash: In today's economy, every church has the same challenge, doing more with less and stretching every dollar. A messaging service saves time, and time is money. Many churches have been able to save money on postage and printing costs by simply sending reminder messages, as opposed to mailing postcards and flyers. You will be surprised at how budget-friendly a messaging service is and how much your church will benefit for just pennies a day.

5) Crisis: This is a word that we do not like to use in the church but oftentimes, is very much a part of our language. A crisis can be almost anything that is unplanned and brings negative results. For example, a medical emergency, the church bus breaks down, a storm damages the church, a church member's house catches on fire, and an unexpected death in the congregation. The list goes on and on. The challenge is how do you manage a crisis that affects your church? How do you get the word out quickly and accurately? A clear message communicated to your congregation in a time of crisis sets everyone at ease. Give your members the information they need and are looking for. It also sends the message that you are on top of the situation.

Leverage the power of your voice with the power of technology, and benefit your congregation. Everyone appreciates good, solid communication in the church. ✦

Bob Wolfe and Phil Elmore

Bob Wolfe is a Senior Marketing Manager for One Call Now, the nation's leading provider of routine and emergency church notification services. A 25-year marketing and media professional with a background in corporate, agency, entrepreneurial and consulting settings, Mr. Wolfe has served hundreds of business, healthcare, technology, non-profit, education and consumer clients.

Phil Elmore is a Communications Evangelist serving churches and faith-based organizations. He is also the lead pastor and co-founder of Fields of Grace Worship Center in Covington, Ohio. He has served in denominational and on-denominational churches over the past two decades and understands the unique challenges facing both the established traditional church, as well as the new church plant.

Bob and Phil will be conducting four workshops at the 2014 Texas Ministry Conference:

Leading Coordinated Church Communications is an educational workshop on how to build and maintain a consistent, dependable communication strategy.

Improving Church Communications Using a Web-Based Notification Service is a product-specific workshop on simplifying and streamlining routine and emergency communications using One Call Now's web-based notification services.



Clarity is what you need

DTK was built and operates on the principles of integrity, respect and value. We build long-term partnerships with our customers, and believe they always come first.

We offer a full range of cleaning and facility services and supplies for churches, schools, health clubs, hotels and office building including:

- Daily maintenance
- Carpet shampooing and extraction
- Floor care, including stripping, waxing and burnishing
- Event Setup/Planning
- Event Setup/Resets for classrooms and church activities
- Window cleaning
- Pressure washing
- Health Club equipment cleaning
- Paper products, liners and cleaning supply needs
- Specialty cleaning services and project work at your request!

DISCOVER THE DTK DIFFERENCE.

CONTACT US TODAY AT 713.463.7878 TO DISCUSS YOUR FACILITY SERVICE NEEDS, AND TO SCHEDULE A FREE ESTIMATE.

DTKINC.COM



FACILITY SERVICES
CHURCHES AND SCHOOLS

8570 Katy Freeway
Suite 114
Houston, Texas 77024
P: 713.463.7878
E: info@dtkinc.com
www.dtkinc.com

CHURCH INTERIORS OF TEXAS
~ ENHANCING WORSHIP BY DESIGN ~

Church Interiors is the Nation's leading provider of church products & services.

RENOVATIONS



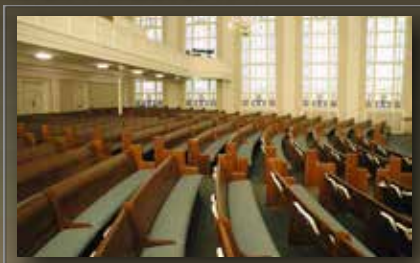
CHURCH FURNISHINGS



PEWS & THEATRE SEATING



PEW REFINISHING & UPHOLSTERY



CHURCH CARPET



LITURGICAL DESIGN



Call Today For Your Free Estimate !
or visit www.churchinteriorsoftexas.com

1-800-289-7397



CHAMPION FOREST

AIR CONDITIONING & HEATING INC.

"THE MECHANICAL CONTRACTOR FOR HOUSTON CHURCHES AND NON-PROFITS"



- . Custom maintenance agreements
- . No overtime w/ contract
- . Available 24/7
- . All commercial equipment
- . Repairs, replacement, and maintenance on chiller, boilers, and furnaces
- . New construction and remodels
- . Specializing in Energy Management Controls

Ph: (281) 379-2665 - Fax: (281) 320-0323

E-mail: belinda@chfac.com

www.chfac.com



License Number: TACLA5073E



When it was time for us to replace units we did our research to make sure we were good stewards...multiple bids...multiple references. We chose Champion Forest AC even though they were the lowest bid...by far...and their references were "too good to be true". Our experience has been as good as the references said. From dealing with Ken to working with Joe and the other guys...very pleased.
Pastor Chad Penner - First Church of the Nazarene

NEW! *from Educational Products Inc*

CUSTOM IMPRINTED APPAREL

STARTING AT **\$3.49 EACH!**

Examples of custom-printed apparel:

- WISDOM OF PARADES
- CALVARY
- SHOW ME YOUR FEET

EducationalProducts.com
800.365.5345

Also available...
SCHOOL SUPPLIES · FUNDRAISING
SCIENCE FAIR



ANN E. WILLIAMS, PC
CERTIFIED PUBLIC ACCOUNTANT

Our firm has over 20 years experience in accounting and taxation for not-for-profits and small to mid-size businesses. We specialize in growth companies with a 2-3 year track record that is need of consulting services in order to grow their businesses.

• OUR SERVICES INCLUDE •

<p>Attestation Services including, Compilations and Reviews</p>	<p>Internal Audits and Change Management</p>
<p>Tax Audit Assistance and Tax Preparation including Form 990</p>	<p>Bookkeeping and Accounting Assistance including Reconciliations and Year End Reporting</p>

WE WELCOME THE OPPORTUNITY TO SERVE YOU!

<p>HOUSTON 2611 FM 1960 West, Suite F-222, Houston, TX 77068 OFFICE: 832-375-0222</p>	<p>PEARLAND 11233 Shadow Creek Parkway, Suite # 200, Pearland, TX 77584 OFFICE: 832-456-7120</p>
--	---

email: AWILLCPA@CPAWILLIAMSONLINE.COM



**SAVE 25% ON ALL
PLAY SYSTEMS!**



Through October 31, save thousands on a new play system from GameTime and Total Recreation Products, including all PowerScope, PrimeTime and Xscape systems in the 2013 GameTime catalog. Call today for more details!



800.392.9909
totalrecreation.net



CO+OP Works...

Member Organizations and Member Vendors
working together to achieve great stewardship.

Contact us today to become a member.
Tap into the savings available for you.

Call
832.478.5131
www.churchco-op.org

Since 1988, Churches Helping Churches



HILLYARD THE Cleaning Resource®



Your Source For Green Cleaning Expertise

- Green Seal™ Certified Products
- Assistance With Implementing Green Cleaning Processes



Innovative Cleaning Systems

- Simplified Touch-free Cleaning Systems
- Chemical Management & Dilution Control Programs
- Controlled Use Paper Delivery Systems



Equipment Sales and Service

- No Charge Productivity Analysis
- Equipment Demonstrations
- Preventative Maintenance Plans



Floor Care Expertise & Products

- Wood Sports Floor Care
- Resilient and Hard Floor Care
- Carpet Care Programs



Effective Training Solutions

- Custom Cleaning Process Cards
- On-site Training Assistance
- Complete Training Library



Hillyard has been providing cleaning solutions, maintenance supplies, and equipment for over 100 years. Nationally we've become known as "THE Cleaning Resource®".

We've earned a reputation of being the best at:

- troubleshooting,
- consulting,
- training and problem solving.

Hillyard
(Houston)
800.399.8489

Hillyard
(San Antonio)
800.728.4120

Baxter/Cleancare
(Mesquite)
800.688.9425

www.hillyard.com



MISSION STATEMENT

At Integrity Furniture, our mission is to honor God through relationships with our customers and suppliers by offering quality products at reasonable prices with superior customer service.

WHO WE ARE

We are a family-run business with offices in Dallas and Longview, TX, but we also sell nationwide through our website. We are a small company, but we can meet big needs. Our customers range from small schools and local congregations to mega-churches with well over 10,000 members. Each customer is equally important to us.



WHAT WE DO

Since 2000, our Texas-based business has helped churches and schools meet their furniture, equipment, and educational supply needs. Special care is taken to provide personal customer service ensuring each customer is completely satisfied. We represent over 200 suppliers allowing us to furnish nurseries, classrooms, reception areas, cafeterias, offices, worship centers, etc. We are equipped to work within our client's budgets to ensure they get the highest quality products and service possible. Our sales process also includes personal follow up to ensure proper delivery. Several delivery options are available to our Texas customers which include inside delivery and installation. Integrity Furniture will meet your needs.



WHAT OUR CUSTOMERS SAY

"Drew and his team were proactive in building our friendship, getting samples, confirming orders and delivering on time. Drew and Integrity Furniture owned our project as much as we did."

**Kyle Kaigler, Sr. Director of Family Ministry
Watermark Community Church, Dallas, Texas**

"Whether helping us to equip a new 54,000 square foot facility or ordering a few chairs for a classroom, we have found Drew and his staff to deliver excellent customer service and follow through..."

**Andy Reynolds, Minister of Administration
Mobberly Baptist Church, Longview, Texas**

“Our church has been doing business with Integrity Furniture for over 11 years. We have continued to be pleased and impressed with how this company lives up to its name. Integrity is the foundation of everything they do. Drew is always looking for ways to accommodate our needs and save us money in the process. He delivers on-time and is quick to ensure our utmost satisfaction.”

Brian Mills
McKinney Memorial Bible Church, Ft. Worth, Texas

“Our church recently bought furniture for a 20,000 square foot children’s ministry facility. We used the catalog to select color and style of our furniture, which looked fantastic. We were able to borrow samples which helped us make a great decision. The furniture was incredibly easy to move and assemble. We are very pleased with the product and service we received from Integrity Furniture.”


Paul DeHaven, Minister to Children
Northwest Bible Church, Dallas, Texas

“To get and keep business I ask vendors to know their product, know my needs, offer fair pricing matched with quality service after the sale. For more than six years Integrity Furniture has been my go-to vendor for furniture and equipment needs at Champion Forest Baptist Church. They have delivered—in spades.”

Lee Harn, Business Administrator
Champion Forest Baptist Church, Houston, Texas

“It was a pleasure working with Integrity Furniture and especially Drew as we went through a rigorous bid process. His prices were competitive and he was willing to visit with our staff to help them determine what they needed and most importantly was willing to provide numerous samples to make our purchase decisions. Drew kept us informed throughout the production process and kept to the firm delivery schedule. Upon delivery, Drew was present to supervise every aspect of delivery and installation as promised. The furniture was placed exactly where we wanted it and in those few cases where we changed our minds, without hesitation he moved the furniture to the new offices.”

Dcn. Phillip Jackson, Parish Administrator
Christ the Redeemer Catholic Church, Houston, Texas

The NACDB is an established, board-certified, nationwide association of firms committed to focusing on the ministry needs and styles of the churches we serve. We stand behind Integrity Furniture because they have been vetted, and we have found them to be honest, trustworthy people with years of expertise, knowledge and a Kingdom focus. www.nacdb.com




**Call 1-888-600-8639 or visit:
www.integrityfurniture.com**

**INTEGRITY FURNITURE accepts
School, Church and Business Purchase Orders,
VISA, MasterCard, AMEX and Discover.**

Vendors

EDUCATION & OFFICE SUPPLIES

Educational Products, Inc.

www.educationalproducts.com

Michelle Cantrell 512.828.7075 AUS
mcantrell@educationalproducts.com

Matt McDaris 800.365.5345 DFW
mmcdaris@educationalproducts.com

Marta Savin 800.365.5345 HOU
msavin@educationalproducts.com

Janet Roznos 832.327.6317 HOU
jroznos@educationalproducts.com

Office Depot Business Solutions Division

http://bsd.officedepot.com

Kelley Copeland

kelley.copeland@officedepot.com

COMMUNICATIONS & SIGNS

National Signs, LLC

www.nationalsigns.com

Gregg Hollenberg 713.863.0600 x218
ghollenberg@nationalsigns.com

SenLy Fox 713.863.0600 x224
SenLy.Fox@nationalsigns.com

Andreea Ros 713.863.0600
Andreea.Ros@nationalsigns.com



Gifts-in-Kind Vendors

American Institute for Servant Leadership

www.AmericaLeads.org

Michael Euliss 336.793.2470
michael@americaleads.org

Civicom

www.civi.com

Rebecca West 203.618.1811
rwest@civi.com

Express Stamp/Schwaab

Customer Service

Janice Mueller 414.443.5436
jmueller@schwaab.com

Varidoc/Brodnax Printing

Scott Muckensturm 972.533.6872
scott@varidoc.net

FACILITIES, FLOORING & ELECTRICITY

Athletic Flooring Specialists

www.afssportsflooring.com

Clint Fesler 832.377.9639 HOU
clint@afssportsflooring.com

Blackmon Mooring

www.blackmonmooring.com

24/7 Call Center (all locations): 877.340.7752

Jessica Husk 832.270.8534 HOU
jhusk@bmsmanagement.com

Jordann Rawls 817.304.3740 DFW
jrawls@bmsmanagement.com

Mandy Jones 210.218.6663 SA
mjones@bmsmanagement.com

Amy Mercado 512.434.9394 AUS
amercado@bmsmanagement.com

CFAC Mechanical

www.chfac.com

Belinda Davis 281.379.2665
belinda@chfac.com

Church Interiors Inc. of Texas

www.churchinteriorsoftexas.com

Ryan Richards 512.730.1790
ryan@churchinteriors.com

Charles Wicker 800.289.7397
cwicker@churchinteriors.com

Comfort Systems USA (South Central)

www.csusasc.com

Julianna Poyotte 832.590.5761
jpoyotte@csusasc.com

DTK, Inc.

www.dtkinc.com

Joe Precup 713.463.7878
jprecup@dtkinc.com

Gulf Coast Security Services

www.gulfcoastsecurity.net

Scott Gahn 713.412.8314
sgahn@gulfcoastsecurity.net

Sam Frizzell 713.829.0668
ssfrizz@gulfcoastsecurity.net

Hillyard, Inc. 800.399.8489

www.hillyard.com

Jason Walton 210.655.3201 SA/AUS
jwalton@hillyard.com

Kim Woods 832.646.0383 HOU
kwoods@hillyard.com

Mayra Fernandez 713.213.0786 HOU
mfernandez@hillyard.com

Dan Fox 713.206.3955 HOU
dfox@hillyard.com

Beth Ann Falcon 210.683.1416 SA
bfalcon@hillyard.com

Brian Taylor 210.722.5132 SA
btaylor@hillyard.com

Rosie Reyes 956.206.4355 Laredo
rreyes@hillyard.com

Integrity Furniture & Equipment

www.integrityfurniture.com

Drew Coleman 888.600.8639
drew@integrityfurniture.com

Mity-Lite Tables & Chairs

www.mitylite.com

Jeff Jones 801.224.0589 x227
jeffj@mitylite.com

Moran Enterprises, Inc.

www.moranenterprises.com

Victor R. Moran, II 281.893.1987 x104
victormoran@moranenterprises.com

Professional Janitorial Service

www.pjs.com

Jimmie Fauth 713.201.6363
jfauth@pjs.com

Sunset Glass Tinting

www.sunsetglasstinting.com

Eddy Russell 281.494.7161
eddy@sunsetglasstinting.com

TES Energy Services, LP

www.tesenergyservices.com

Michael Bernstein 832.516.8525 HOU
mbernstein@tesenergyservices.com

John Blunt 214.697.0567 DFW
john@tesenergyservices.com

Texas National Manufacturing Co.

www.texasnational.biz

Al Ross 713.489.7578
al.ross@texasnational.biz

Total Recreation Products (TRP)

www.totalrecreation.net

Kelly O'Conner 800.392.9909
info@totalrecreation.net

FINANCIAL INSTITUTIONS

Frost Bank, Public Finance Division

www.frostbank.com

Noel M. Byrne, Division Manager

713.388.1146

noel.byrne@frostbank.com

Shirley Cox, North TX Sales Manager

817.420.5563

shirley.cox@frostbank.com

Anthony White, South TX Team Leader

210.220.6996

awhite@frostbank.com

Martha Martin, Sales Manager

214.515.4948

martha.martin@frostbank.com

Kim Spears, Public Finance Coordinator
& Manager

713.388.1144

kim.spears@frostbank.com

FINANCIAL SERVICES

Ann E. Williams, PC

www.cpawilliamsonline.com

Ann Williams 832.456.7120

awillcpa@cpawilliamsonline.com

FOOD SERVICE & SUPPLIES

First Choice Coffee Services

www.firstchoiceservices.com

Kristen Jackson 281.820.6300

k.jackson@firstchoiceservices.com

Sysco/PointSource

www.pointsourceservices.com

Dieter Kadoke 214.336.0935

dkadoke@pointsourceservices.com

info@pointsourceservices.com

INFORMATION TECHNOLOGY

BEMA Information Technologies LLC

www.bemaservices.com

Doug Reed 713.586.6431

doug.reed@bemaservices.com

INSURANCE

Core Benefits, Inc.

www.corebenefits.net

Mike McLaughlin 713.647.9700

mike@corebenefits.net

Kelly Shea 713.647.9700

kshea@corebenefits.net

Insurance One Agency

www.insuranceoneagency.com

Gary Benson 281.350.6277 HOU

garyb@insuranceoneagency.com

Paula Burns 281.350.6277 HOU

pburns@insuranceoneagency.com

Rick McCrary 972.267.8000 DFW

rick@insuranceoneagency.com

Joe Hutchison 210.402.0288 SA

jhutchison@insuranceoneagency.com

Ryan Hutchison 210.402.0288 SA

ryanh@insuranceoneagency.com

OFFICE EQUIPMENT

American Business Machines

www.abmtexas.com

Daniel Anders 713.688.8873

danders@abmtexas.com

CO+OP Vendor Ads *Alphabetical Listing*

American Business Machines *Page 36*

Ann E. Williams, PC *Page 40*

Blackmon Mooring *Page 34*

CFAC Mechanical *Page 40*

Church Interiors of Texas, Inc. *Page 39*

Comfort Systems USA - South Central *Page 47*

Core Benefits, Inc. *Page 5*

DTK, Inc. *Page 39*

Educational Products, Inc. *Page 40*

Frost Bank *Page 2*

Gulf Coast Security Services, Inc. *Page 36*

Hillyard, Inc. *Page 41*

Insurance One Agency *Page 9*

Integrity Furniture & Equipment *Pages 42-43*

Mity-Lite Tables & Chairs *Page 34*

Moran Enterprises, Inc. *Page 35*

National Signs, LLC *Page 48*

Office Depot Business Solutions Division *Page 12*

Professional Janitorial Service of Houston *Page 35*

Sunset Glass Tinting *Page 5*

Sysco/PointSource *Page 36*

TES Energy Services, LP *Page 6*

TRP - Total Recreation Products, Inc *Page 41*

Become a Member and Grow Together with the Foundation of Good Stewardship Resources ... the CO+OP

CO+OP: The original cooperative organization for churches, schools, camps, para-churches, and other non-profit ministries.

What CO+OP is: Our CO+OP is a non-profit 501(c)3 organization in business since 1988. We are Members and Vendors working together to provide significant savings on goods and services.

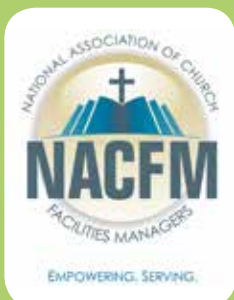
Why CO+OP: The purpose of our CO+OP is to help ministries save money on the goods and services they are buying. Examples include:

- office supplies
- electricity
- food service
- security and phone systems
- printing
- signs
- copiers and duplicators
- HVAC resources
- lamps and electrical supplies
- coffee service
- advertising and promotional items
- consulting, training, and development
- banking and lending
- CPA services
- personnel, finance, risk reduction and insurance
- janitorial and sanitation supplies and tools
- roofing and construction
- flooring/floor mats
- custom office stamps
- furniture and equipment
- janitorial service
- maintenance, repair parts and tools
- disaster recovery and carpet cleaning
- glass tinting
- IT services and equipment
- repair and replace A/V electronic devices
- construction management

Vendors with a national presence include:

- Blackmon Mooring
- Church Interiors
- National Signs
- Office Depot
- Mity-Lite
- American Institute for Servant Leadership
- Hillyard
- Insurance One

How to participate: Join by phone 888.350.3264.



CO+OP participates with... the National Association of Church Facilities Managers (NACFM) and the National Association of Church Business Administration (NACBA).



Quality People. Building Solutions.

AC · HEATING · PLUMBING · REFRIGERATION

About Us...

With over 65 years in the mechanical and plumbing contracting industry, Comfort Systems USA (South Central) has positioned itself as a leading provider of lifecycle services and solutions in Houston, Texas and surrounding areas. Our solid reputation for quality workmanship is attributed to our highly qualified and experienced team, whose dedication to our clients and projects is unparalleled in the business.

Our proven performance led us to be among the 12 founding companies of Comfort Systems USA, now the nation's premier provider of mechanical solutions with over 50 affiliate companies across the nation. As a part of the Comfort Systems USA family, our buying power, bonding capacity and financial strength is unrivaled, putting us in a position to provide competitive offerings that give our clients the highest value as well as peace of mind.

Why we stand apart from the rest:

- Safety record that outperforms the national average
- Technical proficiency with all major manufacturers
- National Footprint / Local Presence
- An Energy-Star® partner
- United States Green Building Council member
- LEED® Accredited Professionals

Why Comfort Systems USA South Central?

We pride ourselves on being the source for all your HVAC and plumbing needs. We not only engineer and design mechanical systems and controls, we install, retrofit, upgrade and finance them as well. Our team of experts look forward to partnering with you to deliver bottom line results throughout the life of your facility.

Service and Maintenance

Customized Programs Designed to:

- Reduce equipment downtime
- Improve equipment reliability and efficiency
- Protect your investment
- Improve comfort and productivity
- Minimize your building's energy consumption and impact on our environment

Services Available:

- Service On Demand
- Planned Maintenance
- Preventive Maintenance
- Full Coverage Maintenance
- Building Automation Systems
- Indoor Air Quality (IAQ)
- Energy Services
- Plumbing Services

If you need to supplement your current staff with specific expertise, Comfort Systems USA provides on-site service technicians. This allows your staff to focus on your core business while we handle the intricate details of your mechanical system needs.

832-590-5700

TACLA28034C

www.csusasc.com

THOMAS DAVIS M-13636



Church Supplies & Services, Inc.

9950 Cypresswood, Suite 320

Houston, TX 77070

Office: 832.478.5131

Fax: 832.688.9874

www.churchco-op.org

ALL you need in a sign company

5-Year Warranty

ON **ALL** PARTS,
ALL LABOR,
ALL SIGNAGE.



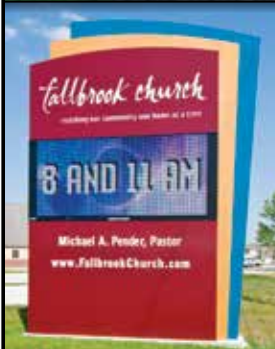
Imagine having a beautiful new sign that has no cost of ownership once it's installed.

National Signs stands behind all of our products with an unprecedented **5 year peace of mind warranty** on:

ALL PARTS

ALL LABOR

ALL SIGNAGE.



National Signs

713-863-0600 * Toll Free 800-659-6285 * nationalchurchsigns.com