



A Publication of Church Supplies & Services | August 2018

2018
APPROVED CO+OP
VENDOR RESOURCE
MANUAL



Is Your Church, School or Non-Profit Paying an "Under Market Rate" on its electric bill?

TES Energy Services, LP (TES), an energy consulting company, is saving the cost on electric bills for hundreds of facilities throughout deregulated areas in Texas.

Predictable Results!

Our proven methods find the lowest cost provider among the 25 leading Texas Electric Providers.

Be Prepared for Increased Rates!

We are currently locking in electricity rates for facilities coming out of contract within the next four years. A number of our electric providers have alerted us that electricity rates are expected to hit historically high levels quite soon!

Capture Current "Under Market Rates" – Before They Rise – Even if your church, school, or non-profit's electricity contract doesn't expire for years!

TAKE ACTION NOW:

Be sure and call our toll free direct line at 866-948-5720 ext 103 to set up an appointment on the phone or in person to review your energy needs, to include a "No-Cost" Energy Savings Analysis.

Summer Rates are Forecasted to Skyrocket!

Will you **WAIT** to price your next contract or will you **ASK NOW** for a "No Cost" Energy Analysis to capture rates before they rise?

Endorsement and References!

- ❖ Church CO+OP Partner
- ❖ Texas Episcopal Diocese
- ❖ New Covenant Presbytery
- ❖ Assembly of God Northern District
- ❖ The Potters House
- ❖ Champion Forest Baptist Church

Check out our new TES Website!

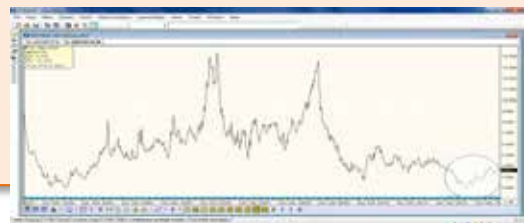
for additional references and more details at: www.tesenergyservices.com.

Market Watch!

When there is a dip in the marketplace, TES will advise you of the type of opportunity available at that time.

Aggregated Rates!

We manage the majority of the facilities in aggregated group rates. When an electric provider sees us pricing a large load, made up of individual churches, schools and non-profits, their rates drop. Then TES starts working to create a "Bidding War" among the providers to push for a lower rate!



CONTENTS

AUGUST 2018

We hope that you will find this CO+OP Member Resource Manual useful. It is a special edition of the CO+OP magazine to familiarize you with all CO+OP vendors and the goods and services that these organizations can provide.

Communications & Signs

National Signs 7

Custodial Services & Supplies

Ambassador Services 8
Buckeye Cleaning Centers 9
Professional Janitorial Service (PJS) 10
Ridley's Vacuum & Janitorial Supply 11

Education & Office Supplies

Educational Products, Inc. 12
Office Depot Business Solutions Division. . 13-14

Energy and HVAC

APS Building Services 15
CFAC Mechanical (Houston) 16
Daikin Applied 17
TES Energy Services 18

Facilities & Operations

Blackmon Mooring & BMS CAT 19
Chamberlin Roofing & Waterproofing... 20
Church Interiors, Inc. 21
Gulf Coast Security Services 22
Imperial Utilities & Sustainability 23
Integrity Furniture Solutions 24
MITY, Inc. 25
PlanNorth Architectural Co. 26
The Sherwin-Williams Company 27
Total Recreation Products (TRP) 28

Financial Services

Ann E. Williams, PC 29
Frost Bank 30
Ratliff & Associates 31

Food Service & Supplies

First Choice Coffee Services 32

Information Technology

BEMA Information Technologies 33

Insurance

Core Benefit Services, Inc. 34
Health Insurance Solutions 35
Insurance One Agency 36

Ministry Tools & Software

eSpace/Cool Solutions Group 37
Generis 38
Salem Media / KKHT 100.7 FM 39
worshipplanning.com 40

Office Equipment

American Business Machines 41

Promotional Products

NW Digital Works 42

Keep your contact information current. The lifeline of communication to our members is through correct contact information, i.e. key contact names, phone numbers and e-mail addresses. Send all updates to patti@churchco-op.org. Help us keep you informed of the latest in events and savings from our vendors.

Editor's Note: For submitting articles, artwork or comments about this publication, please contact: Patti Malott at 832.478.5131 | patti@churchco-op.org



Church Supplies & Services, Inc CO+OP
Issue Dates: Feb, May, Aug, Nov

AUTHORIZED ORGANIZATION Church Supplies & Services, Inc.
LOCATION 9950 Cypresswood, Suite 250 Houston, TX 77070
TELEPHONE 832.478.5131 **INTERNET** www.churchco-op.org
Issue Number 51 Subscription Price \$2.00

From the Director

My Dad, who recently turned 92, likes to keep up with available resources. He uses a computer to read the daily news and likes his flip phone. However, he has stated that an iPhone would be really nice to have. I chuckled as I thought about keeping him updated on apps and all that comes with the iPhone. That led us to a review of phones we had over the years.

In 1957 we got a rotary phone that hung on the wall.

Then in 1963 the first push-button phone came out. We thought we were really cool pushing buttons instead of using our index finger to go around and around.

In 1964 I was given a pink Princess phone that lit up whenever I picked up the receiver. I thought phones couldn't get any better than that.

That was...until 1983 when the first Motorola cellphone came out. It was huge but oh, so cool. It had a long antenna so you had to actually hold it in your hand, not in the pocket.

In 1996 Nokia shortened the antenna and came out with the Nokia 9000, a much sleeker-looking phone. People actually stood in line to get them. Until 2007, that is, when Apple came out with the first iPhone. Today we have the iPhone, the Galaxy and others with apps galore to fill our every need. What used to be one phone available for everyone has now been replaced with multiple resources for us.

Speaking of resources, this entire issue of CO+OP Magazine is dedicated to the many resources we have available to help you in your ministry. Each of our Approved and Vetted CO+OP Vendors has included expounded information about their products and services.

We have added additional vendors since our last Resource Manual was printed in 2016. From Facilities and Operations to Insurance and Finances, we have resources to assist you in just about every category of ministry. If you don't see a resource you need, give us a call and we will help you find it.

Grab a cup of coffee or your favorite drink, find a quiet space, and read through the many resources we have to help you save time and money on products, services and education.

Together We Become Resourceful,

Patti Malott
Executive Director



30+
YEARS
...AND COUNTING
CHURCH SUPPLIES & SERVICES INC.



Connecting People and Resources

Board of Directors | 2018

Jerrie Amos

Care Net Pregnancy Center, Houston, TX
jerrieamos@carenetnw.com

Randy Barnett

Champion Forest Baptist Church, Houston, TX
rbarnett@cfbc.org

Carter Bliss - Vice Chair

Memorial Drive Presbyterian Church, Houston, TX
cbliss@mdpc.org

John Bohacek - Immediate Past Chair

Family Church of Houston, Inc., Houston, TX
johnbohacek@msn.com

Paula Burns - Chair

Insurance One Agency, The Woodlands, TX
pburns@insuranceoneagency.com

Susan Converse - Secretary

Houston, TX
sandcon@ix.netcom.com

Cynthia Cox

Cynthia Cox, CPA, New Caney, TX
ccox@cynthiacoxcpa.com

Dale Hendrix - Treasurer

New Braunfels, TX
cdalehendrix@icloud.com

Jeff Nuckols

Frost Bank, Houston, TX
jeff.nuckols@frostbank.com

Doug Reed

BEMA Information Technologies, Houston, TX
doug.reed@bemaseservices.com

Wade Sharayha

Rosehill Christian School, Tomball, TX
wsharayha@rcseaglesonline.org

CO+OP Representatives

www.churchco-op.org | 832.478.5131

John Hagarty - Marketing Manager

john@churchco-op.org

Kirsten Walker - Connection Partner

kirsten@churchco-op.org

Gary Blondell - Connection Partner

gary@churchco-op.org

Dan Muckensturm - Connection Partner

danm@churchco-op.org

Leslie Gawthorp - Account Manager

leslie@churchco-op.org

Christopher Malott - Account Manager

christopher@churchco-op.org

Design

Elbe Creative | Dallas, Texas, 972.658.2751

Publisher

Patti Malott | Houston, Texas, 832.478.5131

Editorial & Advertising Coordinator

Sue Washburn | Houston, Texas, 832.478.5131

Editor

Grace Low | Eugene, Oregon, 281.507.2707

Printer

Brodnax/Varidoc Printing
Dallas, Texas, 214.528.2622

Production



Connecting People and Resources

www.churchco-op.org

Mission

The CO+OP connects churches, schools and nonprofit organizations with reputable vendors and resources to save time and money on products, services and education.

Purpose

We achieve our Mission through...

- Saving time by screening prospective vendors
- Saving money by pre-negotiating with prospective vendors
- Securing reputable vendor resources that bring value to member organizations: churches, schools, camps, nonprofits and other ministries
- Acting as your liaison and advocate in time of need
- Helping cultivate mutually beneficial relationships between vendors and members
- Providing excellent networking experiences
- Providing educational opportunities at a reduced rate through our annual Texas Ministry ConferenceSM using national and local relevant speakers
- Meeting the needs of others through our nonprofit organization

Learn more about the CO+OP at www.churchco-op.org or call **832.478.5131**.



Texas Ministry ConferenceSM

www.TexasMinistryConference.org

The purpose of the Texas Ministry ConferenceSM is to provide tools and resources for those who serve in churches, schools and nonprofit organizations. This includes people in leadership who drive the vision and those who support them such as employees; committee, lay, council, and session members; elders and volunteers.

We do this at our annual conference by offering affordable training, educational workshops, quality vendors and sponsors, networking, fellowship and encouragement.

The Texas Ministry ConferenceSM is held the third Thursday of each February.

Learn more about how you can benefit from attending this conference at www.TexasMinistryConference.org or calling **832.478.5131**.

Our COOP Team

Together We Get The Job Done...



PATTI MALOTT

Executive Director (CEO)



CJ MALOTT

Director of Operations (COO)



JOHN HAGARTY

Marketing Manager



VIRGINIA BATE

Metro Salary Survey
Special Projects



GARY BLONDELL

Connection Partner
Houston Area South of I-10



LAUREN BURNSIDE

Graphic Designer



LESLIE GAWTHORP

Account Manager
Austin/San Antonio/National



GRACE LOW

Editor



ANDREA MACKELLAR

Conference Coordinator



CHRISTOPHER MALOTT

Account Manager
National



DAN MUCKENSTURM

Connection Partner
Dallas/Fort Worth



BRANDI TAYLOR

Website Design & Maintenance



KATIE TODD

Staff Accountant



KIRSTEN WALKER

Connection Partner
Houston Area North of I-10



SUE WASHBURN

Executive Assistant
to CEO & COO

National Signs

25 Years and Still Going Strong!

National Signs, headquartered in Houston, is the recognized leader in creating unique and effective signage for worship facilities of all denominations.

With over 25 years of experience, National Signs has grown to become one of the largest custom sign manufacturers in the country. Our commitment to quality design and fabrication, along with our personalized customer service, set us apart.

National Signs provides total solutions for church sign projects of any size. From design, engineering and permitting, to manufacturing, project management and installation, National Signs handles it all.

We are experts at creating custom-crafted signs incorporating state-of-the-art LED message centers. There's no more effective and flexible way for you to communicate with parishioners, passers-by, and the community.

Because National Signs owns our 60,000 square foot ultra-modern facility, we are able to maintain total quality control over the manufacturing process. This attention to detail ensures the signage we produce is of the highest quality and accuracy. Our facility features the latest in sign fabrication equipment and technology to better serve you, our clients.

As a testament to National Signs' commitment to quality, all of our LED message center signs come with a complete 5-year parts and labor warranty...on every sign we make. We also offer in-house financing, so no message needs to go unheard. In all aspects, we are committed to meeting your needs and exceeding your expectations.

National Signs has been a proud CO+OP supporter for many years. During that time we have crafted some of the most beautiful and inspiring signs for CO+OP members, and we look forward to working with many more in the years to come.

Call National Signs at 713-863-0600, or visit our website at www.nationalsigns.com to see our latest creations and learn more about how we can help your church communicate more effectively.

See National Signs ad on the back cover of this issue



National Signs



Ambassador Services, LLC

Facility Maintenance Solutions

Ambassador Services, LLC is a commercial cleaning service company that specializes in re-engineering buildings to promote cost savings. We provide facilities cleaning and parking lot maintenance, resulting in cost-effective, long-term utilization and value preservation of your church or school building. Our quality control systems provide a tight reporting structure for every project within every facility.

Our company was founded by an individual who started as a janitor and worked his way up serving national companies. We have been in business for ten years, and are a member of the Better Business Bureau. Our corporate office is located in Houston, Texas, but we have a nationwide presence. We have experience working with churches and non-profits, including First Baptist Church of the Woodlands, Star of Hope and the Make-A-Wish Foundation. We are very active in the community and give back in numerous ways to all of the churches, schools and other non-profits that partner with us.

There is one distinct reason Ambassador has experienced exceptional growth. Our customers know we will provide the reliable facilities management, janitorial, and commercial cleaning services they demand, consistently. Our nationwide team adheres to higher cleaning standards that work. We've adapted our processes to meet your needs, not the other way around.

We also provide proprietary quality-control software that helps churches and schools manage the cleanliness of their buildings. We have a video that goes over the software. For a free demo of the video, please contact Jason Phipps, our National Sales Director.



Ambassador provides the optimal combination of efficient resources, tight quality controls, safety procedures, and a consistent process that works. Contact us if you want the job performed right.

Due to the nature of our business, we operate 24 hours per day, seven days per week.

Jason Phipps, National Sales Director

Office: 713-535-9092

Cell: 713-302-2931

Email: jp@ambassadorllc.net

For more information, please visit our website:

www.ambassadorusa.com



See Ambassador Services ad on page 47 of this issue



Buckeye Cleaning Centers

What is Buckeye?

Founded in 1844, Buckeye International, Inc. is the leading manufacturer of cleaning and maintenance products, committed to worker and environmental safety and exceptional product performance. Buckeye is committed to manufacturing high-performance products that promote human health and safety, innovative packaging that is recyclable and biodegradable, dilution control systems that eliminate product waste and make products safer to use, and specialized training programs that tie it all together.

What are Buckeye Cleaning Centers?

Buckeye Cleaning Centers are company-owned distributors, with locations nationwide that offer high-quality cleaning and maintenance products, equipment, and a wide assortment of custodial supplies.



Honors® Training Program

The goal of the Buckeye Honors Program is to make cleaning and maintenance procedures easy and rewarding, providing products that are safer for the worker and environment, that produce excellent results, and that save you money.

Symmetry® Hand Hygiene Program

The Symmetry Hand Hygiene Program offers a complete line of hand hygiene products and dispensers, awareness, education and behavior modification tools, and training for your specific needs.

Buckeye Hard Floor Care Program

Buckeye floor finishes have the highest gloss and durability, Buckeye floor strippers offer high performance without being too harsh, and Buckeye floor cleaners don't produce excess foam or attack floor finish.

Eco® Proportioning Program

Achieve the best overall value for each dollar spent with the fully integrated Eco Proportioning Program, designed and manufactured with proprietary technology with you, the end-user, in mind.



Reflections® Wood Floor Program

Get brilliant shine, excellent durability, and extend the life of your wood floors with the Buckeye Reflections Wood Floor Program.

Custodial Supplies? We Have You Covered.

Wilderness Paper, Champion Mops, Tiger Pads, Gateway Liners, Matting Program, Cleaning Equipment, Commercial Restroom Accessories.

Contact Us Today:

Buckeye Cleaning Centers
Dallas, Austin, Houston, San Antonio + Nationwide Distribution
281.873.4200
www.buckeyeinternational.com

See Buckeye Cleaning Centers ad on page 49 of this issue



TIRED OF CLEANING INCONSISTENCIES?

US TOO. HIRE PJS TODAY!

PUT A STOP TO:

- Inconsistencies
- Staffing Turnover
- Missed Set Ups
- Micromanaging
- Unhealthy Cleaning
- Poor Communications

**EVERY CHURCH &
PRIVATE SCHOOL IS
DIFFERENT AND DESERVES
ITS OWN INNOVATIVE
CLEANING PROGRAM**

**CALL ROBERT JACOBS
281-799-2112 TO DISCUSS
HOW PJS CAN HELP WITH
YOUR CHURCH'S JANITORIAL
NEEDS.**



See PJS ad on page 48 of this issue



Ridley's Vacuum & Janitorial Supply

At Ridley's Vacuum and Janitorial Supply, we take cleaning seriously because we believe everyone should have access to clean, beautiful public and private spaces. We are a Houston-based source of cleaning products and equipment that operates throughout Texas. We carry a full line of vacuums, cleaning supplies, chemical supplies and janitorial supplies for any need, no matter how big or small, for residential applications, commercial business, churches and nonprofits.

At Ridley's we only sell products that we would use ourselves. We know what the customer would like in a product, and that's what we deliver. When it comes to getting the dirt and grime out, we have a wide selection of products to choose from. And because we've been in business since 1961, we can provide you with expert recommendations and dependable parts and repair services. The supplies we offer include those for floor and carpet care, chemical cleaning, personal hygiene, skin care and paper supplies. We can also supply you with janitorial equipment including large and small machine sales, rentals, on- and off-site repairs, demonstrations and warranties. We are proud to make available to you products that represent the newest technologies on the market.



Ridley's offers excellent customer service. We take pride in the fact that we go above and beyond for our customers. We give our customers access to the personal cell phone numbers of our sales team. We have chemical and equipment specialists available to aid in choosing the right product for the right job.

We provide on- and off-site repairs by our expert crew. We usually do small machine repairs in our shop (our hours are Monday-Friday 8:00 a.m.-5:00 p.m.). We can do large machine repairs either off-site or we can bring the machine into our shop. We have experience working with churches and non-profits including First Baptist Church of Pasadena, Faith Assembly of Pasadena, and Faith Springs Baptist Church of Pearland.

Ridley's Vacuum and Janitorial Supply has been family-owned and operated since 1961. We are very family oriented, and are active in and support our local community as well. Ridley's is women-owned and is a part of the Women's Business Enterprise National Council and the National Association of Women Business Owners.

You can find more information about our business through our website: www.RidleysOnline.com. We can provide you with brochures, booklets and pamphlets as well.

We are located at: 3700 Reveille Street, Houston TX 77087

Phone: 713.649.4121 Fax: 713.649.7949

Feel free to use the following email address exclusively for Church CO+OP members: ChurchCOOP@RidleysOnline.com

You can also contact:

Vanessa Cordell, President, 713.649.4121, Vanessa@RidleysOnline.com

Guy Cordell Jr., V.P., 713.649.4121, Guy@RidleysOnline.com

Nikki Joe, Assistant, 713.649.4121, Nikki@RidleysOnline.com

Maddie Batton, Assistant, 713.649.4121, Maddie@RidleysOnline.com

Tom Poe Jr., Sales, 281.415.0838, Tom@RidleysOnline.com

See Ridley's ad on page 55 of this issue



Educational Products, Inc.

Educational Products, Inc.

Custom Apparel & School Supply Programs

Based in Texas for over 35 years, Educational Products, Inc. (EPI) helps churches and schools across the country save time and money on school supplies and custom apparel.



Celebrate Supporters, Students, Staff & Events with Custom T-shirts & Apparel

Custom apparel is a great way to increase engagement, raise money and celebrate supporters, staff and students. With imprinted shirts as low as \$3.49 each, they are perfect for special events, fundraisers, groups, trips and more. Plus we've got embroidered apparel for staff and volunteers.

- All-Inclusive Pricing Means No Surprise Fees: FREE artwork, FREE setup and screens and FREE Delivery on imprinted apparel
- Great Low Prices: Imprinted t-shirts \$3.49 and up
- Hundreds of Apparel Styles, Brands & Options

Save on Prepackaged & Bulk School Supplies

From the #1 provider of prepackaged school supplies in the U.S., over 1 million students start the school year with EPI supplies. We offer a variety of programs to help churches, schools or parents save up to 40% on what they need for back-to-school.

- Prepackaged supplies customized by school & grade level
- Bulk classroom supplies
- Backpacks
- Online parent sale programs

Plus we offer a 3% low-price guarantee so you know you are getting the best deal on the supplies you need. And don't forget about our school-year product quality guarantee.



Support Children in Your Community

Two out of five children start the school year without all the supplies on their list. You can help by sponsoring school supplies for children in your community with the EPI Outreach Program. We work with churches, nonprofits, and corporations who sponsor school supplies, hygiene packs, and uniforms.

Leverage our buying power to help you increase your community impact. We have school supply packs as low as \$10 each. Packs are customized based on your budget and goals.



www.EducationalProducts.com • 800-365-5345 • info@educationalproducts.com

See EPI ad on page 47 of this issue

Our partnership means big discounts for non-profits like yours.

Office
DEPOT.



Program Benefits

- Your group membership provides customized pricing to fit your needs.
- The flexibility to shop online at business.officedepot.com and at any retail location with your Store Purchasing Card.
- Fast & Free Delivery on qualifying orders of \$50 or more within our local delivery areas. See below for details.*
- Dedicated Account Managers committed to your satisfaction.
- Convenient payment options including single account billing or consolidated billing for multiple locations.

Additional Savings Opportunities

- Professional copy and print services and a wide variety of promotional products.
- Comprehensive cleaning & breakroom selection.
- Thousands of greener product choices.
- Shop from over 300 furniture manufacturers.

How to access these benefits

- Visit business.officedepot.com

Office Depot has been a proud

COOP
VENDOR

since 2001

Fast & Free Next Business-Day Delivery: Order online/phone by 5:00 pm or via fax by 3:00pm,

local time (in most locations), and we will deliver your order FREE, the next business day (between 8:00 a.m. and 5:00 p.m. local time). Minimum purchase required after discounts and before taxes. There is a charge of \$5.95 for orders of \$.01 to \$49.99. Most furniture, oversized and special order items do not qualify. Other restrictions apply.

See business.officedepot.com, call 800-650-1222 for CO+OP Member Customer Service, or ask your account manager for details.

For more information:

Contact: Jake Davis
Phone: 855.337.6811 ext. 12661
Email: jacob.davis@officedepot.com

Services and solutions to meet your specific non-profit's needs.

Count on us for much more than office supplies.



Copy & Print Depot™ – Stand out from the competition with powerful marketing tools. We'll help you copy flyers, print business cards, ship packages and much more. Visit printing.officedepot.com today.



Cleaning & Breakroom – From soaps and sanitizers to snacks and drinks, we feature more than 4,000 products, plus coffee and water services.



Furniture – From initial concept through final installation, our nationwide service will help you develop a furniture plan that's right for your business and your budget.



Technology – Choose from more than 275,000 tech products from brands you know and trust, including a wide selection of hard-to-find products.

**COPY & PRINT
DEPOT™**

Plus, you can shop with us in a variety of ways.



Online at
business.officedepot.com

Order from one of the world's largest e-commerce retailers, with secure access to your account, along with your custom-discounted pricing.



On the go with our Business Solutions Mobile App

Stay connected to Office Depot® wherever business takes you, with our simple-to-use app designed for iPhone®, Android phones and tablets.



In-store with the Office Depot Store Purchasing Card

Get your custom-discounted pricing at any of our retail locations.

CLICK: business.officedepot.com/
CALL: 888-2-OFFICE (888-263-3423)
COME BY: Visit a store near you!

Office DEPOT.

Office Depot is a trademark of The Office Club, Inc. © 2016 Office Depot, Inc. All rights reserved.

APS Building Services

Since our founding in 1983, Air Performance Service has been in the business of building partnerships with our clients and providing turn-key commercial Building Services solutions to fit their specific needs.

In 2005 Air Performance started a Houston office, which has grown from two employees to over 80 today and still continues to expand. In 2016 APS Mechanical, APS Plumbing, and APS Automation were created under the newly formed APS Building Services Holdings Company, so that we could provide additional value to our clients by being able to offer additional services and solutions while maintaining the same quality of service. As we continue to grow we will never lose sight of what has made APS successful which is listening to our clients, who have grown with us.

Our value to our clients is that we continue to look at solutions that will result in overall reduction in HVAC and plumbing related costs, by rapidly responding to our clients' specific needs, controlling repair costs, managing energy consumption, extending the useful life of major equipment, and providing a comprehensive approach to design and construction management while performing all services with the utmost integrity.

APS Building Services is able to provide a variety of services through our Service, Mechanical, Plumbing, and Automation Divisions. Some of those services are as follows:

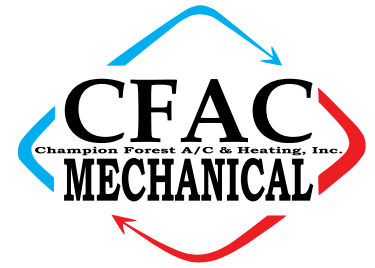
- HVAC Preventive Maintenance Programs
- Service & Retrofit of Roof Top Units/Package Units
- Service & Retrofit of Cooling Towers, Chillers, & DX Systems
- Dynamic Balancing & Laser Alignment
- Oil & Refrigerant Analysis
- Air Compressors & Pumps
- Variable Frequency Drives
- Exhaust Fans
- Stairwell Pressurization Testing
- Fire/Smoke Dampers Testing
- Comfort Air Balance
- Ductwork Modification
- Plumbing Services
- Backflow Testing
- Chilled Water Piping
- BAS/EMS Install, Upgrades, & Service

Lee Harvey
Office: 713-979-0720
Cell: 713-702-6951
E-mail: lharvey@apshou.com

For more information please visit our website at www.apshou.com

See APS Building Services ad on page 51 of this issue





CFAC Mechanical (Houston)

Champion Forest Air Conditioning and Heating (CFAC) brings 30 years of industry experience to your organization. Over the past two years, they have broadened their automated controls division through the leadership of their owner and president, Ken Davis, and the support of the Church CO+OP.

After installation of this state-of-the-art controls technology, support staff off the premises is able to log on to the program to differentiate temperatures and identify mechanical break-downs, saving you both time and money. It also helps facility managers with time efficiency and comfort control, while eliminating erroneous service calls to the mechanical service provider.

In support of the commercial maintenance agreements, the CFAC management team works with facility managers and church boards to create an equipment service plan, allowing funds to be allocated before repairs are necessary.

With customer service and Christian ethics as guiding principles, CFAC has become a preferred HVAC service company to many religious organizations across the Houston metro area. For more information, please contact them through email at belinda@cfacservice.com or visit them online at cfacservice.com. CFAC can be reached twenty-four hours daily at 281.350.2665.



See CFAC Mechanical ad on page 43 of this issue

Daikin Applied



DAIKIN

Success doesn't
come out of thin air.
It takes hard work
and a strong team.

For years, we've redefined
HVAC technology, innovating and
pushing to never settle. Together with
our customers, we're delivering the
solutions to reach new heights
of success.

DaikinApplied.com

© 2018 Daikin Applied

Daikin Applied is the largest HVAC manufacturer in the world. We have partnered with CO+OP members to provide maintenance inspections, repairs, replacement equipment installations, training, asset planning, energy reduction analysis, and rental equipment solutions for chiller plants and larger HVAC systems.

Contact:

Christy Stewart
Houston Government & Cooperative Key Account Representative
Daikin Applied
281.414.3223 (Mobile)
281.443.1881 (Office – Service)

See Daikin Applied ad on page 49 of this issue



TES Energy Services, LP

TES Energy Services, LP started out in utility construction in 1949 as general contractors and then branched into electricity deregulation over 16 years ago. If you're not familiar with TES, they negotiate the lowest cost for electricity—under market rates—particularly for churches and schools. They put the retail electric providers into “bidding wars” for your business. Through careful negotiation, the lowest possible rates are provided to your organization. TES also has pre-negotiated specific terms and conditions to benefit non-profits and created a “Power Buying Pool” of churches to create a large, combined group of contracts to negotiate with the provider community. This has successfully brought an under-market rate to hundreds of churches, schools, and non-profits, and the number is continuing to grow.

TES can review your current account for operating efficiency, demand response, power factor correction and lighting retrofitting. Along with providing low-cost electricity and their other services for your facility, they also provide low-cost electricity for your home.

They have contracted with some of the largest mega-churches down to the smallest neighborhood churches in Texas and have helped them lower their utility bills up to 40% by our “Power Buying Group” and our other cost-saving services. TES has a powerful set of partner companies to assist customers, along with the rest of the CO+OP Vendor team.

TES Energy is a national company, doing business in all deregulated states. TES is licensed in the states of Arizona, California, Connecticut, Delaware, the District of Columbia, Illinois, Maine, Maryland, Massachusetts, Michigan, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, and of course, Texas.

Their office staff in Dallas is made up of five industry analysts, an office team providing full office support, a residential desk, and over 15 outside energy consultants. CO+OP customer support is backed by the office staff and directly serviced by area account managers Michael Bernstein, Dallas and Debbie Bennett being in Houston. The corporate team managers include John Blunt as Sr Certified Energy Consultant, and Pat Teague as CEO and the executive manager for the CO+OP account. They are all involved with and support every CO+OP account.

TES Energy Services, LP is certified by TEPA, The Energy Professional Association. Every energy consultant at TES has been certified through extensive testing by TEPA of energy industry knowledge and experience.

To use their services or to get more information, contact one of our The Energy Professional Association Certified energy consultants.

For TES Services call TOLL FREE: 866.948.5720 x103. The office is open 8:30 a.m. to 5:00 p.m., Monday through Friday.

For requesting more information see our web site at www.tesenergyservices.com and complete one of our online forms.

Sr Certified Energy Consultant:
John Blunt john@tesenergyservices.com
Direct line: (214) 697-0567

Account Managers:
Michael Bernstein mbernstein@tesenergyservices.com
(214) 924-7355

Debbie Bennett dbennett@tesenergyservices.com
(817) 692-8526

17480 Dallas Parkway, Suite 200, Dallas TX 75287 Ph: 972-447-0447 Toll Free: 866-948-5720 Fax: 972-447-0400

See TES ad on page 2 of this issue

Blackmon Mooring & BMS CAT



Since 1948, Blackmon Mooring & BMS CAT have offered cleaning and disaster restoration services at the highest quality to a full range of properties. We pride ourselves on helping you keep your facility clean and safe, as well as recovering from life's unplanned disasters.

WATER DAMAGE RESTORATION

FIRE & SMOKE DAMAGE CLEANUP

MOLD REMEDIATION

DOCUMENT & MEDIA RECOVERY

CARPET & AIR DUCT CLEANING

CONSTRUCTION SERVICES

Contact us to learn more or request 24-hour emergency response services:

877.340.7752

www.blackmonmooring.com



Chamberlin Roofing & Waterproofing

What are you doing to PROACTIVELY maintain your roof systems? Find small issues before they become larger and more costly to repair. Our Proactive Roof Asset Management program includes semi-annual roof surveys, condition reports, budgeting tools and online management – for pennies per square foot. Call us today to get the most life possible out of your roof system! Monica Keels – 713.880.1432; mkeels@chamberlinltd.com

Chamberlin Roofing & Waterproofing is an established contractor that provides:

- Roofing & Sheet Metal
- Waterproofing & Caulking
- Building & Garage Restoration
- Roof Maintenance & Leak Repair
- Proactive Roof Asset Management

With offices in Austin, San Antonio, Houston, Dallas, Oklahoma City and Tulsa, Chamberlin covers the entire building envelope on commercial buildings throughout Texas, Oklahoma, Louisiana, Arkansas and New Mexico.

We are ONE source with MANY solutions to keep water out of buildings. Whether water is intruding from windows, walls, below-grade or the roof, we repair it! We are a full-service building envelope contractor.

Our Roof Maintenance and Leak Repair Department operates 24/7, so we can respond to emergency service calls on evenings and weekends.

Call Monica Keels at 713.880.1432 or email mkeels@chamberlinltd.com
www.chamberlinltd.com



See Chamberlin Roofing ad on page 44 of this issue

Church Interiors, Inc.



Church Interiors, Inc. is the nation's leading church renovation company, which has a Nationwide Dealer Network of project consultants and installers that are eager to help make improvements to your church.

Church Interiors was established in 1981 in High Point, North Carolina, and initially provided re-upholstery services for church pews and courtroom benches. Since that time the company has expanded into a complete turnkey church decorating and renovation company, offering a host of services designed to enhance the worship experience. Our services include, but are not limited to:

- interior design services and complete building renovation
- construction and painting services
- church furniture (pulpits and chancel furniture, pews, chairs, theater seating, pew refinishing, pew reupholstering and cushions)
- carpet, tile flooring, gym and sports flooring
- light fixtures, audio/video equipment and installation, video projectors, screens...and more!



At Church Interiors, we are sensitive to your style of worship. Before the first recommendation is made, our company will carefully evaluate the existing architecture of your facility and the needs and desires of your entire staff and congregation. Church Interiors is committed to making your church a beautiful, functional ministry tool. Our project sales managers will travel to your church for preliminary meetings, show samples, prepare cost estimates, execute contracts, process paperwork to order materials, and oversee all renovation projects.

With many years of experience in working with churches on renovations and building projects, we have developed a quality line of church products and services. Our on-site interior designers have arranged and developed custom colors in carpet and matching fabrics to meet the needs of any church. Our emphasis on proper design and planning, using the highest quality products and qualified craftsmen, are the keys to our success.

Church Interiors also specializes in pew upholstering. Over the years we have worked diligently to perfect our techniques so that we may serve our customers better. Since 1981 we have participated in over 10,000 renovations and upholstered over 1 million feet of pews. We have renovated areas from small chapels that seat fewer than 100 people to large "cathedrals" that seat over 2,000, including many churches on the Historical Register.

We have many years of experience in working with churches on renovations and building projects. Our professional staff has developed a quality line of church products and services to meet your furnishing needs. We'll provide you with a complete turnkey operation including interior design, or we'll simply replace or restore individual furnishings. Whatever you need, we're committed to making your church or sanctuary beautiful!

Our renovation business is about faith, love, trust and making your church into a tool for ministry to reach people for Christ. We are much honored to be a part of and serve the members of the Church CO+OP.

To learn more about Church Interiors Inc. and the services we provide, or to access our "online store," please visit www.churchinteriors.com or contact Mike Nowlin at 312.403.0764. You may email Mike at mnowlin@churchinteriors.com.

See Church Interiors ad on page 45 of this issue



Gulf Coast Security Services

Gulf Coast Security Services, located in Houston's Westchase District, is a full-service electronic security services company providing customized solutions in electronic intrusion systems, fire detection and annunciation, video surveillance, access control and communication/intercom systems.

Founded in 1988, Gulf Coast Security Services has been proudly serving Texas for over 30 years. Currently monitoring and serving customers from Orange to the Hill Country and points in between, Gulf Coast installs, services and monitors the latest technologies, but with cost and value in mind. We offer turnkey solutions from design and specification to permitting, installation, testing, training, on-going monitoring and service. We integrate access control, intercom systems, security and video solutions to maximize the effectiveness of our customers' electronic security assets.

We have been serving churches and non-profit organizations since our inception, and quickly learned the need to provide solutions at the lowest possible cost. Today everything we do for CO+OP members is special-priced to preserve as much as possible for their core missions, while still providing for a safe and secure environment.

Gulf Coast is state-licensed by both the Texas Department of Public Safety and the Texas State Fire Marshall, is a member of the Texas Burglar and Fire Alarm Association, and is A+ Rated by the BBB.

To learn more about Gulf Coast Security Services, visit our website at www.gulfcoastsecurity.net or call 713.412.8314.



See Gulf Coast Security Services ad on page 54 of this issue



Imperial Utilities & Sustainability

Before I started Imperial Utilities & Sustainability, Inc., I served as an energy manager. Constantly being approached by different vendors, I found myself lost and confused about which direction to go. This led to the creation of this company that now focuses on education and compartmentalization of information to be used in proper situations. Our company provides analytical support for clients that are looking to reduce their utility consumption through either monitoring or specific projects. This includes electricity, water, gas, and other utilities found on site. We also educate customers about opportunities for savings that are available from utility providers.

The three most important products that we provide are:

1. Monthly monitoring of utilities (not just electricity). Our analysis is much different than basic analysis provided by most companies. We focus on consumption, comparison against other similar facilities, demand level, power factors, and weather normalization.
2. Return of investment (ROI) and payback analysis for projects.
3. Assistance with utility-sponsored revenue generation and incentive programs.

We have been in business for eight years. The biggest challenge we face is educating our customers about our services and overlooked opportunities that we bring to the table.

Our success is a result of two simple factors:

- Our costs are low enough that organizations with low revenue streams can easily afford us.
- We provide high levels of information that lead to reductions in utility costs that are much higher than the cost of our services.

Since the facility management and operations market is so large and contains many different areas, customers may find themselves working with numerous vendors who specialize in particular areas. Often this leads to fragmentation of information and lost opportunities. When vendors develop relationships within the organization, it leads to trust and partnership and eventually to a holistic approach for projects. This cooperation usually results in much higher customer satisfaction and financial gain for the organization.

Very often our customers find themselves trying to solve utility-related problems that are outside their scope of work and cannot afford to hire outside help. Over the years, our company and staff have gained a very deep perspective on many different issues.

Combining that with our relationship with many contractors, we often try to assist our customers free of charge. Our goal is to provide the most up-to-date information before the customer makes a decision about the future operation of their facility, and we focus on keeping customers for years. It is important to develop a relationship that goes beyond work and a paycheck. Trust and friendship usually pay much higher dividends than people expect!

If you would like to learn more about our business and the services we provide, please visit our website at www.imperialsustainability.com.

We are located at:
4545 Bissonnet, Suite 114, Bellaire, Tx 77401

Please feel free to contact me:
Paul Brokhin | 713.206.1565
Pbrokhin@imperialsustainability.com

Confused about your electrical bill?

Are you paying too much for your electricity and water?

Do you want to reduce your electrical and water costs and consumptions but do not know where to start?

WE CAN HELP!

Monthly Utility Tracking

1. Electric
2. Water
3. Gas

Utility Analysis

1. Monthly comparison
2. Annual comparison
3. Comparison with buildings with similar characteristics

Project Analysis

1. Cost Benefit Analysis
2. Possible Incentive Analysis
3. Return on Investment analysis

[See Imperial Utilities & Sustainability's ad on page 45 of this issue](#)

Integrity Furniture Solutions

Since 2001, Integrity Furniture has provided quality products and exceptional service to the churches and schools in the Church CO+OP. With over 200 manufacturers at our fingertips, we have provided furniture solutions for spaces with a variety of products that fit any design and budget.

Through our two websites, www.integrityfurniture.com and www.integrityfurniture.com, you will see a lot of the products we offer. It would be near impossible to show you everything we offer but our websites should give you a glimpse of how we can help you outfit your church or school. We also can send you an extensive list of testimonials from many CO+OP customers.

In many cases, Integrity Furniture can help you with the installation of our products. We would be on hand to meet the trucks, unload, assemble and distribute the furniture to its final destination. This will help insure that all the products arrived as ordered and in proper condition.

When you choose Integrity Furniture as your furniture vendor, you are choosing a partner that will help you every step of the way, from product selection through installation. You will find furniture that fits your needs and your budget. Our professional and knowledgeable staff is ready to help you select and order your furniture. To set up a visit by our sales team in person or on the phone give us a call at **1-888-398-8897**.



OUR MISSION STATEMENT:

“To HONOR God through
our relationships with our
customers and suppliers.”

“He has told you, O man, what is
good; and what does the Lord
require of you but to do justice,
and to love kindness, and to
walk humbly with your God?”

Micah 6:8 ESV

See Integrity Furniture's ad on page 50 of this issue



MITY Incorporated

Sanctuary & Multi-purpose Furniture

With factories across the United States and Canada, MITY Inc. delivers products you need and trust from industry leading brands **MityLite**, **Bertolini**, **Holsag** and **XpressPort**.

Backed by industry-leading warranties and factory-direct customer service, MITY's product collections have set the market standard for quality and performance for more than 25 years. The MITY team has a great appreciation for your stewardship and takes great pride in the design, development, and manufacturing of long-lasting products that provide the lowest possible cost of ownership.

Pairing MityLite's highly durable and lightweight multi-purpose furniture with Bertolini's sanctuary seating line, MITY Inc. provides unrivaled access to the worship market's top table and chair products.

MITY's Holsag and XpressPort collections offer durable café and bar-height chairs for your third space and more efficient ways to transport and store all your furniture. With MITY, you now have one partner who consistently delivers unbeatable value across a broad portfolio of North American-made worship furniture.

“MITY Inc. is growing and with that growth comes additional opportunities for churches, schools and nonprofits. With the acquisition of Bertolini and Holsag, MITY is focused on durability, lower cost of ownership and delivering an unmatched customer experience. I recommend MITY's exceptional products for meeting your needs and saving you ministry dollars.”

—Patti Malott, CEO, Church CO+OP

To request evaluation of a product or request a quote, call us toll free at **877.214.2005** or visit **mityinc.com**



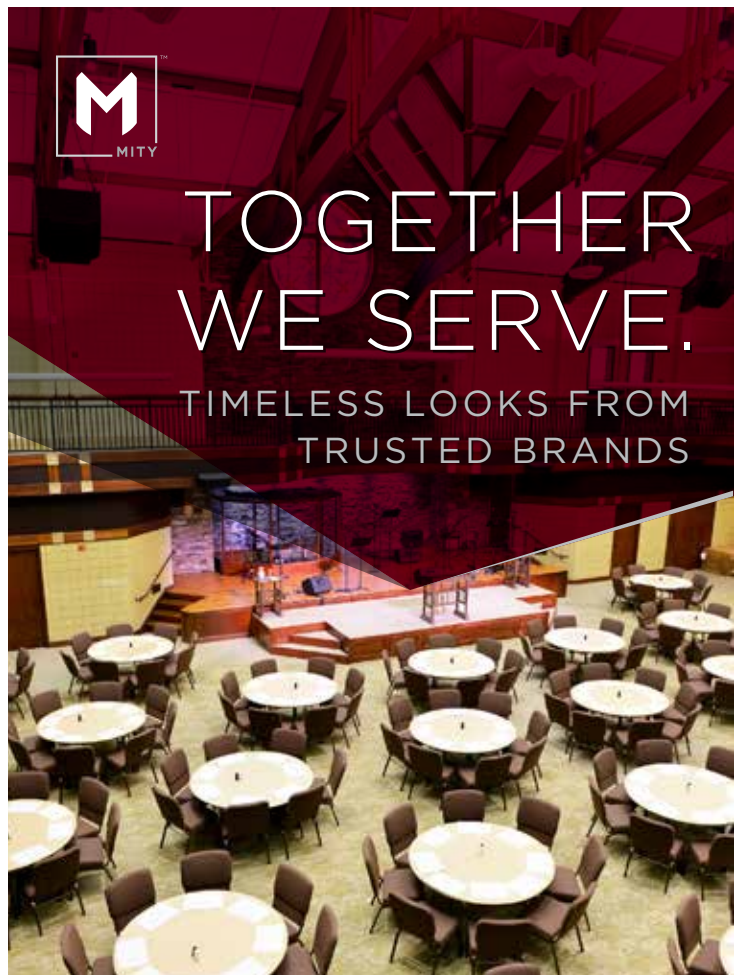
MITYLITE

holsag

BERTOLINI

XpressPort

M studios



PLANNORTH



ARCHITECTURAL CO.

info@plannorth.com

979-421-8003

www.plannorth.com

@plannorth

MEET THE TEAM

With our years of experience as architects for business, nonprofit, and church architecture, PlanNorth knows exactly how to translate your project's needs into real-world action and results.



DESIGNER
MARISSA



DESIGNING BUILDINGS, CREATING OPPORTUNITIES



MANAGING PRINCIPAL
KEN



OPERATIONS MANAGER
PAM



PRINCIPAL ARCHITECT
KATIE



SENIOR ARCHITECT
MANDI



SENIOR ARCHITECT
SAM



DESIGNER
ANGELIA



PLANNORTH IS YOUR CO-OP PARTNER FOR FACILITIES GROWTH

This year we attended our first Texas Ministry Conference! **It was a thrilling day** of networking with vendors, meeting church and nonprofit leaders, appetizing snacks we wish we had daily, a savory Texas-style BBQ lunch, and free pens galore!

If you didn't get a chance to stop by our display and meet our team... the poppy-red ensemble at the far corner of CO+OP Alley, **yes! that was us...** hopefully you were able to read up on our workshops and attend. We shared the process of casting your vision for facility growth and an overview on church buildings, all with examples of our completed project experiences. **We enjoyed conversations** of personal and relatable experiences, along with answering questions everyone wanted to know about working with an architect; so much so, that **we treated our new friends** with free informational tools and a copy of our Church Buildings book (for more information visit churchbuildingguide.com).

Our first TMC experience was a success and **we look forward to planning and attending TMC 2019**. We were able to share what we know and partner with church leaders in need of our services. See why we are among the best architects in Texas by exploring some of our work by visiting www.plannorth.com. If we can help, just give us a ring!



See PlanNorth's ad on page 45 of this issue



SHERWIN-WILLIAMS.

Sherwin Williams

Since its inception in Cleveland, Ohio in 1866, Sherwin-Williams has grown to become the world's third-largest supplier of coatings, including paints, stains, colors and painting supplies, as well as specialized finishes for products and for marine, automotive and transport, and aerospace uses. Sherwin-Williams maintains a presence in 21 countries in the Americas and the Caribbean; in Europe; and in the Asia/Pacific region. Sherwin-Williams stores can be found all over Texas, with 25 stores in Houston alone.

In addition to coatings, Sherwin-Williams offers spray equipment, parts and accessories, maintenance and repairs to rental programs. Over 100 service centers located across the United States and Puerto Rico are staffed by factory-trained technicians who provide maintenance and repairs on paint sprayers, pressure (cleaner) washers, conventional spray guns, HVLP (High Volume Low Pressure) systems, plural-component equipment, and more. These centers provide repairs including maintenance, emergency and warranty, telephone troubleshooting support, on-site demonstrations and training.

Sherwin-Williams offers your church the following program benefits:

- Discounts on all paint and painting supplies
- Nationwide coverage at 4000+ stores
- Free delivery with a minimum 15-gallon or \$250 purchase
- Technical product support by their 2000 Field Service Representatives nationwide to specify products on your next painting project
- Special local quotes available on spray equipment, ladders, wallcovering and even window treatments

How the program works:

- To locate your nearest store, call (800) 4SHERWIN or go to www.sherwin-williams.com/store-locator/
- If you need to set up an account, feel free to contact Pete Jones, National Account Executive for Sherwin-Williams at 713.927.3387, or email him at pete.jones@sherwin.com. Please let him know that you are affiliated with the Church CO+OP.

- You have the options to use the Sherwin-Williams charge account, check, credit card or cash. Be sure to reference the Church CO+OP's SW Parent Code #AK40.

Other features and benefits:

At Sherwin-Williams, we can help you manage color decisions with confidence. We offer more than 1500 interior and exterior hues, which are consistent from state to state and region to region. Explore the endless possibilities of Sherwin-Williams paint at www.sherwin-williams.com/color.

The Sherwin-Williams Company is proud to be a Church CO+OP preferred supplier for paint and painting supplies.



ONE-STOP SHOP

For All Your Maintenance Painting Needs



- ▶ Innovative coatings to get the job done quickly
- ▶ A broad selection of paints and stains, applicators and painting supplies
- ▶ Exceptional color selection tools
- ▶ Paints that meet the most stringent environmental regulations
- ▶ Competitive pricing
- ▶ Expert advice and exceptional service from a store near you

Visit sherwin-williams.com



Total Recreation Products

Every child is unique, and ALL children need to play. At Total Recreation Products it's our mission to design fascinating, safe, and engaging PLAYGROUNDS! Our sales staff live, work, and play throughout Texas and Louisiana, so you can be assured that they will understand your needs on a personal level. They can assist you in the customizing, design and development of your project from initial idea to grand opening.

Whether you need playground equipment, surfacing, site furnishings or sports/fitness equipment, we're here every step of the process. We have experienced territory sales managers in your area available to meet with you to design and plan your unique play area. Our in-house CAD department will make your design dreams a reality, and our customer service representatives will walk you through the entire process from initial proposal to completion.

Total Recreation employs four National Playground Safety Institute inspectors, so we are always up to date with playground safety standards and guidelines. You can rest assured that we only sell the highest quality, safest products found. GameTime products are ISO 9001, ASTM, CPSC and IPEMA certified and fully backed by one of the best insurance and warranty programs in the industry. In addition, many of our territory sales managers are also certified GameTime playground installers. They help ensure that your equipment is installed with all safety guidelines in mind.

Please give us a call and we will put you in contact with the Territory Sales Manager for your part of the state.

800.392.9909 or email: info@totalrecreation.net



Bring play to nature with an exciting line of trail components that bring children and families to the trail or play environment. Create fun learning opportunities with playful elements, educational signage, and nature-themed site amenities.

GameTime
A P³ CORE Company

See TRP's ad on page 47 of this issue



Ann E. Williams, PC

Certified Public Accounting Firm specializing in churches and other not-for-profits

Ann E. Williams, PC, is a full service accounting firm located in both North Houston and South Houston (Pearland). We specialize in new church plants “start ups” and churches or ministries in rapid growth mode. We can assist with:

Let us light the way for your church or other not-for-profit.

- obtaining the financial statements needed for funding capital projects or refinancing existing debt through our services (i.e. audits, reviews and compilations)
- developing internal controls and accounting procedures
- setting up new accounting software (i.e. Shelby, PowerChurch, and QuickBooks)
- preparing budgets and financial projections
- providing financial advisory services
- obtaining 501 (c) (3) status and more

Our services are centered around your organization’s needs. We offer Big 4 Accounting Firm services at a more economical price.

Our moto is simple: We help you to **C**ontinue to **P**rotect your **A**ssets.

For more information, visit www.cpawilliamsonline.com or contact us by email at info@cpawilliamsonline.com

See Ann E. Williams ad on page 49 of this issue

Frost Bank



From our beginnings in 1868 as a small mercantile store in San Antonio, Frost has grown into a full-service financial institution, serving businesses and individuals across Texas. Our goal in the beginning remains our goal today: to help Texans have a better life. That simple approach has served us well through 150 years of good times, tough times, and everything in between.

Today we are one of the largest financial institutions based in Texas, serving all the state's major markets with banking, investment and insurance services. To better serve the banking needs of government and nonprofit organizations, we have specialists in each of our regions with knowledge and experience to help meet the financial challenges of our fellow Texans.

At Frost, our main focus is on building a relationship. Our Public Finance Division will work with you, side by side, to make sure you get the attention you deserve. Each specialist will take the time and effort to really get to know your organization, your goals and your needs. Then we will make our recommendations based on your long-term best interest.

For more information, please contact one of the Frost Bank employees listed below, or visit frostbank.com.

Noel M. Byrne, Division Manager 713.388.1146

Shirley Cox, North Texas Sales Manager 817.420.5563

Anthony White, South Texas Sales Manager 210.220.6996

Mark Worthen, Coastal Texas Sales Manager 713.388.7858

Let us take care of your organization's financial well-being so it can take care of the community.

Deposit and loan products are offered through Frost Bank, Member FDIC.

Investment management services and trust services are offered through Frost Wealth Advisors of Frost Bank.

Investment products are also offered through Frost Brokerage Services, Inc., Member FINRA and SIPC.

Insurance products are offered through Frost Insurance for solicitation in the state of Texas. Investment and insurance products are not insured by the FDIC or any other Federal Government Agency – are not a deposit or obligation of or guaranteed by Frost – may involve investment risks, including possible loss of principal amount invested.

See Frost's ad on page 46 of this issue



Ratloff & Associates

Our mission

To account for the Greatest Mission.

Our motto

In God we trust, all others we audit.

Who we are

Ratloff & Associates ("R&A") is a boutique accounting firm dedicated to providing accounting services to churches, ministries and other nonprofits. R&A routinely performs nonprofit audits, reviews, and compilations, in addition to a variety of accounting, 990 preparation and consulting services.

Who we serve

R&A serves over 100 churches and other nonprofit organizations in Houston, Fort Worth and Dallas, Texas, as well as in communities across the nation from Seattle to the D.C. area.

Because our team serves nonprofits and churches year-round, we are well acquainted with their unique structure and challenges. Our clients do not have to "train the auditors" in church and nonprofit accounting. And R&A staff are intimately familiar with the most popular nonprofit accounting software: Shelby, ACS, QuickBooks, among others. In addition, our clients may call us anytime for advice on many church and nonprofit issues, such as internal controls, designated giving, noncash gifts, housing allowance, expense reimbursements, and many other church topics. . .without receiving a bill.

R&A offers many training opportunities in order to promote the most current and relevant topics in nonprofit accounting, finance, tax and law. Each February we lead classes at the Houston CO+OP's Texas Ministry Conference. R&A participates in the TSCPA nonprofit conference and The Church Network. And each October R&A co-sponsors the Ultimate Financial & Legal Conference in Dallas-Fort Worth, which is attended by over 200 church and nonprofit leaders from around the country.

Our Leaders

The firm was founded in 1995 by John Ratloff, who felt called by God to serve as a church administrator. He found no vacancies in that position, but he received a call from a local mega-church whose "Big Eight" audit firm had ceased auditing churches. They asked John if he would perform the audit and, having served as a CPA with Arthur Andersen for nine years, he was happy to oblige. While he was auditing the mega-church, other smaller churches were calling this church asking who its auditor was, as they too needed that service. John realized that the call from God was not to serve only one church, but to serve many churches as an auditor, advisor and consultant. Thus Ratloff & Associates was born.



Ashley Voss joined R&A in 2008 and became a shareholder in 2013. Since 2017, Ashley has served the firm as managing partner. Ashley started his CPA career in 2002 with Ernst & Young in Fort Worth, Texas. Before entering the business world, Ashley had worked for a well-known nonprofit and studied in seminary to be a pastor. But after "wrestling with God" for a year, he felt called to get his CPA, rather than his master's in divinity. Several years later, Ashley's prayer to be in ministry was answered when he met John one Sunday at the church they were both attending. Soon after, Ashley happily joined the growing firm of R&A.



See Ratloff & Associates ad on page 54 of this issue

First Choice Coffee Services

First Choice Coffee Services has provided premium coffee solutions to business throughout the United States for nearly half a century. We have made a mission to offer the latest most upscale and environmentally friendly options for all you coffee lovers. First Choice strives to be the premier supplier for office coffee services ensuring we save churches time and remain cost effective.

- We offer a full inventory of brand name products on coffee, teas, soda, and snacks.
- Over 100 coffee blends including gourmet Starbucks, Seattle's Best, and our First Café private label.
- Traditional pot systems to fit every budget and style.
- Convenience of single cup brewing equipment such as Starbucks I-cup, Virtu 90 series, Bunn Pod Brewer, Flavia, and Keurig.
- Water is essential to every office, and First Choice provides several options from water bottles to purification and filtration equipment.

- Routine deliveries with yearly route calendar. Emergency product delivery available within 24 hours.
- Inventory levels maintained by trained non-commissioned Route Supervisors.
- Dedicated management team with 25 years of experience serving the Houston area.
- Brand new equipment installed at no charge.
- Services Nationwide including four branches in Texas (Austin, Dallas, Fort Worth and Houston).

Grab a cup of coffee Let us take care of everything else.

Learn more about First Choice Coffee Services at www.firstchoiceservices.com. Contact your CO+OP Representative Vance Demoran at 281.820.6300 or email v.demoran@firstchoiceservices.com to schedule a time to discuss your unique needs over a fresh cup of coffee. Available Monday-Friday 8:00-5:00.

First Choice Coffee Services

Newest CO+OP member Testimonial-

"Service is great. I am happy with the (Virtu) machine as it provides customization while still providing a wide range of whole bean products. I am in need of a second."

**Ben Morrow, Food Service Director,
The Woodlands United Methodist**

*Office Coffee Service
Specialty Coffees
Office Water Services*



Houston Branch:

10055 Regal Row #150

Houston, Texas 77040

Vance Demoran 281.820.6300

Daiohs

firstCHOICE
coffee services

www.firstchoiceservices.com



We know that moving to Rock involves more than just migrating your data. Your church has unique processes that are critical to your mission and purpose. Our goal is to help your church realize Rock's full potential by engaging in meetings with your various ministries and talking through all of your current processes and how they can be improved with Rock.

MASTER CLASS



Certified Master Class
Training Partner

SERVICES



IMPLEMENTATION

Need help with everything? This is for you. Contact us for a full service move to Rock RMS.



MIGRATIONS

Moving from a different system? Take your data with you. We can help get you ready to go.



TRAINING

Need training from an expert? We're Master Class Trainer certified. Doesn't get any better than that.



ONGOING SUPPORT

Weekly support you can count on. Our team can help keep Rock running smoothly, so you can focus on ministry.

CONTACT US

rock.bemaservices.com • (713) 586-6430 • chms@bemaservices.com



Core Benefits



Core Benefit Services Inc.

The solution to the puzzle

At Core Benefits, we've created a respected firm that specializes in putting people first. Our goal is to provide you with unbiased, expert and thoughtful guidance through common Core values. We strive to recommend strategies for your church and business that are designed to foster happy, healthy and productive employees while meeting your financial goals and ministry budget.

Core has a team of dedicated Christian agents working hard to assist you with your benefits and plan administration. Kim Whaley has been in the industry since 1991 and with Core for over 11 years. In her role as an agent and a Registered Health Underwriter, she has focused on understanding ACA regulations and what you need to do to stay compliant. Regardless of group size, Kim can design a program to meet your budget and employee needs. Plans offered include medical, dental, vision, life and disability and many can be offered on a voluntary, employee paid basis.



Kim can be reached at kim@corebenefits.net or (713) 647-9700.



Dave Adams founded First Continental Diversified in 1987 and joined Core Benefit Services Inc. as a valued partner approximately 9 years ago. Dave specializes in IRS Section 125 plans, Flexible Spending Accounts (FSA) and Health Reimbursement Accounts (HRA) resulting in tax savings for both employers and employees. IRS Section 125 Code Cafeteria Plan Documents are one of the most underused employee benefits for small businesses today. These plans simply allow employees to withhold a portion of their salary on a pre-tax basis to cover the cost of qualifying insurance premiums, medical expenses and dependent care expenses. Because Section 125 Cafeteria Plan benefits are free from federal and state income tax, an employee's taxable income is reduced, which increases take-home pay. And because the Section 125 Cafeteria Plan reduces employee gross income for purposes of income tax, the employer also enjoys a reduction in their payroll tax liability by eliminating matching FICA taxes of 7.65%, and possibly workers' compensation (depending on your state).

To contact Dave, email dadams@corebenefits.net or call (936) 756-7940

Services Include:

- ❖ Plan Design
- ❖ Plan Administration
- ❖ Claims Management
- ❖ Employee Benefits Education
- ❖ Assistance with Compliance Documents such as IRS Section 125 and ERISA
- ❖ Partner Vendors for Payroll Services, Human Resources and COBRA Administration

See Core Benefits' ad on page 43 of this issue



Health Insurance Solutions | Michelle Feagin, RHU

Choosing a Medicare plan is a big decision.

With so many different types of plans being offered, the process can become overwhelming. It's important to work with the right agent – someone who can guide you through the Medicare maze and help you find the plan that will be the right fit for you.

Your needs come first.

We are a *Christian business* and see our work as a ministry. We strive to provide the personalized service that each client needs and deserves. We can also *help churches reduce premiums* by offering alternative Medicare plans to eligible staff members.

Our Goal

Our goal is to do what is right for each client. We limit ourselves to quality carriers who have shown a tradition of strong commitment to the Medicare market. We provide over 30 years of insurance experience and *never charge any fees*. In addition to helping individuals, we also offer educational Medicare presentations to churches to assist their staff with enrollment decisions. We will only recommend enrollment in a plan when it is the best thing for you.

What you can expect from us: Integrity, Expertise and Christian Ethics

When we meet, we will help you:

- Understand your plan choices
- Get answers to your questions
- Choose a plan with confidence

Testimonials

Thanks so much for spending time with us today. I feel ever so much better about insurance coverage. What was to me an irritating necessity is now something I much better understand and feel comfortable about. YOU made the difference so thank you for being patient and kind during the meeting.

—Selena B.

Thanks again for your help. We both feel like God has gone before us every step of the way in this process. He led me to you and we are thankful!

—Sue B.



Where Faith & Insurance Unite

CHURCH,
SCHOOL &
NONPROFIT

**PROPERTY AND CASUALTY
PROGRAM FOR CHURCHES,
SCHOOLS & NON-PROFIT
ORGANIZATIONS**

- ▶ Property
- ▶ General Liability
- ▶ Automobile - Vans & Buses
- ▶ Specific Liability Protections
- ▶ Workers Compensation

See website for value-added services

InsuranceOneAgency.com



**IT'S NOT ABOUT INSURANCE, IT'S ABOUT
PROTECTING YOUR MINISTRY. IT'S NOT A
SAYING, IT'S JUST WHO WE ARE.**

We are one of the largest and most diversified insurance agencies in Texas. Our primary focus is on our customers and providing insurance products and services to our clients while protecting and safe guarding their assets from financial loss.

As an independent agent, we represent a vast number of financially sound and reputable insurance carriers. Because we are independent we can readily place your coverages with the carrier offering the best product and coverage, at the most competitive price.

For more information on Insurance One,
its national programs and carriers, visit
www.InsuranceOneAgency.com.

The Woodlands • Dallas • San Antonio

See Insurance One Agency's ad on page 48 of this issue



eSpace/Cool Solutions

WHY do Cool Solutions Group and eSPACE do what we do? **To assist organizations to be effective, efficient and intentional with the facilities they have been entrusted to steward.** That is what drives us, the undergirding of everything we do. Period.

Now, **WHAT** is it that we do? We have The ONLY ALL-in-1 Facility Management Solution on the market. These solutions include:

Event Management



Work Order Management



Life Cycle Calculator



HVAC Integration



The Most Comprehensive Suite of Facility Management Solutions

Event/Facility Scheduler

- Conflict Resolution – No Double Booking
- Spaces/Rooms (part of your facility)
- Services (needing human interaction)
- Resources (in terms of movable assets)
- Multiple Location Options
- Develop Customized Forms
- Document Library
- Upload Floor Plans and Setup Configuration
- Robust Reporting Options
- COOLSPACE HVAC Interface
- Third Party API
- Event Registration
- Customizable Public Facing Calendar for your website

Work Order Management

- Inventory Management
- Vendor Management, including a new Vendor Portal
- Calendar view of Work Orders and ability to export to personal calendar
- Document Library
- Robust Report Builder
- Multiple Location Options
- Responsive Design/Mobile Friendly
- Custom Alerts

COOL SPACE – HVAC Integration

- Integrate your Event Scheduler with your HVAC system
- Only run your HVAC when spaces are actually being used
- Reduce energy consumption...and cost
- Increase staff efficiency
- Can work with other facility calendar software (visit www.espace.cool/integrations for more information)



Generis

Generis Group is an organization that works with churches, Christian schools, colleges and universities, and faith-based non-profits to accelerate generosity toward God-inspired vision. Essentially, we work with these organizations to determine how they can fund more of their vision each year. God's vision is always greater than we can accomplish, but we must continue to chase that vision, which requires funding. That's where we come in. We can help these organizations fund more and more of their vision and spiritually transform their people.

Generis has been in existence for more than 25 years, during which time we have worked with over 2,000 churches and other Christian organizations, helping them raise more than \$5 billion. We are physically located in Atlanta, Georgia, but our services and outreach cover the entire United States. Over the years we have worked with more than 2,000 churches and other organizations, more than 200 of which are located in Texas.

We are a very innovative firm. We know that people and culture are constantly changing. As a result, we are always looking for ways to improve. We understand that generosity is about so much more than fundraising: it is a journey of spiritual growth and Kingdom impact. We want to help organizations engage, excite, and involve their givers. We live and breathe generosity in our effort to fully understand how the organizations we work with can better fund their God-inspired visions. We have developed unique and fully customizable processes to help these organizations reach their funding goals.

One of our core values is "Church First" (or organization first). This means our number one priority, in every situation, is to do what's best for the church or organization. Our process is completely customized, based on the client organization's culture and history. Also, it is important to us that we always exceed the expectations of our clients. In addition to their Generis guide (consultant), our clients are supported by a strong team in our home office in Atlanta, Georgia. Our team has a combined 635 years of ministry and consulting experience.

It is said, "What gets measured, gets managed." Monitoring your church's (or other organization's) giving data is a critical part of a solid generosity strategy. Church management software simply does not analyze giving data at the level you need to manage your organization's ongoing vision funding.

So what can you do? Generis can help. We have a very sophisticated tool called Insights by Generis (powered by MortarStone). The Insights tool dives into your giving data like nothing you've ever seen. For the next 30 days, Generis is offering a FREE data analysis and one-hour phone consultation regarding the data. If you're interested, visit http://lp.generis.com/mortarstone_txcoop/.

Contact: Greg Morris (greg@generis.com)

Availability: We're available 24/7 via email through Greg

More information, pamphlets, brochures: www.generis.com, or contact Greg

Physical location: 5256 Peachtree Road, Suite 150
Atlanta, GA 30341

See Generis ad on page 54 of this issue

Salem Media / KKHT 100.7 FM

KKHT 100.7 FM The Word is owned and operated by Salem Media Group, America's leading radio broadcaster, internet content provider, and magazine and book publisher targeting audiences interested in Christian and family-themed content and conservative values. In addition to its radio properties, Salem owns Salem Radio Network, which syndicates talk, news and music programming to approximately 2700 affiliates. Those affiliates are Salem Radio Representatives, a national radio advertising sales force; Salem Web Network, a leading Internet provider of Christian content and online streaming; and Salem Publishing, a leading publisher of Christian-themed magazines.

KKHT is called The Word because that's what we air all day long: great ministry programs teaching God's Word. Programs like Ed Young from Winning Walk and Houston's Second Baptist Church, John Morgan from Sagemont Church, Turning Point with Dr. David Jeremiah, In Touch with Dr. Charles Stanley, Love Worth Finding with Dr. Adrian Rogers, and more.

The other side of our business is advertising. As an advertising platform, KKHT can connect organizations with high-earning consumers that are conservative, churched, educated and family-oriented. CO+OP members can benefit from a partnership with KKHT in several ways:

- KKHT is a platform for ministry and Christian values so advertising on KKHT means your organization will be showcased in an environment that reflects your values.
- KKHT listeners know and trust us to showcase advertisers that we have vetted and approved.
- We only allow organizations that reflect our core values to advertise on KKHT.

For more information, including advertising opportunities, contact Susan Simon at 713.260.6116, susan@salemradiohouston.com.

KKHT can be heard on air at 100.7 FM, on the KKHT App (available at the App and Play stores), on the KKHT website at www.kkht.com and on iHeart and Tunein Radio.

**100.7^{FM}
KKHT**

THE WORD

LIVESTREAMING www.kkht.com

Free Apps  

713.260.3600

FAITH COMES BY HEARING



worshipplanning.com is an award winning cloud-based tool that first launched in 2003 and has established a user-base around the world. Its founder, Tom Metz, with a professional background in information technology, brings an entire career of expertise in enterprise web and mobile app development, tech solution analysis and project management.

worshipplanning.com makes planning your worship service easy. Through online access, including mobile devices, our easy-to-use tool builds your worship flow in seconds!

With worshipplanning.com you can:

- Build detailed worship flows for all services
- Manage and schedule team members for any ministry
- Maintain communication with your volunteers via a preferred channel: text, email or social media
- Fine-tune details on musical selections from your personalized songs library with integration into SongSelect™ and Spotify™
- Attach pertinent files to share with team members

Our technical support and customer service staff are loaded with information and are happy to help. worshipplanning.com support services include:

- A knowledgeable, pleasant support staff happy to help work through all of your questions via email or our toll free number
- Live webinars scheduled regularly
- Online access to a variety of video tutorials
- A self-help/knowledge base where you can search by topic or category

worshipplanning.com offers various pricing plans to fit your church's needs. From small to mega churches, all plans come with UNLIMITED volunteer accounts, teams, services and file storage features.

Go to co-op.worshipplanning.com, watch our video and find out how easy it is for you!



Know of a church plant?
 worshipplanning.com offers our **Seed Plan, FREE**, for a church start-up's first year.





American Business Machines

American Business Machines was established in 1954 on the principle of offering our customers the best available technology in business machines and the highest quality service, in an easily accessible and efficient manner. Over 50 years later we still adhere to that principle. We know that our clients are concerned with running their business, not their business machines.

Product Solutions offered by ABM:

Copiers/Mfp

ABM offers products from the industry's leading manufacturers. ABM's superior product line includes a full range of industry-grade office equipment to address all business needs. From color to black-and-white imaging, stapling to folding, scanning to faxing and emailing, our equipment provides the best possible output and greatest possible productivity output that enables our customers to increase office productivity.

Wide Format

For commercial print service providers who want to effectively produce durable outdoor and indoor signs, banners, posters, billboards, wraps, and more with vivid colors on flexible and rigid media. ABM offers a full line of wide-format office equipment that produces professional color images and stunning photo-quality prints in sizes up to 44 inches wide. Wide-format solutions provide versatile printing and use up to 40% less energy than laser-imaging equipment.

Digital Duplication Equipment

Digital duplication equipment enables customers to communicate ideas for less than the cost of a black-and-white copier. Savin's full line of digital duplicators offers a variety of features and publishing options including color imaging and computer connectivity. Savin digital duplicators enable customers to provide an impressive level of service to meet high-output demands. Schools, churches and other organizations benefit greatly from digital duplicator utilization. Allow ABM to demonstrate to your organization how digital duplication equipment can reduce your monthly imaging costs and improve the quality of your important documents.

Facsimile

When it comes to office equipment, nothing is more important than consistent, reliable performance, but just because a task is simple doesn't mean that it is always easy to do. ABM's line of facsimile equipment delivers the quality that one would expect from ABM. All-in-one features make it possible for small to large organizations to address real-time document response needs in an efficient hardcopy format.

Document Management

Today's business environment is inundated with information. In fact, many organizations are under-utilizing information in traditional, stand-alone filing systems. ABM's document management systems enable customers to reduce hard-copy documentation while maintaining electronic files in a safe online storage facility. Documents can be easily archived and retrieved with the click of a mouse, and the cornerstone technology is employed to bring order to customers' informational chaos. By utilizing this unique technology, an organization can streamline document workflow and save money on document storage expenses. Schedule an appointment with one of our knowledgeable sales consultants today to learn how you can improve your organization's production and productivity.

Print Management

FMAudit offers you more choices when it comes to capturing meter readings. This allows you to select the data collection methods that best suit your needs.

Scanners

ABM offers a full line of document scanners that deliver unsurpassed image quality, speed, and advanced paper handling to meet the needs of any user in any business environment.

Interactive Display Technology

Interactive Whiteboard is specially designed for educational institutions and businesses, allowing multiple users to write simultaneously on the board using both finger and electronic pen. Complete with an abundance of interactive technologies, this is the tool you need to keep those ideas flowing and engage your audience. With remote PC operation, anything you write with the electronic pen can be saved with your application in video and audio file formats. Our interactive display software will engage your audience through interactive learning.

Schedule an appointment with one of our knowledgeable sales consultants today to learn how you can improve your organization's production and productivity. Contact ABM at abm@abmtexas.com or visit their website at www.abmtexas.com.

See American Business Machines ad on page 46 of this issue

PROMOTE

ENGAGE

GROW



Branding With Your Logo!

NW DIGITAL WORKS
A Full-Service Marketing & Promotions Agency

www.NWDW.BIZ
NWDIGITALWORKS.COM

17006 Seven Pines Drive, Suite 100
Spring, Texas 77379
183.370.3900

We appreciate you!

Over 18 years of serving our community helping our clients with their branding and marketing concepts. We help keep your church, business or program in front of people for many years with the only form of marketing that you will get thanked for! We can help you to promote your event, idea or brand with the creative use of promotional products!



Is your program begging for attention!

Let us design an employee benefits package to cover your church or business from recruitment to retention.

Kim Whaley

kim@corebenefits.net
713-647-9700

Dave Adams

dadams@corebenefits.net
936-756-7940

Kim Whaley has assisted CO+OP members and vendors for six years. In her role as an agent and a Registered Health Underwriter, she focuses on understanding ACA regulations and what is required for an employer to be compliant. Whether you have 2 employees or 200, Kim will work hard to design a benefits program to meet your budget and your employees' needs.

Introducing Dave Adams with First Continental Diversified, Inc, a Core Benefits partner providing expertise in Health Reimbursement Accounts (HRA), Flexible Spending Accounts (FSA) and IRS Section 125 Plans to allow pre-tax employee deductions on their employee contributions towards insurance premiums.

HEALTH

DENTAL

VISION

LIFE



CFAC Mechanical

"The Mechanical Contractor for Houston Churches and Non-Profits"

- Custom maintenance agreements
- No overtime with contract
- Available 24/7
- Maintenance, Repairs and Replacement for Split Systems, Chillers and Boilers
- New construction and remodels
- Specializing in Energy Management Controls
Now offering LED lighting
- Free Energy Analysis



A+ rating on bbb.org

Champion Forest AC has helped JVBC with our HVAC needs for many years. They do a great job with preventative maintenance as well as big jobs. Recently CFAC installed a 50 ton condenser for us. The bid was by far the lowest, but we did not sacrifice anything in the way of quality equipment or workmanship. I wholeheartedly recommend Champion Forest for the HVAC needs of your church or business.

*Leonard Prater, Associate Pastor
Jersey Village Baptist Church*



www.cfacservice.com

admin@cfacservice.com

P: 281.350.2665 | F: 281.350.1231



WE ROOF. WE WATERPROOF.

Emergency or preventive. Our building envelope solutions are comprehensive. Our approach is driven by a service mindset and our reputation is for quality work done safely with a spirit of cooperation and teamwork.



**WATERPROOFING
& CAULKING**



**BUILDING &
GARAGE RESTORATION**



**ROOFING &
SHEET METAL**



**ROOF MAINTENANCE
& LEAK REPAIR**



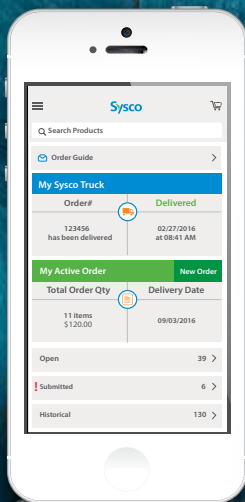
**ROOF ASSET
MANAGEMENT**



713-880-1432 • www.chamberlinltd.com

Houston • Dallas • Austin • San Antonio
Oklahoma City • Tulsa

WHAT COULD YOU DO WITH MORE TIME?



My Sysco®

We are happy to introduce MySysco, a central hub where you can access your favorite Sysco Applications and tools.

MySysco helps streamline your food service operation orders, deliveries and inventory control. MySysco helps you work faster and efficiently. Also....Don't forget to ask your Marketing Associate about Sysco Rewards Rebate program. Available for all CO+OP members.

**CHECK IT
OUT ONLINE**
www.mysysco.com



Contact your Sysco Marketing Associate for more information.

Good things
come from
Sysco™



CHURCH INTERIORS INC.

DESIGN | BUILD | FURNISH

Turnkey Church Renovations, Products and Services

Custom LED lighting, audio and video

Local and regional subcontractors

Theatre Seats

Drywall, Paint and Specialty Millwork



REGIONAL OFFICES:

- Galveston, TX
- Fort Worth, TX
- Tyler, TX

Ryan Richards
Texas Project Manager
512.730.1790
www.churchinteriors.com

New Pews or Pew Reupholstering and Refinishing

Custom Flooring

3D Renderings and Architectural Services

IMPERIAL UTILITIES & SUSTAINABILITY, INC

Are you planning on replacing HVAC or lighting equipment but not sure if it's worth it or how much money it will save???

Call us for a cost benefit analysis today!

Utility and Energy Management Services

Monthly Utility Tracking

1. Electric
2. Water
3. Gas

Utility Analysis

1. Monthly comparison
2. Annual comparison
3. Comparison with buildings with similar characteristics

Project Analysis

1. Cost Benefit Analysis
2. Possible Incentive Analysis
3. Return on Investment analysis

For a free brochure or to schedule a meeting, please contact:

Paul Brokhin
Director of Operations
Pbrokhin@imperialsustainability.com
T: 713-206-1565



PLAN NORTH



ARCHITECTURAL



EXPLORE OUR SERVICES

EARLY PLANNING

JUST WANT TO TAKE A LOOK AT YOUR SITUATION AND START THINKING AHEAD?

VISION CASTING

GOT BIG DREAMS AND NEED TO SHARE THE VISION WITH OTHERS?

ARCHITECTURAL DRAWINGS

WE CAN DEVELOP CONCEPTS INTO DRAWINGS READY FOR PERMIT AND CONSTRUCTION

**SCHEDULE
A MEETING**

CALL 979.421.8003
EMAIL INFO@PLANNORTH.COM

Reduce printing costs and celebrate in Cabo!



American Business Machines, Inc.

ABM sponsored an amazing Cabo San Lucas trip at the 2018 Texas Ministry ConferenceSM. Become an ABM business partner and enter the drawing today for 2018!

www.abmtexas.com
713-688-8873



Daniel Anders and Mike Daniel pictured with winner and TMC conference director, Patti Malott.

BANKING. INVESTMENTS. INSURANCE.

We work together so they'll work together.

At Frost, our team will work together to give you customized solutions that make the most of your banking, investment and insurance needs, and help you reach your financial goals. So, if you could use a hand with any part of your financial life, our team is here to help you.



frostbank.com | (800) 513-7678

Investment and insurance products: are not FDIC insured, are not bank guaranteed, may lose value. Investment and insurance products are offered through Frost Brokerage Services, Inc., Member FINRA and SIPC. Insurance products are also offered through Frost Insurance. Deposit and loan products are offered through Frost Bank, Member FDIC.



AMBASSADOR

Facility Maintenance Solutions

We don't promise. We perform.



Our services include:

- Janitorial Services
- Floor Maintenance
- Carpet Cleaning
- Floor Wax/Refinish
- Water Damage Services
- Post Construction Cleaning
- Upholstery Cleaning

Focusing outside the Houston area and Nationwide

Toll Free 800-432-8290
www.ambassadorusa.com

Educational Products, Inc.



Save On Quality Custom Shirts



All-Inclusive Low Pricing

- Free Artwork
- Free Screens
- Free Setup
- Free Delivery

Custom Shirts Starting at \$3.49 each

800.365.5345 • EducationalProducts.com



- ❖ Playgrounds
- ❖ Shade Canopies
- ❖ Outdoor Site

800.392.9909
Gametime.com



A P/LA/CORE company

The PJS Innovative Cleaning System offers:

A Systemized Approach to Cleaning Process for

- Increased Efficiency
- Cleaner, Healthier Facility

Rigorous Quality Control, Safety, and Training Programs

GREEN CLEANING for

- Health
- Safety
- Environment



LEED Certification Services

Online LEED Document Management Program (LDM)

Serving:

- Commercial Office Buildings
- Schools/Churches
- Healthcare
- Industrial



PJS Innovative Cleaning SystemSM



Robert Jacobs • 281.799.2112 • PJS.com

HOUSTON | 281.350.6277
DFW | 972.223.1700
SAN ANTONIO | 210.587.6960

WWW.INSURANCEONEAGENCY.COM

IT'S NOT ABOUT INSURANCE.

IT'S ABOUT PROTECTING YOUR MINISTRY.



A LEADING INSURER OF CHURCHES, SCHOOLS, AND NON-PROFITS.



RISK MANAGEMENT



STAFF TRAININGS



CLIENT DEDICATION



COVERAGE REVIEW



EXPERIENCE



Success doesn't
come out of thin air.
It takes hard work
and a strong team.

For years, we've redefined
HVAC technology, innovating and
pushing to never settle. Together with
our customers, we're delivering the
solutions to reach new heights
of success.

DaikinApplied.com



What does the Buckeye Cleaning Center Offer?

We offer an extensive line of high quality cleaning and maintenance products, equipment, and a wide assortment of custodial supplies.

Buckeye customers receive professional support and training, maximize efficiency with superior products that promote human health and environmental safety, and save 20-50% following our standardized cleaning and maintenance programs.

Buckeye Hard Floor Care Program

Symmetry® Hand Hygiene Program

Reflections® Wood Floor Program

Buckeye Eco® Proportioning Program

Wilderness Paper

Champion Mops

Tiger Pads

Gateway Liners

Matting Program

Cleaning Equipment

Commercial Restroom

Accessories



Call us today to learn more about our complete line of maintenance products, equipment, and custodial supplies.



BUCKEYE CLEANING CENTER

(281) 873-4200

Dallas, Austin, Houston, San Antonio
+ Nationwide Distribution

www.buckeyeinternational.com

W ANN E.
WILLIAMS, PC
CERTIFIED PUBLIC ACCOUNTANT

Our firm has over 20 years' experience in accounting and taxation for not-for-profits and small to mid-size businesses. We specialize in church plants as well as existing ministries needing consulting and/or accounting services.

• OUR SERVICES INCLUDE •

Attestation Services including
Compilations and Reviews

Internal Audits and
Change Management

Tax Audit Assistance and
Tax Preparation including
Form 990

Bookkeeping and Accounting
Assistance including Reconciliations
and Year End Reporting

WE WELCOME THE OPPORTUNITY TO SERVE YOU!

HOUSTON

2611 FM 1960 West, Suite F-222,
Houston, TX 77068
OFFICE: 832-375-0222

PEARLAND

11200 Broadway, Suite 2743
Pearland, TX 77584
OFFICE: 832-456-7120

email: AWILLCPA@CPAWILLIAMSONLINE.COM



From Planning to Installation

Furniture Solutions for Churches, Schools, and Business Environments



1-888-398-8897

www.integrityfurniture.com

CO+OP Vendor Since 2001

**NW DIGITAL
WORKS**

A Full-Service Marketing & Promotions Agency

17006 Seven Pines Dr.
Spring, Texas 77379
281.370.3900 Office
meroberts@nwdw.biz

PROMOTIONAL PRODUCTS WORK!



Gifts That Keep on Giving

58% of respondents keep a promotional product anywhere from one year to more than four years. Even if the recipient uses the item only once per week, that's a minimum of 52 impressions made over the course of a year.

Fun and Handy

People love receiving promotional products, there's no denying it. Whether it's a little boy playing with a yo-yo from the local church to a woman carrying a tote from the college, promotional products are appreciated and welcome in all walks of life. 90.4% reported currently owning a promotional product received in the last 24 months.



www.NWDW.BIZ • www.NWDigitalWorks.com



**BLACKMON
MOORING**
SINCE 1948

BMS CAT

Since 1948, Blackmon Mooring & BMS CAT have offered cleaning and disaster restoration services at the highest quality to a full range of properties. We pride ourselves on helping you keep your facility clean and safe, as well as recovering from life's unplanned disasters.

WATER DAMAGE RESTORATION
FIRE & SMOKE DAMAGE CLEANUP
MOLD REMEDIATION
DOCUMENT & MEDIA RECOVERY
CARPET & AIR DUCT CLEANING
CONSTRUCTION SERVICES

24-HOUR EMERGENCY RESPONSE

877.340.7752



APS **BUILDING
SERVICES**
SERVICE | MECHANICAL | PLUMBING | AUTOMATION

- HVAC Preventive Maintenance Programs
- Roof Top Units/Package Units
- Air Cooled & Water Cooled Chillers
- Cooling Towers
- DX Split Systems
- Plumbing Services
- Automation Services

Contact us Today

Lee Harvey • 713-702-6951 • lharvey@apshou.com
24hr Service 713-979-0720 or visit us @ www.apshou.com

Vendors

COMMUNICATIONS & SIGNS

National Signs, LLC

www.nationalsigns.com
Tim Bourn 713.863.0600
timothy.bourn@nationalsigns.com

CUSTODIAL SERVICES & SUPPLIES

Ambassador Services, LLC

www.ambassadorusa.com
Jason Phipps 713.535.9092
jp@ambassadorllc.net

Buckeye Cleaning Centers

www.buckeyeinternational.com
Geoffrey Abbott 713.969.9336 HOU
gabbott@buckeyeinternational.com
Charles Wood 210.340.7777 SA
cwood@buckeyeinternational.com
Victor Gutierrez 512.386.7888 AUS
vgutierrez@buckeyeinternational.com
Harrison Fregia 314.374.0307 NAT
hfregia@buckeyeinternational.com

Professional Janitorial Service

www.pjs.com
Robert Jacobs 281.799.2112
rjacobs@pjs.com

Ridley's Vacuum & Janitorial Supply

www.RidleysOnline.com
Nikki Russell 713.649.4121
ChurchCOOP@RidleysOnline.com

EDUCATION & OFFICE SUPPLIES

Educational Products, Inc.

www.educationalproducts.com
Teresa Cliett 832.327.6325 HOU
tcliett@educationalproducts.com
Kevin Banker 972.695.4973 DFW
kbanker@educationalproducts.com
Karla Jackson 210.714.3006 AUS & SA
kjackson@educationalproducts.com
Marta Savin 800.365.5345 NAT
msavin@educationalproducts.com

Office Depot Business Solutions Division

http://bsd.officedepot.com
Sarah Glazier 704.497.0789
sarah.glazier@officedepot.com
Jake Davis 855.377.6811, x12661
jacob.davis@officedepot.com

ENERGY & HVAC

APS Building Services

apshouston.com
Lee Harvey 713.979.0720
lharvey@apshouston.com

CFAC Mechanical

www.cfacservic.com
Buddy Randall 281.350.2665
brandall@cfacservic.com
Belinda Davis 281.350.2665
belinda@cfacservic.com

Daikin Applied

www.daikinapplied.com
Duane Rothstein 763.553.5418
duane.rothstein@daikinapplied.com

TES Energy Services, LP

www.tesenergyservices.com
Michael Bernstein 214.924.7355
mbernstein@tesenergyservices.com
Debbie Bennett 817.692.8526 HOU
dbennett@tesenergyservices.com
John Blunt 866.948.5720 x103 DFW
john@tesenergyservices.com

FACILITIES & OPERATIONS

Blackmon Mooring & BMS CAT

www.blackmonmooring.com
24/7 Call Center (all locations): 877.340.7752
John Mitchell 713.416.3253 HOU
jmitchell@bmsmanagement.com
Keeley Wise 817.682.7486 DFW
Kwise@bmsmanagement.com
Lauren Littlefield 210.352.0976 SAT
LLittlefield@bmsmanagement.com
Michelle Power 512.902.3744
mpower@bmsmanagement.com

Chamberlin Roofing & Waterproofing

www.chamberlinltd.com
Monica Keels 713.880.1432
mkeels@chamberlinltd.com

Church Interiors Inc.

www.churchinteriors.com
Mike Nowlin, SE Texas
321.403.0764
mnowlin@churchinteriors.com
Ryan Richards, Central & West Texas
512.730.1790
ryan@churchinteriors.com
Lyles Webster, North Texas & Oklahoma
336.687.6874
lyles@churchinteriors.com

Gulf Coast Security Services

www.gulfcoastsecurity.net
Scott Gahn 713.412.8314
sgahn@gulfcoastsecurity.net
Sam Frizzell 713.829.0668
ssfrizz@gulfcoastsecurity.net

Imperial Utilities and Sustainability Inc.

www.imperialsustainability.com
Paul Brokhin 713.206.1565
pbrokhin@imperialsustainability.com

Integrity Furniture Solutions

www.integrityfurniture.com
Drew Coleman 888.600.8639
www.integrityfurniture.com

MITY, Inc.

www.mitylite.com
Holly Houser 800.647.7725 x6103
holly.houser@mityinc.com

PlanNorth Architectural Co.

www.plannorth.com
Katie Burch, AIA 979.421.8003
katie@plannorth.com

The Sherwin-Williams Company

www.sherwin-williams.com
Pete Jones 713.927.3387
pete.jones@sherwin.com

Total Recreation Products (TRP)

www.totalrecreation.net
Kelly O'Conner 800.392.9909
info@totalrecreation.net

FINANCIAL INSTITUTIONS

Frost Bank, Public Finance Division

www.frostbank.com
Noel M. Byrne, Division Manager
713.388.1146
noel.byrne@frostbank.com
Shirley Cox, North TX Sales Manager
817.420.5563
shirley.cox@frostbank.com
Anthony White, South TX Sales Manager
210.220.6996
awhite@frostbank.com
Mark Worthen, Gulf TX Sales Manager
713.388.7588
mark.worthen@frostbank.com

FINANCIAL SERVICES

Ann E. Williams, PC

www.cpawilliamsonline.com
Ann Williams 832.375.0222
awillcpa@cpawilliamsonline.com

Ratliff & Associates, PC

www.ratliffcpas.com
John Ratliff 817.332.3222
Admin@ratliffcpas.com

FOOD SERVICE & SUPPLIES

First Choice Coffee Services

www.firstchoiceservices.com
Vance Demoran 281.820.6300
v.demoran@firstchoiceservices.com

SYSCO Foods

www.sysco.com
Scott Counts 713.679.5273
Counts.Scott@hou.sysco.com

INFORMATION TECHNOLOGY

BEMA Information Technologies LLC

www.bemaservices.com
Doug Reed 713.586.6431
doug.reed@bemaservices.com

INSURANCE

Core Benefit Services, Inc.

www.corebenefits.net
Kim Whaley RHU 713.647.9700
Group Employee Benefits Specialist
kim@corebenefits.net
Dave Adams 936.756.7940
FSA, HRA & pretax Section 125 planning
dadams@corebenefits.net

Health Insurance Solutions

www.MedicareandLongTermCareSolutions.com
Michelle Feagin, RHU 281.752.4830
mfeagin1@comcast.net

Insurance One Agency

www.insuranceoneagency.com
Gary Benson 281.350.6277 HOU
garyb@insuranceoneagency.com
Paula Burns 281.350.6277 HOU
pburns@insuranceoneagency.com
Rick McCrary 972.267.8000 DFW
rick@insuranceoneagency.com
Joe Hutchison 210.402.0288 SA
jhutchison@insuranceoneagency.com
Ryan Hutchison 210.402.0288 SA
ryan@insuranceoneagency.com

Frost Bank, Public Finance Division

www.frostbank.com
Noel M. Byrne, Division Manager
713.388.1146
noel.byrne@frostbank.com
Shirley Cox, North TX Sales Manager
817.420.5563
shirley.cox@frostbank.com
Anthony White, South TX Sales Manager
210.220.6996
awhite@frostbank.com
Mark Worthen, Gulf TX Sales Manager
713.388.7588
mark.worthen@frostbank.com

OFFICE EQUIPMENT

American Business Machines

www.abmtexas.com
Daniel Anders 713.688.8873
danders@abmtexas.com

PRINTING SERVICES

Varidoc/Brodnax Printing

www.varidoc.net
Scott Muckensturm 972.533.6872
scott@varidoc.net

PROMOTIONAL PRODUCTS

NW Digital Works, LLC

www.nwdigitalworks.com
281.370.3900 Office
Mike Roberts 713.594.2129 Direct
MERoberts@nwdw.biz

OUR MINISTRY PARTNERS

eSPACE, a division of

Cool Solutions Group

http://eSPACE.cool
Tim Cool 888.448.5664
info@eSPACE.cool

Facility Management Software Solutions

Generis

www.generis.com
Greg Morris 404.408.0192
greg@generis.com

Capital Campaigns & Stewardship Consulting

Salem Media / KKHT 100.7 FM

salemmedia.com / kkht.com
Susan Simon 713.260.6116
susan@salemradiohouston.com

Christian & Family-themed Radio & Advertising

Worship Sense

worshipplanning.com
Tom Metz 877.399.3342
info@worshipplanning.com

Planning Worship Flow, Scheduling & Managing Teams

CO+OP Vendor Ads *Alphabetical Listing*

Ambassador Services, LLC *Page 47*
American Business Machines *Page 46*
Ann E. Williams, PC *Page 49*
APS Building Services *Page 51*
Blackmon Mooring *Page 51*
Buckeye Cleaning Centers *Page 49*
CFAC Mechanical *Page 43*
Chamberlin Roofing & Waterproofing *Page 44*
Church Interiors *Page 45*
Core Benefit Services, Inc. *Page 43*
Daikin Applied *Page 49*
Educational Products, Inc. *Page 47*

First Choice Coffee Services *Page 32*
Frost Bank *Page 46*
Generis *Page 54*
Gulf Coast Security Services, Inc. *Page 54*
Health Insurance Solutions *Page 35*
Imperial Utilities & Sustainability *Page 45*
Insurance One Agency *Page 48*
Integrity Furniture Solutions *Page 50*
MITY, Inc. *Page 25*
National Signs, LLC *Page 56*
NW Digital Works *Page 51*
Office Depot Business Solutions Division
Page 13-14

PlanNorth Architectural Company
Page 45
Professional Janitorial Service
Page 48
Ratliff & Associates CPAs *Page 54*
Ridley's Vacuum & Janitorial Supply
Page 55
Salem Media / KKHT 100.7 FM
Page 39
Sherwin Williams *Page 27*
Sysco Foods *Page 44*
TES Energy Services, LP *Page 2*
TRP - Total Recreation Products, Inc.
Page 47

Integrated Access Control and Security

Managing a facility accessible by multiple groups of people at different times can present a variety of access control and security concerns. Our integrated access control systems are economical and provide enormous security benefits and peace of mind, without sacrificing access flexibility. We take the time necessary to ensure that the system we design and install addresses your unique issues. We have access to the best technologies, and specialize in non-proprietary systems that keep you in control.



Over 25 years of local ownership, operation and service to the greater Houston area

Bringing customers an unmatched commitment to service, excellence, and lower costs



We also specialize in the installation, monitoring and maintenance of:

- Electronic Security and Fire Detection Systems
- Video Surveillance
- Communication Systems: Telephone and audio/video intercom systems
- Asset Theft Protection, like lacing A/C units to detect theft or vandalism



Serving church communities, home and business

State Licenses: B-05803 & ACR-1650640



info@gulfcoastsecurity.net | 713-936-4888

FREE EBOOK THE ULTIMATE CHURCH CAPITAL CAMPAIGN GUIDE

ANSWERING THE QUESTIONS YOU DIDN'T EVEN KNOW YOU HAD



THIS EBOOK CONTAINS

- COMMON CAMPAIGN MISTAKES
- THE ROLE OF THE PASTORS
- DEVELOPING MAJOR GIFTS
- AND MUCH MORE!

DOWNLOAD THIS RESOURCE FOR FREE AT

WWW.GENERIS.COM/TXCOOP



In God we trust
All others we audit

RatliffCPAs.com



EXPERIENCE
THE DIFFERENCE

RIDLEY'S

VACUUM & JANITORIAL SUPPLY
"WHERE SERVICE IS ALWAYS IN STOCK!"
WWW.RIDLEYSONLINE.COM | 713-649-4121



GET PARTS WITH EASE WHEN YOU NEED THEM



LARGE INVENTORY IN HOUSE READY FOR DELIVERY



OUR EQUIPMENT SERVICE IS THE BEST AND MOST EFFICIENT IN TOWN



OUR CUSTOMER SERVICE MAKES ALL THE DIFFERENCE



WE CARRY THE HIGHEST QUALITY PRODUCTS IN THE INDUSTRY



FULL LINE OF JANITORIAL SUPPLIES



WE OFFER TOP NOTCH TRAINING





Connecting People and Resources

Church Supplies & Services, Inc.
9950 Cypresswood, Suite 250
Houston, TX 77070

Office: 832.478.5131
Fax: 832.688.9874

www.churchco-op.org



National Signs

ALL you need in a sign company



Imagine having a beautiful new sign that has no cost of ownership once it's installed.

National Signs stands behind all of our products with an unprecedented **5 year peace of mind warranty** on:

- ALL PARTS**
- ALL LABOR**
- ALL SIGNAGE.**



Serving your unique message for 25 Years



713-863-0600 * Toll Free 800-659-6285 * nationalsigns.com